



American Insurance Association

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October 22, 2009

RECEIVED
OCT 28 2009

Jack E. Nicholson
Chief Operating Officer
Florida Hurricane Catastrophe Fund
1801 Hermitage Boulevard
Suite 100
Tallahassee, FL 32308

Re: Mitigation Discounts

Dear Mr. Nicholson:

On behalf of the American Insurance Association I want to state our association supports the report by the Florida Association of Insurance Agents titled "Mitigation A Report Card on Florida's Quest to Harden Homes". We believe this report does a good job outlining the problems that exist in Florida's ongoing efforts to provide mitigation discounts to consumers.

We would, however, make one additional change to the recommendations. On page 15 recommendation number 8 states that when a consumer has committed fraud he/she should have their windstorm or hurricane deductible increased. AIA believes there should be zero tolerance for such fraud and when such has been committed the policy should be cancelled.

Again, we believe the report by FAIA does a good job of outlining the problems with the current mitigation program in Florida and offers a sound set of recommendations for moving forward.

Sincerely,

A handwritten signature in cursive script that reads "Curt Pearson".