

AGENDA

DIVISION OF BOND FINANCE OF THE STATE BOARD OF ADMINISTRATION

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(Contact person: J. Ben Watkins III - 488-4782)
St. Augustine, Florida
September 1, 2015

This meeting is open to the public.

1. Approval of minutes of the meeting of August 5, 2015.

Attachment #1

2. Reports of award on the following competitive bond sales:

- A. \$213,885,000 Department of Transportation Right-of-Way Acquisition and Bridge Construction Refunding Bonds, Series 2015A

Bids were received at the office of the Division of Bond Finance on July 27, 2015. The bonds were awarded to the low bidder, J.P. Morgan Securities LLC, which submitted a bid at an annual true interest cost rate of 1.9027%. The bonds will be delivered on September 1, 2015.

The bonds will be issued to refund the Series 2005A and a portion of the Series 2005B Bonds. The average interest rate on the bonds being refunded is 3.91% compared to the interest rate of 1.90% on the refunding bonds. The refunding will generate gross debt service savings of \$27.0 million, present value savings of \$24.2 million, or 9.7% of the principal amount being refunded.

A report on the sale and tabulation of bids is attached.

Attachment #2

- B. \$306,645,000, State Board of Education Public Education Capital Outlay Refunding Bonds, 2015 Series E.

Bids were received at the office of the Division of Bond Finance on August 13, 2015. The bonds were awarded to the low bidder, Citigroup Global Markets Inc., which submitted a bid at an annual true interest cost rate of 3.1489%. The bonds will be delivered on September 10, 2015.

The bonds will be issued to refund the Public Education Capital Outlay Refunding Bonds, 2006 Series A Bonds. The average interest rate on the bonds being refunded is 4.56% compared to the interest rate of 3.15% on the refunding bonds. The refunding is expected to generate gross debt service savings of \$47.4 million, present value savings of \$34.5 million, or 10.7% of the principal amount being refunded.

A report on the sale and tabulation of bids is attached.

Attachment #3

3. Adoption of a resolution authorizing the solicitation of proposals and the award of a \$50,000,000 master equipment financing agreement in connection with the consolidated equipment financing program.

The Division of Bond Finance is authorized to solicit proposals for a credit facility from financial institutions and award a master equipment financing agreement to the low cost provider to finance the equipment needs of State agencies. Payments under the master equipment financing agreement will be made solely from amounts appropriated for such purposes annually. The master equipment financing agreement does not pledge the full faith and credit of the State.

Copies of the resolution may be obtained from the Division of Bond Finance upon request.

(Recommend)

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STATE OF FLORIDA

IN RE: MEETING OF THE GOVERNOR
AND CABINET

VOLUME I

CABINET MEMBERS: GOVERNOR RICK SCOTT
ATTORNEY GENERAL PAM BONDI
CHIEF FINANCIAL OFFICER
JEFF ATWATER
COMMISSIONER OF AGRICULTURE
ADAM PUTNAM

DATE: WEDNESDAY, AUGUST 5, 2015

LOCATION: CABINET MEETING ROOM
LOWER LEVEL, THE CAPITOL
TALLAHASSEE, FLORIDA

REPORTED BY: YVONNE LAFLAMME, FPR
COURT REPORTER and
NOTARY PUBLIC

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I N D E X

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3 INTERVIEW AND APPOINTMENT FOR DEPARTMENT OF LAW
ENFORCEMENT 4

4

5 INTERVIEW AND APPOINTMENT FOR DEPARTMENT OF ENVIRONMENTAL
PROTECTION SECRETARY 27

6

7 HIGHWAY SAFETY AND MOTOR VEHICLES
By Executive Director Terry Rhodes 93

8

9 FLORIDA DEPARTMENT OF LAW ENFORCEMENT
By Interim Commissioner Rick Swearingen

10 DIVISION OF BOND FINANCE 106
By Director Ben Watkins

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DIVISION OF BOND FINANCE

GOVERNOR SCOTT: So we're going to take this out of order. Ben Watkins with the Division of Bond Finance.

DIRECTOR WATKINS: Good morning, Governor, Cabinet members. Thank you for taking us out of turn.

Item 1 is approval of the minutes of the October -- or April 14th meeting.

GOVERNOR SCOTT: Is there a motion?

ATTORNEY GENERAL BONDI: So moved.

GOVERNOR SCOTT: Second?

CHIEF FINANCIAL OFFICER ATWATER: Second.

GOVERNOR SCOTT: Moved and seconded. Show the minutes as approved without objection.

DIRECTOR WATKINS: Item Number 2 contains four different items, which are reportable award on bond sales. Item 2a is the reportable award on the competitive sale of \$258.3 million of PECO Refunding Bonds. The bonds were awarded to the highest bidder in an interest cost rate of 1.28 percent. That allowed us to reduce the interest rate on outstanding PECO bonds from 4.68 percent to 1.28 percent,

generating gross debt service savings of 34.2 million;

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1 present value savings of 32.6 million, or 11.2 percent
2 of the principal amount of the bonds being refunded.

3 Item 2b is competitive sale of \$59.6 million for
4 an FSU dormitory revenue bonds. The bonds were
5 awarded at the true interest cost rate of 3.37
6 percent. It also included a refunding piece as well
7 of \$23.3 million. So the combined issue -- the new
8 money issue was 4.93 percent, and the refunding issue
9 was 3.52 percent. So that allowed us to reduce
10 interest rates on outstanding debt from 4.93 percent
11 to the 3.52 percent which generates gross debt service
12 savings of 5.2 million, present savings of
13 three-and-a-half million, or 14 percent of the
14 principal refunded bonds.

15 Item C is also a refunding. It was a competitive
16 sale of \$29.1 million for Florida International
17 University Student Housing Refunding Bonds. The bonds
18 were sold at competitive sale and awarded to the low
19 bidder at a true interest cost of 3.25 percent. That
20 allowed us to reduce the interest rate on outstanding
21 bonds from 4.46 percent to 3.25 percent, generating
22 gross debt service savings of 4 million, present value

23 savings of 3 million, or 10 percent of the principle
24 amount of the bonds being refunded.

25 Thank you, sir.

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1 GOVERNOR SCOTT: We've seen the money.

2 DIRECTOR WATKINS: Absolutely.

3 Lastly, Item D is sale of Turnpike revenue bonds.
4 The bonds \$241-and-a-half million of Turnpike revenue
5 bonds. The bonds were awarded to the low bidder at
6 the true interest cost of 3.58 percent. That was also
7 a combined new money and refunding issue. It was
8 \$172-and-a-half-million of new money and \$68.9 million
9 in refunding. So the new money piece was sold at a
10 true interest cost of 3.75 percent, and the refunding
11 piece was 2.73 percent. So what that allowed us to do
12 was reduce the interest rate on outstanding bonds from
13 4.87 percent to 2.73 percent, generating gross debt
14 service of 12.8 million, present value savings of
15 10-and-a-half million, or 14.1 percent of the
16 principal amount of the bonds being refunded.

17 So, whenever we have a new money issue and we
18 have a refunding piece that works as well, we combine
19 these two issues to take advantage of the efficiencies
20 gained in doing the one issue rather than two,

21 because it's the same amount of work so we attach a
22 refunding piece to it whenever there's an economically
23 feasible piece to do. So that's why you see these
24 combined issues.

25 We've been beneficiary and continue to be very

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1 favorable in attractive rates, and very favorable
2 rates in the municipal market, so we continue to move
3 aggressively, taking advantage of every possible
4 opportunity to lower the interest rate on our
5 outstanding debt and reduce the amount that we have is
6 to pay in interest cost over time.

7 GOVERNOR SCOTT: Has any statement been able to
8 get better financing costs than us? We have the
9 highest credit rating, right?

10 DIRECTOR WATKINS: Well, us being a
11 triple-A-rated state, it certainly helps our
12 reputation in the credit markets, reflecting the
13 conservative and prudent physical management of the
14 state. It has been superlative, and so we get very
15 attractive rates on everything that we sell. So as
16 low as it can be Governor. That's our number one
17 mission; that's our focus and that's what we do.

18 GOVERNOR SCOTT: It's better than Texas, right?

19 DIRECTOR WATKINS: Yes. Always. And that's a
20 fair comparison because they don't have a personal
21 income tax and neither do we, right? So we they don't
22 have any wind at their back in terms of unfair
23 advantages.

24 Item Number 3 is the resolution authorizing the
25 solicitation of competitive proposals for a master

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1 equipment financing program for state agencies.

2 GOVERNOR SCOTT: So we don't -- my concern about
3 this is we don't yet how this money will be spent.
4 It's my understanding the process is the agencies will
5 tell us if they want to use this, so I would rather
6 from a transparency standpoint, rather get that and
7 tell us how it's going to be used before we decide to
8 go spend the money. And then once we do that, then
9 you can go out and solicit the funds.

10 DIRECTOR WATKINS: Okay.

11 GOVERNOR SCOTT: That seems like a better process
12 than doing it the other way around.

13 DIRECTOR WATKINS: Right.

14 CHIEF FINANCIAL OFFICER ATWATER: May I ask a
15 question?

16 GOVERNOR SCOTT: Sure.

17 CHIEF FINANCIAL OFFICER ATWATER: Ben, usually
18 requests are made basically this being the line of
19 credit. I guess probably a gateway to say this, each
20 of those items has already have been approved in the
21 agency's budget; that would be correct?

22 DIRECTOR WATKINS: Correct.

23 CHIEF FINANCIAL OFFICER ATWATER: And the
24 expenditure going after that piece of fixed asset, but
25 not as debt.

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1 DIRECTOR WATKINS: Correct. The lease payment
2 would have been approved but not necessarily the
3 entire amount that they're looking to purchase the
4 equipment for.

5 GOVERNOR SCOTT: So just make sure I understand
6 it right. The item would be approved in the budget,
7 but the fact that they're going to do a leasing
8 transaction has not been approved in the budget, nor
9 the cost of the leasing transaction.

10 DIRECTOR WATKINS: That is correct. So in other
11 words, the Agency would come forward, they would have
12 included in their budget the annual appropriation for

13 the lease item. That's absolutely essential. So the
14 annual cost has been included in the budget. The cost
15 of the equipment purchase and the financing, not.

16 So you're both right in order to reconcile these
17 different points of view. I think to the Governor's
18 point is we don't know what this is being used for and
19 no project has been approved. This is how we
20 administered this program previously. It was set up
21 previously to be done as a bond issue.

22 We converted it to a line of credit to make it
23 very efficient so that we're not drawing down money.
24 We're not incurring the interest cost associated in
25 having this credit available pending its use, then

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1 that was the improvement we do, because there's no
2 sense in spending money on interest for money to sit
3 in the bank and incurring the cost of carry on that.

4 GOVERNOR SCOTT: So it's a line of credit?

5 DIRECTOR WATKINS: Sir?

6 GOVERNOR SCOTT: It's a line of credit?

7 DIRECTOR WATKINS: It is a line of credit. And
8 our role is statutorily to be in charge of the
9 solicitation process. We're not in charge of
10 administering the program, but because of our

11 expertise in finance and because of the protocols we
12 use in executing transactions, the Legislature
13 embedded the responsibility with us, and so in
14 evaluating this many years ago we said, "Wait a
15 minute. There's a better mouse trap." And that's
16 when we converted it to a line of credit so that the
17 credit facility is available, but there has been no
18 project approval.

19 So the CFO's Department of Financial Services
20 administers the program and is responsible for
21 receiving the proposals from the agencies about what
22 they would like to lease. The term of the lease is
23 limited to five years, so it's not long-term debt. It
24 tends to be short-term debt. Well, it is short-term
25 debt. It has to be amortized over a maximum of five

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1 years. The interest rate is established once that
2 approval is forthcoming.

3 There is no -- there is a DFS diligence process
4 in terms of the project and making sure that
5 administratively the lender has approved the project
6 and that the appropriations for the annual lease
7 payment is included in the budget. But there's not a

8 critical evaluation of the merits of any particular
9 project and how that may pay, which is more normal in
10 connection with long-term bond issues.

11 So that's the way the program is administered.
12 We're just doing the solicitation. The line of credit
13 would be in place for a maximum of 50 million. It is
14 not required to be used but is available to agencies
15 as opposed to then doing vendor financing, which is
16 what tends to happen. An IBM or Seiman's or some
17 equipment provider comes in and says, "We'll provide
18 you a lease agreement" and they can play with the
19 purchase price and interest rate that way. This
20 assures the absolute lowest cost of financing, because
21 we have a third-party lender who has bid on a line of
22 credit to provide that, so there is no subsequent
23 review of that. I've suggested we build the process
24 and require that before draw-downs are made. We can
25 do that formally or informally, and so that would be

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1 the best way in my judgment of incorporating oversight
2 on a project-by-project basis before a draw down is
3 made.

4 CHIEF FINANCIAL OFFICER ATWATER: Governor, I
5 think you're asking a very appropriate question. I

6 think a thread there that was the most valuable on the
7 explanation.

8 One, I guess I could just acknowledge it's in
9 Statute; we're required to do it by the Legislature to
10 put the facility in place, so it may be a question we
11 want to talk about statutorily. So we're just trying
12 to now execute as our office as to the requirement
13 under the law. But I do think what's important, this
14 number has moved around. We keep this number I would
15 say generally speaking a tight number, and there's
16 unquestionably when agencies choose to utilize a draw
17 down, they're getting a far better rate than going out
18 themselves, on a piece of equipment, by a piece of
19 equipment basis. And so it's a -- it's going to be a
20 more attractive rate that is available for them for
21 something that has been already budgeted for.

22 GOVERNOR SCOTT: Can I ask a question?

23 CHIEF FINANCIAL OFFICER ATWATER: Sure.

24 GOVERNOR SCOTT: So do they -- how do they do
25 this? So our budget just started July 1st; when do

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1 they come to you to talk about the projects?

2 CHIEF FINANCIAL OFFICER ATWATER: It could be at

3 any point, if the budget would have been approved by
4 the Legislature and yourself, that someone is going to
5 buy a \$3 million piece of equipment, it may be
6 November or it may be January when they present
7 themselves: "It is time the transaction is ready and
8 this is the instrument we wish to use;" that's how
9 that would occur.

10 GOVERNOR SCOTT: So right now, an agency can go
11 sign a long-term capital lease with no review by
12 anyone?

13 DIRECTOR WATKINS: That's correct. In terms of a
14 substantive review about the merits or the particular
15 piece of equipment and what purpose it will serve and
16 where the value is in having that.

17 GOVERNOR SCOTT: So just to make sure I
18 understanding this. So we go through the budget
19 process and we say we're going to allocate "X" dollars
20 for an acquisition. They can change that from buying
21 it to doing some sort of capital transaction -- with
22 an expense that's not approved?

23 DIRECTOR WATKINS: My understanding, Governor, is
24 -- and this not be accurate; I have to go back and
25 check because I'm not as familiar with the budgetary

1 process on this program as I am on others -- but I
2 believe that what would show up in the budget and
3 pursuant to the budget review process is simply an
4 appropriation for a lease and not the fixed capital
5 outlay that would you normally see in reviewing the
6 budget and other fixed capital projects.

7 GOVERNOR SCOTT: They can sign, commit to a
8 five-year commitment without getting legislative --
9 with not going through the legislative budget process.
10 It's only a one-year budget.

11 DIRECTOR WATKINS: Right. And there probably is
12 an LBC for budget amendment for the fixed capital
13 outlay for the acquisition piece, but I'm not as
14 familiar about that. I can find out the answer and
15 come back to you all on that.

16 GOVERNOR SCOTT: I've never heard LBC like that;
17 have you?

18 CHIEF FINANCIAL OFFICER ATWATER: No, not
19 specifically like that.

20 GOVERNOR SCOTT: I don't know how they would have
21 the authority to do that.

22 DIRECTOR WATKINS: It's by virtue of having the
23 facility in place in statute that allows them the
24 ability to be able to exercise the option, if you

25 will, statutorily to lease four or five years. So

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1 what they need critically is an appropriation for the
2 annual lease payment with appropriate limitations set
3 forth in statute.

4 But to your point, Governor, it's well-taken,
5 there's not the rigor of the analysis that may be
6 required of other projects in terms of proving up the
7 merits before they go and request using the facility
8 for the lease purchase and the acquisition of the
9 equipment. And I guess what I'm suggesting is, we can
10 build formally or informally that process and require
11 that prior to an agency accessing credit under the
12 facility, but understand that's informal, not formal.
13 It's not required by statute; we're not necessarily
14 involved in that process. We will be as involved or
15 uninvolved as this board is comfortable being with
16 respect to the oversight of that process for acquiring
17 equipment.

18 GOVERNOR SCOTT: So I mean, I want to understand.
19 I think this process is a better process than just
20 going out and doing a lease because we don't know what
21 interest rates they're going to give --

22 CHIEF FINANCIAL OFFICER ATWATER: The vender.

23 GOVERNOR SCOTT: -- and all of that. But like I
24 understand, I'm surprised you can do that. Business
25 would limit people do this because they can go out and

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1 do the foolish transaction because they're not
2 experienced to it, what processes to go through, what
3 bids would go through.

4 So if it's all right with you, what I would like
5 to do is withdraw the item at this time and come back,
6 and let's make sure we can understand what they can do
7 and if you can -- if there's a better process for the
8 projects or if you're comfortable and just bring up to
9 speed on how the projects are done.

10 CHIEF FINANCIAL OFFICER ATWATER: Governor, let
11 us do that. I think we've over time suggested other
12 conceptual ideas for this, as well. And not wanting
13 agencies to think I'm trying to insert myself in
14 decisions that have already been made but just trying
15 to make sure they make the right choice and not incur
16 an additional burden, and that's going to be in the
17 best interest of the taxpayers. So I would be happy
18 to bring it back. I think it's good to bring a
19 conversation here, because we're required to do it.

20 This one is maturing, it's expiring; there's agencies
21 out there that I am sure would wish to take advantage
22 of if so I'm happy to put it on the next agenda.

23 Ben, are you okay with that?

24 DIRECTOR WATKINS: Yes, sir.

25 CHIEF FINANCIAL OFFICER ATWATER: We would take

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1 the time to be sure we come back with any other
2 recommendations, or you may have a recommendation that
3 we ask the Legislature to revisit the idea.

4 DIRECTOR WATKINS: I'll be happy to do that and
5 I'll be better prepared on the budgetary process and
6 what the authorization is.

7 GOVERNOR SCOTT: I mean, you'll come back and
8 you'll explain exactly what they have the authority to
9 do, because it sounds like this is a better program
10 than what they can do on their own. But I'm surprised
11 that they can do it on their own.

12 DIRECTOR WATKINS: Right.

13 ATTORNEY GENERAL BONDI: I would love more time
14 on this.

15 CHIEF FINANCIAL OFFICER ATWATER: That's fine.
16 That's fine.

17 GOVERNOR SCOTT: So I'll make the motion. Is
18 there a second?

19 ATTORNEY GENERAL BONDI: Second.

20 GOVERNOR SCOTT: And any comments or objections?
21 Hearing none, the motion carries. Thanks.

22 DIRECTOR WATKINS: Item 4 is adoption of a
23 resolution offering master bond agreement pertaining
24 to the Everglades Restoration Bond Program. The
25 Amendment Number 1 precipitated changes to 201-15,

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1 which is distribution of documentary stamp taxes. We
2 took the opportunity in connection with the
3 implementation of Amendment 1 to clean up that
4 statute, if you will, and to make the payment of debt
5 service a priority, the first priority.

6 Currently, 63.31 of documentary stamp taxes are
7 pledged to secure the Environmental Bond Program. In
8 rewriting the statute, we have made 100 percent, or
9 the Legislature has made 100 percent of documentary
10 stamp taxes available to pay debt services on bonds,
11 enhancing the credit worthiness of the program and to
12 accommodating the implementation of Amendment Number
13 1.

14 So we are making conforming changes to our bond

15 resolutions to incorporate with the statute as it
16 currently exists that was required pursuant to the
17 implementation of Amendment Number 1.

18 GOVERNOR SCOTT: Is there a motion on the item?
19 Commissioner?

20 COMMISSIONER PUTNAM: Given the already
21 attractive rate environment we're operating in, by
22 freeing up 100 percent of the doc revenue stream to
23 pay down debt service, does that save us any money in
24 this rate of environment? Or is that something you
25 see an uptake in rates, this type of reform, would

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1 save us money?

2 DIRECTOR WATKINS: Credit spreads are very, very,
3 compressed right now because of the low rate
4 environment, so any enhancement in terms of
5 marketability and market reception will be marginal.
6 But in an entirely different rate environment, that
7 would I've been expecting for the last five years and
8 hasn't occurred, but it will -- even a stopped clock
9 is right twice a day. Just wait -- but in a different
10 rate environment, to answer your question, at higher
11 rates, then it absolutely will enhance and improve

12 market reception and save interest costs.

13 As a practical matter, we are just formalizing
14 what the State's commitment has been anyways. And
15 what I mean by that is during the height of the boom
16 and bust -- the real estate boom and bust --
17 documentary stamp taxes collections went from 4
18 billion to 1 billion. That's not supposed to happen
19 to a tax stream.

20 When we looked at the revenue estimates going
21 out, we were not going to have enough money. If what
22 the revenue estimating conference was projecting
23 became reality, we would not have enough. With 63.31
24 percent of doc, we would not have enough money to pay
25 debt service on bonds that were currently outstanding

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1 at that point in time.

2 We can't allow that to -- we can't jeopardize our
3 credit and reputation, so we went to the Legislature
4 and we showed them that and said, you know, "This is
5 an untenable situation; we need to do something about
6 it." What we did at that point in time, or what the
7 Legislature did with our counsel, was what we call the
8 back stop, which basically said if there's ever a
9 shortfall in the pledged portion of revenues, we're

10 going to first make the remaining revenues available
11 to pay debt service before we use it for any other
12 environmental purpose. So we had, in effect,
13 committed to this anyways, so this formalizes in a way
14 that bond holders can count on being paid first with
15 this revenue stream before the money is used for any
16 other purpose.

17 But I would point out that debt service on
18 environmental bonds counts for purposes of
19 Amendment 1, so it is included in what the required 33
20 percent spending of documentary stamp taxes by
21 Amendment 1. So we're just making it a better credit.

22 COMMISSIONER PUTNAM: Thank you.

23 GOVERNOR SCOTT: Any questions? Is there a
24 motion?

25 COMMISSIONER PUTNAM: So moved.

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1 GOVERNOR SCOTT: Is there a second?

2 CHIEF FINANCIAL OFFICER ATWATER: Second.

3 GOVERNOR SCOTT: Any comments or objections?

4 Hearing none, the motion carries.

5 DIRECTOR WATKINS: Item Number 5 is a resolution
6 authorizing the issuing of competitive sale of \$98

7 million in Florida Forever Revenue Refunding Bonds for
8 debt service savings. It also approves the amendments
9 to the authorizing resolution for Amendment 1 changes
10 to the documentary tax distribution that we just
11 discussed.

12 GOVERNOR SCOTT: Is there a motion?

13 CHIEF FINANCIAL OFFICER ATWATER: So moved.

14 GOVERNOR SCOTT: Is there a second?

15 ATTORNEY GENERAL BONDI: Second.

16 GOVERNOR SCOTT: Any comments or objections?

17 Hearing none, the motion carries.

18 DIRECTOR WATKINS: Item Number 6 is a resolution
19 authorizing the issuance of competitive sale of \$65
20 million in Lottery Revenue Refunding Bonds for debt
21 service savings.

22 GOVERNOR SCOTT: Is there a motion on the item?

23 CHIEF FINANCIAL OFFICER ATWATER: So moved.

24 GOVERNOR SCOTT: Is there a second?

25 ATTORNEY GENERAL BONDI: Second.

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1 GOVERNOR SCOTT: Any comments or objections?

2 Hearing none, the motion carries.

3 DIRECTOR WATKINS: And lastly, Item 7, is an
4 adoption of an incentive compensation plan for the

5 Division of Bond Finance. This is an item that I'm
6 bringing to you. We are part of the SBA and
7 previously approved by the board was an incentive
8 compensation program for them. This incentive
9 compensation plan provides a very modest incentive
10 compensation; a portion of the compensation for the
11 staff of the people who contribute to generating the
12 savings that we're reporting here would be allowed on
13 incentive compensation basis.

14 With the numbers before you, it's two percent of
15 new money savings, so if we sell at a bond issue at an
16 interest rate below the benchmark interest rate index,
17 we would do the bond math, calculate a present value
18 and it would be two percent of that number.

19 The second component is for refunding savings and
20 it is 20 basis points of the present value savings
21 that we report to you on a realtime basis as we
22 execute transactions. But to just do the math for you
23 and put it in context, if we save \$100 million in
24 refundings, \$200,000 would be available for incentive
25 compensation and I think it's entirely appropriate in

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1 terms of moving to a merit-based compensation system.

2 This is -- all that we do is completely transparent
3 and completely based on quantitative metrics and
4 external benchmarks, so I think it's entirety
5 appropriate in a good way to motivate staff and insure
6 continued production, so I would submit that for your
7 consideration.

8 GOVERNOR SCOTT: Is there a motion on the item?

9 COMMISSIONER PUTNAM: I would so move, and add
10 the comment that it's unfortunate this wasn't
11 considered as part of the SBA package, because you are
12 a subset of SBA, albeit with direct reporting response
13 to the Cabinet, but I think it's important to true
14 this up with the best of SBA.

15 GOVERNOR SCOTT: Is there a second?

16 CHIEF FINANCIAL OFFICER ATWATER: I'll offer a
17 second.

18 GOVERNOR SCOTT: Any comments or objections?
19 Hearing none, the motion carries.

20 DIRECTOR WATKINS: Thank you, sir.

21 GOVERNOR SCOTT: Thank you.

22 CHIEF FINANCIAL OFFICER ATWATER: Governor, can I
23 just add one thing? Ben, you're off to New York?

24 DIRECTOR WATKINS: Yes, sir. We're visiting with
25 the rating agencies tomorrow, Cynthia Kelly, the

1 Governor's budget direction, and Christian Weiss
2 (phonetic.) His representative of the conferee will
3 do the deep dive on the state's budget with the rating
4 agencies tomorrow.

5 CHIEF FINANCIAL OFFICER ATWATER: You mentioned
6 the question earlier. I just wanted to reiterate.
7 You never answered how do we stack up to the many of
8 these conversations with Ben, as you have done, and it
9 has been extremely impressive. I know the rating
10 agencies have deeply involved you and the Governor's
11 Office have been -- based upon some historical
12 experiences -- they've been very impressed by that and
13 just continue to express that they have no greater
14 admiration for anyone else in the finance state --
15 financing than they have for Ben Watkins. So thank
16 you, sir.

17 DIRECTOR WATKINS: Thank you, sir.

18 So just a couple of words. I'm just a mouthpiece
19 it's really a reflection of the legislature, the
20 Governor's leadership, and your leadership in terms of
21 how the State is managed, and being conservative makes
22 my job a lot easier in terms of telling the story,
23 so... And my staff and the Governor's staff, so it's a

24 team effort in all regards. So I'm just the
25 mouthpiece, but thanks very much for the recognition.

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1 GOVERNOR SCOTT: And CFO has had the opportunity
2 to meet with rating agencies also, so it explains why
3 we're doing so well.

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9 GOVERNOR SCOTT: Is there a second?
10 ATTORNEY GENERAL BONDI: Second.
11 GOVERNOR SCOTT: Comments or objections?
12 Hearing none, the motion carries.
13 Thank you, Ash.
14 This closes today's meeting. The next will be
15 September 1 in St. Augustine. It's going to be fun.
16 (Off of the record at 2:30 p.m.)

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1 CERTIFICATE OF REPORTER
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3 STATE OF FLORIDA)
4 COUNTY OF LEON)
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6 I, Yvonne LaFlamme, Florida Professional Reporter
7 and Notary Public, certify that I was authorized to and
8 did stenographically report the foregoing proceeding; and
9 that the transcript is a true and complete record of my
10 stenographic notes.

11 I further certify that I am not a relative,
12 employee, attorney, or counsel of any of the parties, nor
13 am I a relative or employee of any of the parties'
14 attorney or counsel connected with the action, nor am I
15 financially interested in the outcome of this case.

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17 Dated this 21st day of AUGUST 2015.

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Yvonne LaFlamme, FPR
Court Reporter
Notary Public
State of Florida at Large

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♀



J. BEN WATKINS III
DIRECTOR

STATE OF FLORIDA

DIVISION OF BOND FINANCE

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RICK SCOTT
GOVERNOR
AS CHAIRMAN

PAM BONDI
ATTORNEY GENERAL

JEFF ATWATER
CHIEF FINANCIAL OFFICER

ADAM H. PUTNAM
COMMISSIONER OF AGRICULTURE

MEMORANDUM

TO: Governor and Cabinet, as the Governing Board of the Division of Bond Finance

FROM: J. Ben Watkins III 

DATE: September 1, 2015

SUBJECT: Award of \$213,885,000 State of Florida, Full Faith and Credit, Department of Transportation Right-of-Way Acquisition and Bridge Construction Refunding Bonds, Series 2015A

Pursuant to authorization by the Governor and Cabinet by resolution adopted on March 10, 2015, bids were received for the above referenced bond issue at the office of the Division of Bond Finance at 12:00 p.m. on Monday, July 27, 2015.

Six bids were received with a tabulation of such bids included herein. The low bid was submitted by J.P. Morgan Securities LLC at an annual true interest cost rate of 1.9027%. The annual true interest cost rate using the applicable TM3 Municipal Market Data general obligation benchmark interest rate scale for the day of sale was 1.93%. The bids were reviewed by representatives of the Division of Bond Finance and the bonds were awarded to the low bidder as authorized. The bonds will be delivered on September 1, 2015.

The bonds will be issued to refund the Series 2005A and a portion of the 2005B Bonds. The average interest rate on the bonds being refunded is 3.91% compared to the interest rate of 1.9027% on the refunding bonds. The bond proceeds will be used to redeem the Series 2005A and 2005B refunded bonds on September 2, 2015. The refunding will generate gross debt service savings of \$27.0 million, present value savings of \$24.2 million, or 9.7% of the principal amount being refunded.

The bonds are dated September 1, 2015, with interest payable on January 1, 2016, and semiannually on each July 1 and January 1 thereafter. The bonds consist of serial bonds maturing on July 1 in the years 2016 through 2026.

The bonds are payable from a first lien pledge of gas taxes, consisting of motor fuel and diesel fuel taxes and are additionally secured by the full faith and credit of the State of Florida. The lien of the bonds on motor fuel and diesel fuel taxes is on a parity with the outstanding Right-of-Way Acquisition and Bridge Construction Bonds Series 2005A through 2012B.

Attachment #2

The bonds have been rated AAA, Aa1 and AAA by Fitch Ratings, Moody's Investors Service and Standard & Poor's Ratings Services, respectively.

BID TABULATION

<u>Bidder</u>	<u>Annual True Interest Cost Rate</u>
J.P. Morgan Securities LLC	1.9027%
Wells Fargo Bank, National Association	1.9176%
Citigroup Global Markets Inc.	1.9271%
Morgan Stanley & Co. LLC	1.9346%
Barclays Capital Inc.	1.9483%
Bank of America Merrill Lynch	1.9511%

INTEREST RATES AND YIELDS TO MATURITY FROM THE WINNING BID

<u>Maturity Date</u>	<u>Principal</u>	<u>Coupon</u>	<u>Yield</u>
7/1/16	\$15,560,000	4.00%	0.28%
7/1/17	17,295,000	4.00	0.64
7/1/18	18,010,000	5.00	0.90
7/1/19	18,935,000	5.00	1.08
7/1/20	19,915,000	5.00	1.32
7/1/21	20,890,000	5.00	1.58
7/1/22	22,060,000	5.00	1.90
7/1/23	23,210,000	5.00	2.02
7/1/24	24,410,000	5.00	2.15
7/1/25	25,670,000	5.00	2.29
7/1/26	7,930,000	5.00	2.62



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COMMISSIONER OF AGRICULTURE

MEMORANDUM

TO: Governor and Cabinet, as the Governing Board of the Division of Bond Finance

FROM: J. Ben Watkins III 

DATE: September 1, 2015

SUBJECT: Award of \$306,645,000 State of Florida, Full Faith and Credit, State Board of Education, Public Education Capital Outlay Refunding Bonds, 2015 Series E

Pursuant to authorization by the Governor and Cabinet by a resolution adopted on April 14, 2015, bids were received for the above referenced bond issue at the office of the Division of Bond Finance at 11:00 a.m. on Thursday, August 13, 2015.

Six bids were received with a tabulation of such bids included herein. The low bid was submitted by Citigroup Global Markets Inc. at an annual true interest cost rate of 3.1489%. The annual true interest cost rate using the applicable TM3 Municipal Market Data general obligation benchmark interest rate scale for the day of sale was 3.23%. The bids were reviewed by representatives of the Division of Bond Finance and the bonds were awarded to the low bidder as authorized. The bonds will be delivered on September 10, 2015.

The bonds will be issued to refund the 2006 Series A Bonds. The average interest rate on the bonds being refunded is 4.56% compared to the interest rate of 3.15% on the refunding bonds. The bond proceeds will be invested with the State Treasury until the refunded bonds are redeemed on June 1, 2016. The refunding is expected to generate gross debt service savings of \$47.4 million, present value savings of \$34.5 million, or 10.7% of the principal amount being refunded.

The bonds are dated September 10, 2015, with interest payable on December 1, 2015, and semi-annually on each June 1 and December 1 thereafter. The bonds consist of serial bonds maturing on June 1 in the years 2017 through 2036.

The bonds are payable from the gross receipts taxes and are additionally secured by a pledge of the full faith and credit of the State. The lien of the bonds on gross receipts taxes is on a parity with the outstanding Public Education Capital Outlay Bonds, 1999 Series D through 2015 Series D.

The bonds have been rated AAA, Aa1 and AAA by Fitch Ratings, Moody's Investors Service and Standard & Poor's Ratings Services, respectively.

BID TABULATION

<u>Bidder</u>	<u>Annual True Interest Cost Rate</u>
Citigroup Global Markets Inc.	3.1489%
Morgan Stanley & Co. LLC	3.1577
J.P. Morgan Securities LLC	3.1590
Bank of America Merrill Lynch	3.1595
Wells Fargo Bank, National Association	3.1700
Barclays Capital Inc.	3.2094

INTEREST RATES AND YIELDS TO MATURITY FROM WINNING BID

<u>Maturity Date</u>	<u>Principal</u>	<u>Coupon</u>	<u>Yield</u>
6/1/2017	\$ 9,680,000	5.00%	0.62%
6/1/2018	10,170,000	5.00	0.97
6/1/2019	10,675,000	5.00	1.13
6/1/2020	11,210,000	5.00	1.40
6/1/2021	11,770,000	5.00	1.68
6/1/2022	12,360,000	5.00	1.95
6/1/2023	12,975,000	5.00	2.08
6/1/2024	13,630,000	5.00	2.19
6/1/2025	14,305,000	5.00	2.30
6/1/2026	15,020,000	5.00	2.61
6/1/2027	15,775,000	3.00	2.92
6/1/2028	16,245,000	3.10	3.10
6/1/2029	16,755,000	3.00	3.10
6/1/2030	17,255,000	3.00	3.18
6/1/2031	17,770,000	5.00	3.46
6/1/2032	18,655,000	4.00	3.55
6/1/2033	19,405,000	4.00	3.60
6/1/2034	20,180,000	4.00	3.64
6/1/2035	20,985,000	4.00	3.67
6/1/2036	21,825,000	4.00	3.70

A RESOLUTION OF THE DIVISION OF BOND FINANCE OF THE STATE BOARD OF ADMINISTRATION AUTHORIZING THE SOLICITATION OF PROPOSALS AND A RECOMMENDATION TO THE CHIEF FINANCIAL OFFICER FOR THE AWARD OF A \$50,000,000 MASTER EQUIPMENT FINANCING AGREEMENT IN CONNECTION WITH THE STATE OF FLORIDA CONSOLIDATED EQUIPMENT FINANCING PROGRAM, TO FINANCE THE PURCHASE OF EQUIPMENT BY OR ON BEHALF OF THE STATE OR ANY AGENCIES THEREOF, PURSUANT TO SECTION 287.064, FLORIDA STATUTES; PROVIDING FOR CERTAIN REQUIREMENTS IN CONNECTION THEREWITH AND PROVIDING FOR AN EFFECTIVE DATE.

BE IT RESOLVED BY THE GOVERNOR AND CABINET OF THE STATE OF FLORIDA, AS THE GOVERNING BOARD OF THE DIVISION OF BOND FINANCE OF THE STATE BOARD OF ADMINISTRATION ON BEHALF OF THE CHIEF FINANCIAL OFFICER OF THE STATE OF FLORIDA:

**ARTICLE I
AUTHORITY AND DEFINITIONS**

SECTION 1.01. AUTHORITY FOR THIS RESOLUTION. This Resolution is adopted pursuant to the provisions of Sections 215.57-215.83, Florida Statutes, the State Bond Act; Section 287.064, Florida Statutes, and other applicable provisions of law.

SECTION 1.02. DEFINITIONS. The following terms shall have the following meanings in this Resolution unless the text otherwise requires:

“Agency” shall mean any of the various State departments, boards, commissions, divisions, bureaus and councils and any other unit of organization, however designated, of the executive branch of State government, and the legislative branch and the judicial branch of State government, State community colleges and universities, and any State governmental entity succeeding to the powers and duties of any of the foregoing pursuant to law or governmental reorganization.

“Agreement” or “Master Equipment Financing Agreement” shall mean the agreement to be executed pursuant to Section 287.064, Florida Statutes, for the purpose of implementing a consolidated financing program for the acquisition of equipment by deferred-payment, installment sale or lease purchases made by or on behalf of the State of Florida or any Agencies thereof, pursuant to Section 287.064, Florida Statutes.

“Chief Financial Officer” shall mean the Chief Financial Officer of the State of Florida, and any successor to the powers and duties of the Chief Financial Officer pursuant to law or governmental reorganization.

“Director” shall mean the Director of the Division of Bond Finance.

"Division of Bond Finance" shall mean the Division of Bond Finance of the State Board of Administration.

"Governing Board" shall mean the governing board of the Division of Bond Finance composed of the Governor and Cabinet of the State of Florida.

**ARTICLE II
AUTHORIZATION, DESCRIPTION, BASIS OF AWARD,
EXECUTION, AND REPORT OF AWARD**

SECTION 2.01. AUTHORIZATION OF THE MASTER EQUIPMENT FINANCING AGREEMENT. Subject and pursuant to the provisions of this Resolution, the Division of Bond Finance is authorized on behalf of the Chief Financial Officer to publicly solicit offers to provide financing pursuant to a Master Equipment Financing Agreement for the purpose of financing the acquisition of equipment by or on behalf of the State or any Agencies thereof, pursuant to Section 287.064, Florida Statutes. Notice of the intent to solicit offers to provide financing pursuant to the Agreement shall be published in such financial publications or by such other means as are determined to be advisable and proper by the Director of the Division of Bond Finance to effectively reach institutions which engage in tax-exempt financings. Selection of the lowest bidder for award of the Agreement shall take place at the offices of the Division of Bond Finance in Tallahassee, Florida. The amount financed during the term of the Agreement shall be determined for each Fiscal Year based upon the equipment needs of the Agencies, as determined by the Chief Financial Officer in consultation with the Agencies, and is anticipated to be approximately \$50,000,000 for the term of the Agreement.

SECTION 2.02. DESCRIPTION OF THE MASTER EQUIPMENT FINANCING AGREEMENT. As authorized pursuant to Section 287.064, Florida Statutes, the Agreement shall provide for the financing of equipment acquisition by deferred-payment, installment sale, or lease purchases by or on behalf of the State or any Agencies thereof. Any Agreement awarded pursuant to this Resolution shall provide financing, by deferred-payment, installment sale or lease purchases, of equipment acquired during a period of not more than three years from the date on which the Agreement is executed (or such longer period allowed by law).

The Agreement shall expire annually but shall automatically be renewed each year for a maximum total term of three years, subject to appropriations, deferred-payment schedules, and the limitation on the equipment acquisition period under the Agreement provided for in this Resolution, and subject to termination by either party upon certain conditions. Repayment of any of the funds drawn under the Agreement may extend beyond the three year limit on the equipment acquisition period; however, the period of time for which any item is financed under the Agreement shall not exceed the lesser of five (5) years or the useful life of the item financed. In addition, the Agreement is subject to termination if, upon a request from the contract provider for a revision of an interest rate formula, the parties cannot reach mutual agreement thereon. The Division is authorized to engage the services of a financial advisor in connection with any such interest rate formula revision.

SECTION 2.03. BASIS OF AWARD OF THE MASTER EQUIPMENT FINANCING AGREEMENT. The Director of the Division of Bond Finance is authorized to select the lowest bidder for award of the Agreement, or to reject all bids. The lowest bidder shall be the qualified financial institution(s) which agrees to supply financing at interest rates determined by the Director of the Division of Bond Finance, in consultation with the Chief Financial Officer, to provide the lowest cost to the State, such interest rates to be determined based upon an interest rate index acceptable to the State and calculated on a true interest cost basis.

The determination of whether a particular interest rate index is acceptable to the State shall be made by the Director of the Division of Bond Finance in consultation with the Chief Financial Officer. An index shall be qualified for use in determining interest rates paid for financing under the Agreement based upon an examination of various factors, including but not limited to, the expected economic conditions during the term of the Agreement, the anticipated volatility of the various possible interest rate indices and industry custom.

SECTION 2.04. EXECUTION OF THE MASTER EQUIPMENT FINANCING AGREEMENT. The Agreement may be awarded and executed by the Chief Financial Officer after selection of the lowest qualified bidder by the Division of Bond Finance. The Agreement shall not take effect unless executed by the Chief Financial Officer.

The Director of the Division of Bond Finance is authorized to present the proposed Agreement to the Chief Financial Officer for award and execution without further action by the Governing Board. Execution of the Agreement by the Chief Financial Officer shall constitute award thereof, without further action by the Chief Financial Officer.

SECTION 2.05. REPORT OF AWARD OF THE MASTER EQUIPMENT FINANCING AGREEMENT. The results of the award of the Agreement or the rejection of all bids shall be reported at a subsequent meeting of the Governing Board.

ARTICLE III SECURITY FOR THE MASTER EQUIPMENT FINANCING AGREEMENT

SECTION 3.01. SECURITY FOR THE MASTER EQUIPMENT FINANCING AGREEMENT.

(A) The payment of principal and interest under the Agreement shall be secured by appropriated revenues in the manner provided for in the Agreement.

(B) Neither the amounts due nor any other liabilities arising under the Agreement shall constitute a debt, general obligation, or, except with respect to appropriated revenues pledged in the Agreement, a liability of the State, or any Agency, department or political subdivision of the State, within the meaning of any constitutional or statutory provision or limitation. Neither the faith and credit nor taxing power of the State, or any Agency, department or political subdivision of the State is pledged to the payment of the amounts due or any other liabilities arising under the Agreement.

**ARTICLE IV
MISCELLANEOUS**

SECTION 4.01. SEVERABILITY OF INVALID PROVISIONS. If any one or more of the covenants or provisions of this Resolution shall be held contrary to any express provision of law or contrary to the policy of express law, though not expressly prohibited, or against public policy, or shall for any reason whatsoever be held invalid, then such covenants or provisions shall be null and void and shall be deemed separable from the remaining covenants or provisions of this Resolution or of the Agreement and shall in no way affect the validity or enforceability of any other covenants, agreements or provisions of this Resolution or of the Agreement.

SECTION 4.02. EFFECTIVE DATE. This Resolution shall take effect immediately upon its adoption.

ADOPTED September 1, 2015.