

AGENDA

DIVISION OF BOND FINANCE OF THE STATE BOARD OF ADMINISTRATION

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(Contact person: J. Ben Watkins III - 488-4782)

The Capitol
January 22, 2014

This meeting is open to the public.

1. Approval of minutes of the meeting of December 10, 2013.

Attachment #1

2. Presentation of the 2013 Debt Affordability Report.

The Division of Bond Finance is required to prepare and deliver to the Governing Board and legislative leadership a debt affordability report containing the information required by 215.98, Florida Statutes. The 2013 Debt Affordability Report satisfies the requirements of 215.98, Florida Statutes.

STATE OF FLORIDA

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IN RE: MEETING OF THE GOVERNOR AND
CABINET

_____ /

CABINET MEMBERS: GOVERNOR RICK SCOTT
ATTORNEY GENERAL PAM BONDI
CHIEF FINANCIAL OFFICER JEFF
ATWATER
COMMISSIONER OF AGRICULTURE
ADAM PUTNAM

DATE: TUESDAY, DECEMBER 10, 2013

LOCATION: CABINET MEETING ROOM
LOWER LEVEL, THE CAPITOL
TALLAHASSEE, FLORIDA

REPORTED BY: NANCY S. METZKE, RPR, FPR
COURT REPORTER

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DIVISION OF BOND FINANCE

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3 GOVERNOR SCOTT: Now I'd like to recognize
4 Director Ben Watkins with the Division of Bond
5 Finance to present his agenda.

6 DIRECTOR WATKINS: Good morning, Governor,
7 Cabinet Members.

8 GOVERNOR SCOTT: Good morning.

9 DIRECTOR WATKINS: Item 1 is minutes of the
10 September 24th and October 10th meetings.

11 GOVERNOR SCOTT: Is there a motion to approve?

12 COMMISSIONER PUTNAM: So move.

13 GOVERNOR SCOTT: Is there a second?

14 ATTORNEY GENERAL BONDI: Second.

15 GOVERNOR SCOTT: Moved and seconded, show the
16 minutes approved without objection.

17 DIRECTOR WATKINS: Item Number 2 is a report
18 of award on the competitive bond sale of 24.8
19 million University of Florida dormitory revenue
20 bonds. The bonds were awarded to the low bidder at
21 a true interest cost of 3.35 percent. It was a
22 combined new money and refunding transaction with
23 19.6 million being sold for new money for
24 construction of a dormitory at the University of
25 Florida, and \$5.2 million was the refunding piece.

1 The refunding piece allowed us to reduce the
2 interest rates on outstanding bonds from
3 4.96 percent to 2.31 percent generating gross
4 debt service savings of 473 thousand; 414 thousand
5 on a present value basis or seven and a half
6 percent of the principal amount of the bonds being
7 refunded.

8 COMMISSIONER PUTNAM: Maybe our office will
9 end their strike and --

10 GOVERNOR SCOTT: All right. Thank you, Ben.

11 DIRECTOR WATKINS: Thank you.

12 And Items 3, 4, and 5 are all refunding
13 transactions being structured and considered for
14 debt service savings. Item 3 is issuance and
15 competitive sale of up to 240 million of lottery
16 revenue refunding bonds.

17 GOVERNOR SCOTT: All right. Is there a motion
18 to approve?

19 COMMISSIONER PUTNAM: So moved.

20 GOVERNOR SCOTT: Is there a second?

21 ATTORNEY GENERAL BONDI: Second.

22 GOVERNOR SCOTT: Any comments or objections?

23 (NO RESPONSE) .

24 GOVERNOR SCOTT: Hearing none, the motion
25 carries.

1 DIRECTOR WATKINS: Item Number 4 is a
2 resolution authorizing the issuance and competitive
3 sale of up to \$230 million in Florida Forever
4 revenue refunding bonds.

5 GOVERNOR SCOTT: All right. Is there a motion
6 to approve?

7 CFO ATWATER: So moved.

8 GOVERNOR SCOTT: Is there a second?

9 ATTORNEY GENERAL BONDI: Second.

10 GOVERNOR SCOTT: Any comments or objections?

11 (NO RESPONSE) .

12 GOVERNOR SCOTT: Hearing none, the motion
13 carries.

14 DIRECTOR WATKINS: And lastly, Item 5 are
15 resolutions authorizing the issuance and
16 competitive sale of up to \$31 million of Capital
17 Outlay refunding bonds.

18 GOVERNOR SCOTT: Is there a motion to approve?

19 ATTORNEY GENERAL BONDI: So move.

20 GOVERNOR SCOTT: Is there a second?

21 CFO ATWATER: Second.

22 GOVERNOR SCOTT: Any comments or objections?

23 (NO RESPONSE) .

24 GOVERNOR SCOTT: Hearing none, the motion
25 carries.

1 DIRECTOR WATKINS: Thank you, sir.

2 GOVERNOR SCOTT: Thanks, Ben.

3 CFO ATWATER: Governor, if there would not be
4 an objection, I would like to speak for a moment
5 about the compensation of the position of the
6 Director of Bond Finance.

7 GOVERNOR SCOTT: Okay.

8 CFO ATWATER: And I'm going to do so first to
9 speak to some of the matters reflecting the present
10 incumbent in the position, Mr. Watkins, but more
11 generally in the end is the point I'd like to make.

12 I think all of us have expressed over the
13 last three years the confidence that we have in
14 Mr. Watkins refunding close to \$6 billion in debt,
15 a savings to the people of Florida over
16 \$1.1 billion in debt service, and that's
17 extraordinary.

18 (APPLAUSE).

19 CFO ATWATER: And I'm sure if he were given
20 the mike, which he won't be, he would say anyone
21 in his position would be responsible to do that.
22 Any of his peers around the country would know
23 that it was the right moment to start refunding.
24 If anything is possible, now is the moment to do
25 it.

1 But the fact of the matter is he doesn't have
2 any peers around the country. Maybe there are
3 three or four that carry the responsibility that
4 this man carries, this position carries, the
5 largest states in the union, and -- but then you
6 add to that the magnitude of the incumbent in this
7 position needing to explain the marketplace the
8 potential of Citizens financing, Citizens Property
9 Insurance financing, and the potential of the Cat
10 Fund financing that could befall us at any point in
11 time.

12 I've had the pleasure of traveling with
13 Mr. Watkins to New York. I've sat with him on the
14 same side of the table while across the table were
15 the senior analysts of Fitch, across the table were
16 Moody's, and across the table were S&P, and there
17 is no margin for error. There is the highest of
18 expectation that the incumbent would be able to
19 address any question in great detail, and I have
20 been extremely impressed with how he has handled
21 this.

22 I might also say, aside from the fact on how
23 he handles the matters intellectually, it is the
24 relationship that he has built with these
25 institutions that frankly hold, you know, the

1 wellbeing of our Florida citizens and the rating in
2 their hands, and it is exceptional the way they
3 respond and I think the manner in which they hold
4 Mr. Watkins in the industry.

5 So we also know that when we all stepped into
6 these positions that Standard & Poor's had
7 considered that we were a negative outlook state,
8 and there was a very tentative time as we made our
9 first few years in these roles to, Governor, follow
10 the path you had laid out. And we had no better
11 advocate for expressing the path we were on to
12 those agencies and to imagine covering all of the
13 revenue questions, covering all cost questions, the
14 structural balance of the State of Florida's
15 finances, and then being an economist of housing
16 projections and population movement, housing
17 financing in the State of Florida and foreclosures
18 that we're fighting through.

19 There was no doubt that if somebody would have
20 looked at the challenges that we were facing of the
21 50 states, some of the toughest situations in that
22 summer of '11, based I think in much part upon the
23 confidence and the work that Mr. Watkins had done.
24 The Standard & Poor's recognized the extraordinary
25 efforts that had been made, Governor, under your

1 leadership and the work of the legislature and the
2 manner by which Mr. Watkins was handling our debt
3 to upgrade us back to stable on the outlook.

4 And so when I look at this, it is -- I draw
5 the conclusion that he has -- if he has any peers,
6 there would be few in this country. He is the
7 present incumbent, and we are lucky to have him;
8 but my worry would be the risk that the
9 compensation in this position reflect the magnitude
10 and the importance of the role itself. And I
11 believe that the magnitude of this role is -- would
12 be commiserate with the senior investment officers
13 that we have within the SBA itself, there are six
14 senior investment officers today within the SBA and
15 in very critically important positions.

16 We haven't talked about this and we haven't
17 adjusted this in quite some time for the
18 compensation of this position, so I would like, if
19 it would please the Cabinet, to place a motion
20 before the Cabinet that we establish the
21 compensation of the Director of Bond Finance to be
22 commiserate with the senior investment officer
23 positions of the SBA; and at the present time, the
24 average of those positions salaries would be
25 \$183,500 and would, therefore, like to see us

1 proceed with a motion to establish the position's
2 compensation at \$183,500 to be the average of the
3 chief investment officer of the state.

4 ATTORNEY GENERAL BONDI: Governor, may I --
5 you know, Ben, frankly, I don't know what we'd do
6 without you, and if people don't realize this,
7 you're responsible for what, over 40 refunding bond
8 issues totaling \$5.7 billion in the last three
9 years, and that's just remarkable. And it
10 generated what, \$1.1 billion in debt service. And
11 you're also responsible for us maintaining our
12 Triple A rating. So thank you for what you do.

13 You're always professional, as CFO Atwater
14 said, and you always educate us and keep us
15 apprised of what you do; and I can't thank you
16 enough for your service.

17 GOVERNOR SCOTT: Commissioner.

18 COMMISSIONER PUTNAM: I would just -- I would
19 just add my support for the motion and my gratitude
20 for the CFO's research to develop the rationale for
21 that, which is an appropriate one. And we're just
22 lucky we don't have to pay you on commission for
23 what you've saved the State of Florida.

24 ATTORNEY GENERAL BONDI: He'd be retired if we
25 did that.

1 GOVERNOR SCOTT: Ben, you've done a great job,
2 so congratulations on a well-deserved pay raise
3 based on all that you've accomplished. But thank
4 you very much. You represent our state very well.

5 So all in favor of the motion to increase
6 compensation.

7 (AFFIRMATIVE INDICATIONS).

8 GOVERNOR SCOTT: Any nays?

9 (NO RESPONSE).

10 GOVERNOR SCOTT: The motion carries.
11 Congratulations, and well deserved.

12 (APPLAUSE).

13 DIRECTOR WATKINS: Thank you, Governor and
14 Cabinet very much, I appreciate it. And it's a
15 privilege to serve, and thank you for your
16 continued confidence and support.

17 GOVERNOR SCOTT: Congratulations.

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CERTIFICATE

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STATE OF FLORIDA)
COUNTY OF LEON)

I, NANCY S. METZKE, RPR, FPR, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes.

DATED this 21st day of December, 2013.

NANCY S. METZKE, RPR, FPR
Court Reporter

State of Florida

2013

**Debt Affordability
Report**

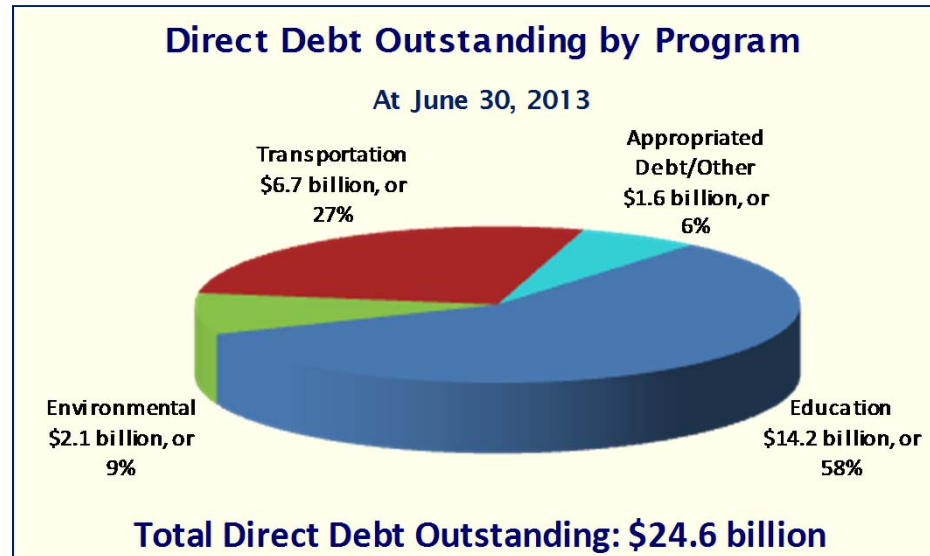
January 2014



Debt Affordability Analysis

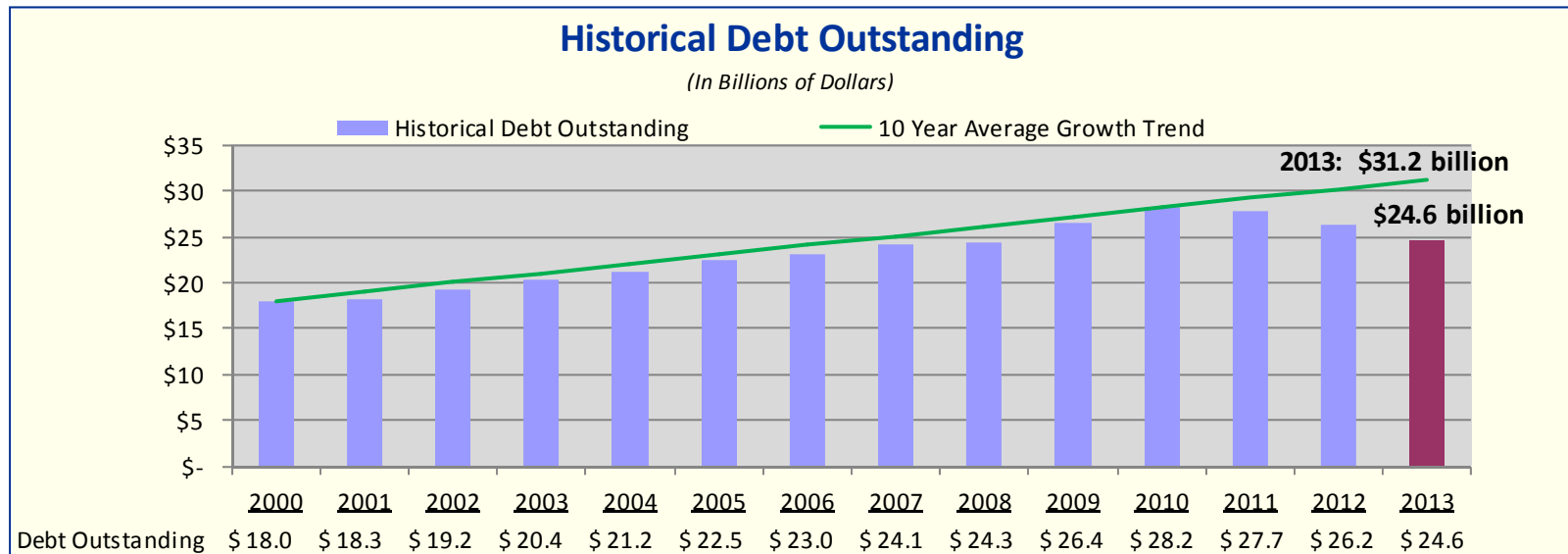
- Purpose of debt affordability analysis is to provide a framework for measuring, monitoring and managing the State's debt
- Provides information to assist Legislature in formulating capital spending plans
- Analytical approach to evaluating the State's debt position
- Financial model used to evaluate debt burden – the “benchmark debt ratio” – based on two variables:
 - 1) Annual debt service requirements
 - 2) State revenues available to pay debt service
- Designated benchmark debt ratio – 6% target, 7% cap
- Model provides framework for evaluating long-term impact of bonding
- Requirements for Report:
 - Calculate total State direct and indirect debt outstanding
 - Evaluate changes in debt and annual debt service requirements over last 10 years
 - Update projections for future debt issuance compared to revised revenue estimates
 - Calculate benchmark debt ratio based on projected future debt issuance and projected revenue collections
 - Evaluate level of reserves
 - Review credit ratings

Direct Debt Outstanding



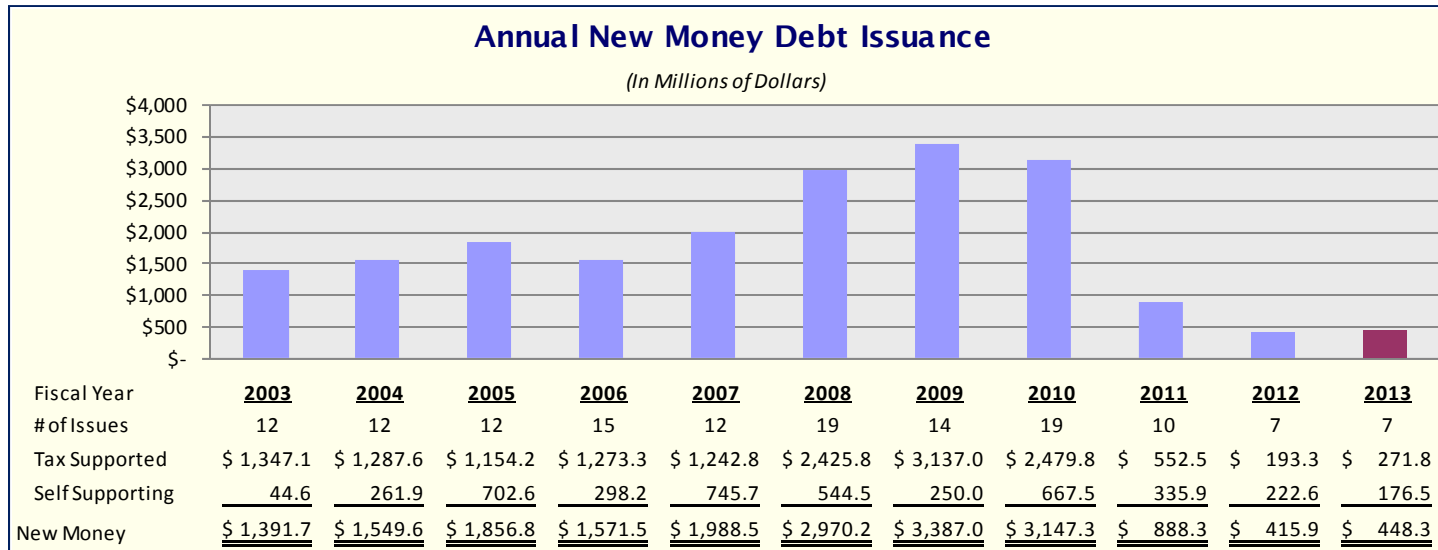
- Total outstanding direct debt at June 30, 2013 was \$24.6 billion (net tax-supported debt was \$20.3 billion and self-supporting debt was \$4.3 billion)
- Largest infrastructure investment for school construction of \$14.2 billion (58%)
- Next largest for transportation debt (primarily toll facilities and long term P3 obligations) of \$6.7 billion (27%)
- Third largest for acquiring land for conservation of \$2.1 billion (9%)

Decrease In Debt Relative to Historical Trend



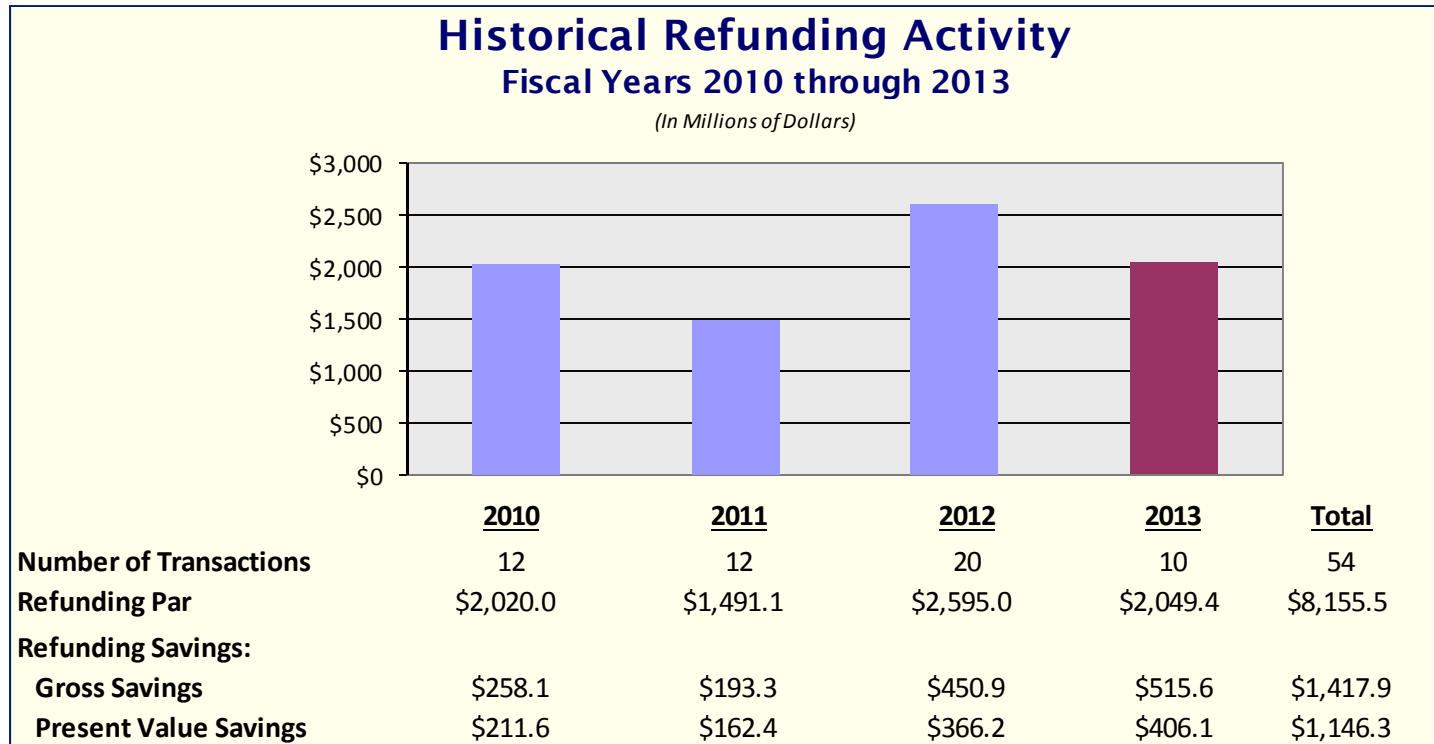
- State debt outstanding increased annually and more than tripled from 1992 through 2010 before decreasing in each of the past three fiscal years
- **Total direct debt outstanding has decreased by \$3.6 billion over the last three fiscal years:** \$500 million in 2011, \$1.5 billion in 2012, and \$1.6 billion in 2013
- Reduction over three-year period primarily resulted from principal repayments on existing debt exceeding new money debt issuance
- Decreases in the last three fiscal years reverses a long-term trend of increasing State debt
- **If trend of Increasing debt had continued, outstanding debt would be \$6.6 billion or 27% more than it was at end of Fiscal Year 2013**

History of Annual Debt Issuance



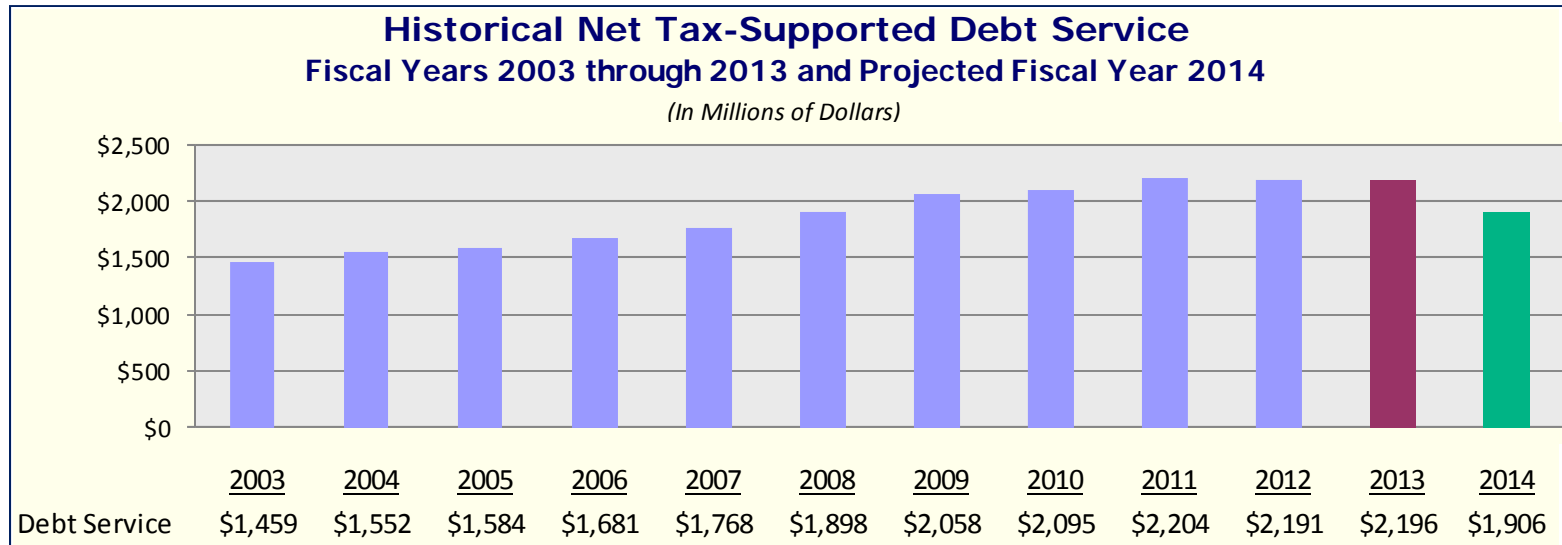
- From Fiscal Year 2003 through 2009, new money debt issuance averaged \$2.1 billion per year
- ***Significant decline in new money bond issuance in each of the last three fiscal years***
- Only \$448 million in new money issuance in Fiscal Year 2013, significantly less than average annual issuance of \$2.2 billion between Fiscal Years 2003 and 2010
- ***Issuance in Fiscal Year 2013 was down 80% relative to normal historical annual issuance***

Refinancing Activity



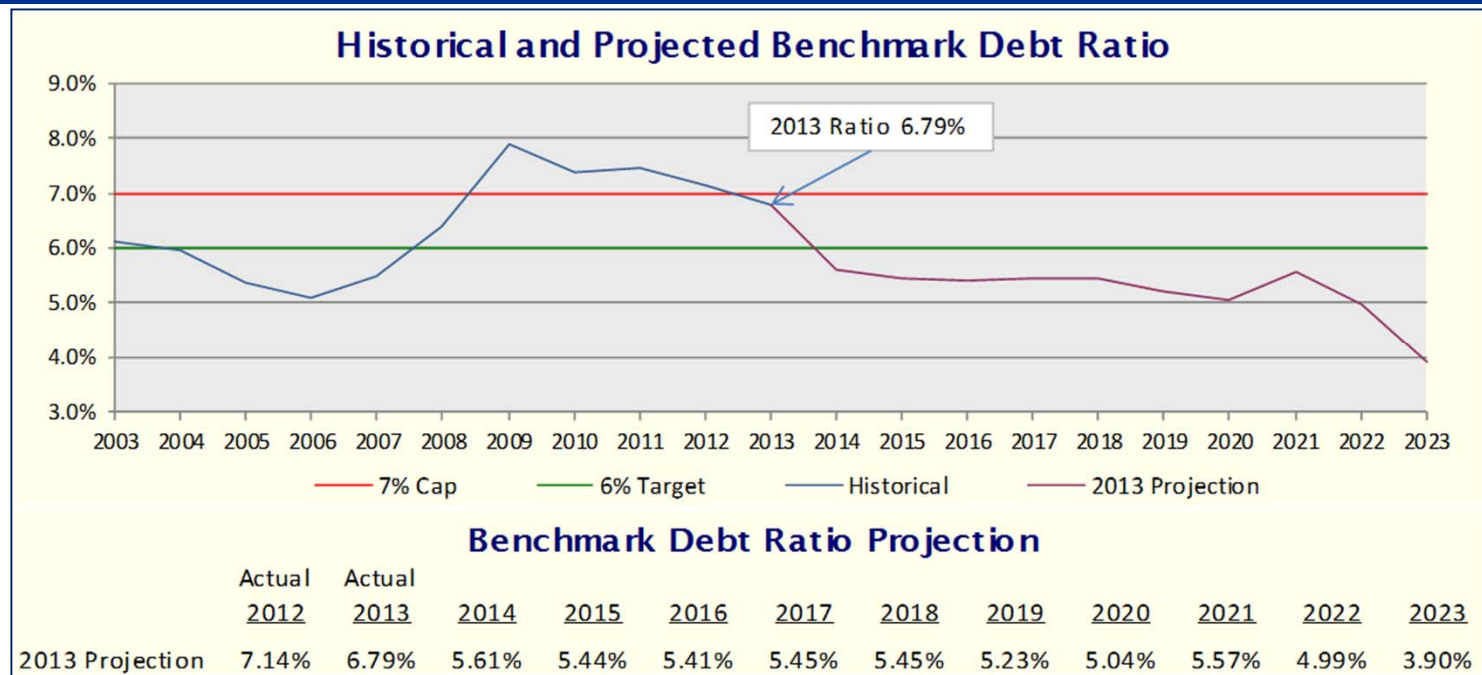
- Significant amount of refundings to take advantage of historically low interest rates
- Refunding transactions executed over last four years total nearly \$8.2 billion
- ***Refinancing activity has generated gross debt service savings of approximately \$1.4 billion*** or \$1.1 billion present value basis

Changes in Annual Debt Service



- Annual debt service payments for net tax-supported debt has increased more than 50% over the last 10 years, increasing from \$1.5 billion in 2003 to \$2.2 billion in 2013
- Annual debt service requirements in Fiscal Year 2013 remained nearly unchanged from previous two years
- ***Fiscal Year 2014 debt service expected to decrease approximately \$300 million to \$1.9 billion due to final retirement of Preservation 2000 bonds in Fiscal Year 2013***

Benchmark Debt Ratio



- Benchmark debt ratio is debt service as percentage of available revenues
- Significant increase in benchmark debt ratio from 2006 – 2009 due to dramatic revenue declines
- **Benchmark debt ratio improved to 6.79% for Fiscal Year 2013** falling under the 7% cap for the first time in several years due to increased revenues
- **Benchmark debt ratio is projected to improve in Fiscal Year 2014** falling under the 6% target
- Improvement in benchmark debt ratio expected in Fiscal Year 2014 due to combined effect of lower annual debt service requirements and increasing revenues

Florida's Relative Ranking Among Peer Group

	Net Tax-Supported Debt Service		Net Tax-Supported Debt Per Capita		Net Tax-Supported Debt as a % of Personal Income		Net Tax-Supported Debt as a % of State GDP		General Obligation Ratings
	Rank	as a % of Revenues	Rank	Debt Per Capita	Rank	Personal Income	Rank	of State GDP	Fitch/Moody's/S&P
New York	1	11.50%	2	\$3,174	2	6.30%	2	5.36%	AA/Aa2/AA
Illinois	2	10.60%	4	\$2,526	4	5.70%	4	4.85%	A-/A3/A-
California	3	9.20%	3	\$2,565	3	5.80%	3	4.98%	A/A1/A
New Jersey	4	8.80%	1	\$4,023	1	7.60%	1	7.32%	AA-/Aa3/AA-
Florida	5	7.14%	6	\$1,135	6	2.84%	5	2.78%	AAA/Aa1/AAA
Georgia	6	7.00%	7	\$1,061	5	3.00%	7	2.51%	AAA/Aa a/AAA
Pennsylvania	7	5.00%	5	\$1,208	7	2.80%	6	2.66%	AA/Aa2/AA
Ohio	8	4.10%	8	\$1,047	7	2.80%	8	2.50%	AA+/Aa1/AA+
North Carolina	9	3.80%	9	\$853	9	2.40%	10	1.89%	AAA/Aa a/AAA
Texas	10	3.10%	11	\$580	11	1.50%	11	1.16%	AAA/Aa a/AAA
Michigan	11	2.60%	10	\$800	10	2.20%	9	2.05%	AA/Aa2/AA-
Median		7.00%		\$1,135		2.84%		2.66%	
Mean		6.62%		\$1,725		3.90%		3.46%	
National Median		4.90%		\$1,074		2.80%		2.47%	

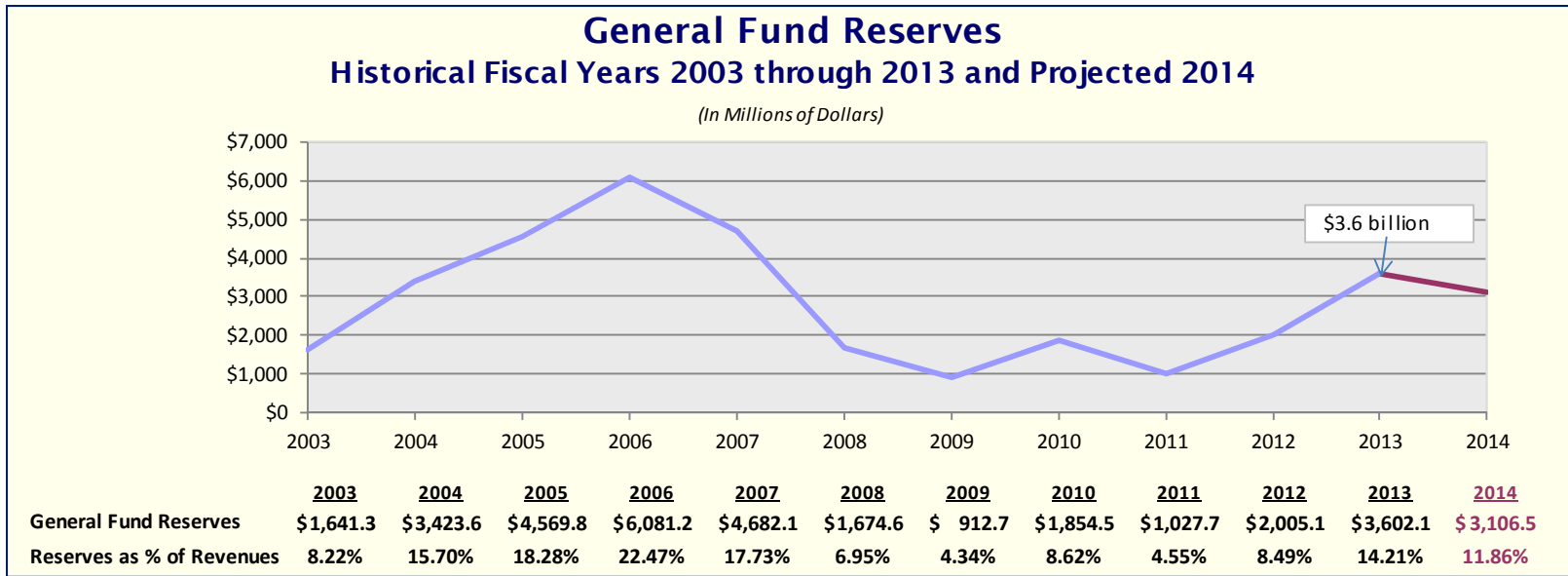
- Florida ranks below the national mean for all metrics except the benchmark debt ratio
- Florida ranks in the middle of the peer group for the primary debt ratios used by the rating agencies (either 5th or 6th, respectively)
- Florida ranks 5th among its peer group for the metric recently employed by the rating agencies measuring State's debt as a percentage of State's Gross Domestic Product (GDP)

Peer Comparison of Pension Liabilities

2012 Comparison of Peer Group Adjusted Net Pension Liabilities ("ANPL") Medians										
State	Rank	ANPL (in Millions)	ANPL as a % of		ANPL as a % of		ANPL Per Capita	ANPL as a % of		
			Rank	Revenues	Rank	Personal Income		Rank	State GDP	
Illinois	1	\$ 132,968	1	241.1%	1	23.6%	1	\$ 10,340	1	19.8%
California	2	120,805	5	61.8%	5	7.3%	5	3,206	5	6.2%
Texas	3	91,695	4	92.5%	4	8.9%	4	3,577	4	7.0%
Pennsylvania	4	63,533	3	105.0%	3	11.8%	3	4,985	3	11.0%
New Jersey	5	63,219	2	137.2%	2	13.7%	2	7,156	2	13.0%
New York	6	22,084	11	16.6%	9	2.2%	8	1,132	9	1.9%
Georgia	7	14,096	6	42.0%	6	4.0%	6	1,437	6	3.4%
Florida	8	12,912	9	19.2%	11	1.7%	11	677	11	1.7%
Michigan	9	12,124	7	25.4%	7	3.4%	7	1,228	7	3.1%
Ohio	10	9,778	8	19.6%	9	2.2%	9	847	8	2.0%
North Carolina	11	7,479	10	18.3%	10	2.1%	10	775	11	1.7%
Median		\$ 22,084		42.0%		4.0%		\$ 1,437		3.4%
Mean		\$ 50,063		70.8%		7.4%		\$ 3,215		6.4%

- Moody's and Fitch each employ "adjustments" to reported pension liabilities for greater comparison of State defined benefit systems
- Florida ranks as the lowest state among its peer group for the adjusted net pension liability ("ANPL") relative to personal income, per capita and GDP
- Pension system management and funding is important part of credit analysis

General Fund Reserves



- General Fund reserves include unspent general revenues and funds held in the Budget Stabilization Fund
- General Fund reserves accumulated from 2003 through 2006 to an unprecedented high of \$6.1 billion or 22.5% of general revenues
- In 2007, 2008, and 2009, reserves were used to help balance the budget but have been rebuilt over the last three years
- ***Fiscal Year 2013 ended with General Fund reserves of \$3.6 billion or 14.2% of general revenues, exceeding the 10% considered minimally adequate by rating agencies***
- General Fund reserves are projected to decrease to \$3.1 billion or 11.9% of projected general revenues at the end of Fiscal Year 2014
- ***Adequate reserves are critical to maintaining the State's credit rating and providing financial flexibility to respond to financial contingencies***

Florida's Credit Ratings

State of Florida		
General Obligation Credit Ratings		
	<u>Ratings</u>	<u>Outlook</u>
Standard & Poor's	AAA	Stable
Fitch Ratings	AAA	Stable
Moody's Investors Service	Aa1	Stable

- Credit ratings are integral in the municipal bond market and are one factor that affects the interest rate on State debt offerings
- Factors analyzed in assigning State's credit ratings:
 - Governance Framework
 - Financial Management
 - Budgetary Performance
 - Debt/Liability Profile
 - Economy
- Florida's credit ratings remained unchanged during Fiscal Year 2013
- Two positive developments regarding credit ratings in 2013
 - Fitch changed the rating "Outlook" from Negative to Stable
 - Moody's published Special Comment entitled "Florida Back on Track"

Moody's Special Comment

“Florida Back on Track” – published June 2013

- Summary of Key Points in Moody's Special Comment:
 - “Current financial and economic strengths underscore Florida's resilience and ***sound fiscal management***”
 - “***Reserves are being rebuilt*** to provide cushion against future downturns”
 - “***Revenues are growing and the economy is improving***, although recovery in the housing sector is still very slow”
 - “Florida remains exposed to revenue volatility as well as hurricane risk”

Fitch Rating “Outlook” Revised to Stable

- On August 23, 2013, Fitch revised the “Outlook” on Florida’s bond rating from Negative to Stable
- Drivers for returning “Outlook” to Stable include:
 - **“Stabilization of Florida’s economy** and related **improved financial flexibility”**
 - **“Reserves remain satisfactory and have increased over the last two years”** after being drawn down from their peak during the recession
 - **“Strong financial management practices”** including prompt legislative action to address negative revenue estimates to maintain budget balance and adequate reserves
 - **“Fully funding the pension contribution in FY 2014,** in contrast to FY 2013”

Florida's Credit Ratings

The rating agencies have identified the following credit strengths and challenges:

Strengths:

- ***Conservative budget and financial management***
- ***Stabilized economy and related improved financial flexibility***
- Moderate debt burden with clear guidelines
- Relatively well-funded pension system and fully funding the pension contribution in Fiscal Year 2014 in contrast to Fiscal Year 2013
- Large, service based economy that benefits from a low cost of living and favorable climate

Challenges:

- Sustainability of housing market recovery
 - ***Maintaining adequate reserves*** following improvement over prior two years
 - ***Balancing the budget without overreliance on non-recurring revenues***
 - Potential budget pressure caused by Federal sequestration
 - Mitigation of fiscal and economic risks associated with hurricane events and insurance entity debt obligations
-
- Management of the pension system and associated liabilities have become increasingly important to the rating agencies credit analytics
 - Rating agencies will evaluate the pace of economic recovery and the State's ability to meet revenue projections and maintain reserves
 - State ratings remain vulnerable to further economic weakness or developments negatively affecting financial resources or reserves

Conclusions

- At June 30, 2013, **State direct debt** of \$24.6 billion, **\$3.6 billion less than Fiscal Year 2010**
- Reduction in total debt continues as principal repayments exceed new money issuance
- Recurring annual debt service payments were \$2.2 billion in Fiscal Year 2013 and decline by approximately \$300 million in Fiscal Year 2014 to \$1.9 billion
- **Benchmark debt ratio of 6.79% has improved** and should continue downward trend
- **General Fund reserves at June 30, 2013 of \$3.6 billion are up from Fiscal Year 2012** and projected to decrease to \$3.1 billion during Fiscal Year 2014
- **State credit ratings are very strong (AAA, AAA, Aa1)** as highlighted by Moody's special comment and Fitch's decision to change Florida's "Outlook" from Negative to Stable. However, ratings remain vulnerable to budgetary challenges, continued improvement in the State's economy, and unexpected fiscal developments causing a material reduction in recently improved reserves
- Management and funding of the pension system have become an important part of evaluating the State's credit rating