

**MEETING OF THE STATE BOARD OF ADMINISTRATION**

**GOVERNOR SCOTT AS CHAIRMAN  
CHIEF FINANCIAL OFFICER ATWATER AS TREASURER  
ATTORNEY GENERAL BONDI AS SECRETARY**

**AUGUST 2, 2011**

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**AGENDA**

**ITEM 1.** Request approval of the minutes of the May 17, 2011, and June 16, 2011, meetings.

(See Attachments 1-A and 1-B)

**ACTION REQUIRED**

**ITEM 2.** Request approval of a fiscal sufficiency of an amount not exceeding \$345,000,000 State of Florida, Department of Environmental Protection Florida Forever Revenue Refunding Bonds, Series (To Be Determined).

(See Attachment 2)

**ACTION REQUIRED**

**ITEM 3.** Request approval of a fiscal sufficiency of an amount not exceeding \$268,000,000 State of Florida, State Board of Education Lottery Revenue Refunding Bonds, Series (To Be Determined).

(See Attachment 3)

**ACTION REQUIRED**

**ITEM 4.** Request approval of a fiscal determination of an amount not exceeding \$9,350,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (Series to be Designated) (Groves of Delray II Apartments).

(See Attachment 4)

**ACTION REQUIRED**

**ITEM 5.** Request approval of a fiscal determination of an amount not exceeding \$7,540,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (Series to be Designated) (Sand Dunes Apartments).

(See Attachment 5)

**ACTION REQUIRED**

**State Board of Administration – Agenda**

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**Page Two**

- ITEM 6.** Request approval of a fiscal determination of an amount not exceeding \$6,500,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (Series to be Designated) (Winchester Gardens Apartments).

(See Attachment 6)

**ACTION REQUIRED**

- ITEM 7.** Request approval to repeal the following obsolete rules:

19-8.001 Purpose

19-15.001 Insurance Capital Build-Up Incentive Program

See Jack Nicholson's Memo Detailing FHCF Items 7 & 8 (Attachment 7)

(See Attachments 7-A, 7-B, 7-C, 7-D)

**ACTION REQUIRED**

- ITEM 8.** Request appointment of Chair for the Florida Commission on Hurricane Loss Projection Methodology. Each year, the SBA is required to appoint a Commission member to serve as Chair, Section 627.0628(2)(d), F.S. During a regularly scheduled meeting on June 16, 2011, the Commission voted to recommend to the Trustees that Scott Wallace, President, Chief Executive Officer and Executive Director, Citizens Property Insurance Corporation, be appointed to serve as Chair for the 2011-2012 year.

A copy of Mr. Wallace's biography and a list of all Commission members are provided.

(See Attachments 8-A and 8-B)

**ACTION REQUIRED**

- ITEM 9.** Request approval of the appointment of Kimberly Ferrell to the SBA Audit Committee.

(See Attachments 9-A and 9-B)

**ACTION REQUIRED**

S T A T E   O F   F L O R I D A

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Representing:

STATE BOARD OF ADMINISTRATION  
DIVISION OF BOND FINANCE  
DEPARTMENT OF VETERANS' AFFAIRS  
BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND

The above agencies came to be heard before  
THE FLORIDA CABINET, the Honorable Governor Scott  
presiding, in the Cabinet Meeting Room, LL-03, The  
Capitol, Tallahassee, Florida, on Tuesday, May 17, 2011,  
commencing at approximately 9:08 a.m.

Reported by:

MARY ALLEN NEEL  
Registered Professional Reporter  
Florida Professional Reporter  
Notary Public

ACCURATE STENOGRAPHY REPORTERS, INC.  
2894 REMINGTON GREEN LANE  
TALLAHASSEE, FLORIDA 32308  
850.878.2221

## APPEARANCES:

Representing the Florida Cabinet:

RICK SCOTT  
Governor

PAM BONDI  
Attorney General

JEFF ATWATER  
Chief Financial Officer

ADAM PUTNAM  
Commissioner of Agriculture

\* \* \*

I N D E X

STATE BOARD OF ADMINISTRATION  
(Presented by ASH WILLIAMS)

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(Presented by BEN WATKINS)

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DEPARTMENT OF VETERANS' AFFAIRS  
(Presented by JIM BRODIE)

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BOARD OF TRUSTEES OF THE INTERNAL IMPROVEMENT TRUST FUND  
(Presented by HERSCHEL VINYARD)

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## P R O C E E D I N G S

(The agenda items commenced at 9:18 a.m.)

GOVERNOR SCOTT: The next Cabinet meeting is Thursday, June 16, 2011.

Now we're going to go to the State Board of Administration. The first agenda is presented by Ash Williams. Good morning, Ash.

MR. WILLIAMS: Good morning, Governor and Cabinet members.

Item 1, request approval of the minutes of our March 9 meeting.

GOVERNOR SCOTT: Is there a motion to approve Item 1?

CFO ATWATER: So move.

GOVERNOR SCOTT: Is there a second?

ATTORNEY GENERAL BONDI: Second.

GOVERNOR SCOTT: Moved and seconded. Show Item 1 approved without objection.

MR. WILLIAMS: Thank you. Item 2, request approval of a fiscal sufficiency of an amount not exceeding \$125 million State of Florida, Department of Transportation Turnpike Revenue Bonds.

GOVERNOR SCOTT: Is there a motion to approve Item 2?

CFO ATWATER: So move.

1 GOVERNOR SCOTT: Is there a second?

2 ATTORNEY GENERAL BONDI: Second.

3 GOVERNOR SCOTT: Moved and seconded. Show  
4 Item 2 approved without objection.

5 MR. WILLIAMS: Thank you. Item 3, request  
6 approval of a fiscal sufficiency of an amount not  
7 exceeding \$85 million State of Florida, Full Faith  
8 and Credit, Board of Education Public Education  
9 Capital Outlay Refunding Bonds.

10 GOVERNOR SCOTT: Is there a motion to approve  
11 Item 3?

12 ATTORNEY GENERAL BONDI: Move to approve.

13 GOVERNOR SCOTT: Is there a second?

14 CFO ATWATER: Second.

15 GOVERNOR SCOTT: Moved and seconded. Show  
16 Item 3 approved without objection.

17 MR. WILLIAMS: Thank you. Item 4, request  
18 approval of a fiscal sufficiency of an amount not  
19 exceeding \$77 million State of Florida, DOT  
20 Turnpike Revenue Refunding Bonds.

21 GOVERNOR SCOTT: Is there a motion to approve  
22 Item 4?

23 CFO ATWATER: So move.

24 ATTORNEY GENERAL BONDI: Move to approve.

25 CFO ATWATER: Second.

1 GOVERNOR SCOTT: Is there a second? I'm  
2 sorry. Moved and seconded. Show Item 4 approved  
3 without objection. It will be quicker here.

4 MR. WILLIAMS: Thank you. Item 5, request  
5 approval of a fiscal sufficiency of an amount not  
6 exceeding \$74,200,000 State of Florida, Full Faith  
7 and Credit, Board of Education Public Education  
8 Capital Outlay Bonds.

9 GOVERNOR SCOTT: Is there a motion to approve  
10 Item 5?

11 CFO ATWATER: So move.

12 GOVERNOR SCOTT: Is there a second? Now  
13 nobody will do it.

14 ATTORNEY GENERAL BONDI: Second.

15 GOVERNOR SCOTT: Moved and seconded. Show  
16 Item 5 approved without objection.

17 MR. WILLIAMS: Thank you. Item 6 is actually  
18 a technical correction. Request approval of and  
19 authority to file a notice of proposed rule for two  
20 rules listed here in the materials. These rules  
21 are rules we've done previously. There was a  
22 one-day defect in a prior filing. We need to  
23 correct that, so we're doing a redo here. Request  
24 approval.

25 GOVERNOR SCOTT: Is there a motion to approve



1 Item 6?

2 ATTORNEY GENERAL BONDI: Move to approve.

3 GOVERNOR SCOTT: Is there a second?

4 CFO ATWATER: Second.

5 GOVERNOR SCOTT: Moved and seconded. Show  
6 Item 6 approved without objection.

7 MR. WILLIAMS: Thank you. Item 7, request  
8 approval of and authority to file an emergency rule  
9 for extraordinary circumstances for an alternative  
10 method of finalizing 2005 losses. This relates to  
11 the Hurricane Catastrophe Fund and will help us  
12 have some flexibility in dealing with sort of a  
13 one-off window of exposure that we have left over  
14 from the 2005 storm events.

15 It's important to note that a number of the  
16 circumstances that gave rise to the losses that  
17 cause us to need this rule today have in fact been  
18 addressed in subsequent legislation. We had -- the  
19 glide path legislation started in 2009 when CFO  
20 Atwater was leading the Senate. Subsequently, we  
21 had an additional move on that legislation last  
22 year which did not become law, and then the  
23 Legislature has again moved to address some of  
24 these issues.

25 This time, I believe, Governor, Senate Bill

1           408 is pending on your desk. That will definitely  
2           move us in the right direction on these issues.

3           But meanwhile, we have this window of claims  
4           outstanding from '05 that don't have the benefit of  
5           those statutory changes. So this rule will give us  
6           some flexibility to ensure that we neither overpay  
7           covered insurers, which would be a detriment,  
8           because it would spend money inappropriately, or  
9           underpay them, which would equally create a  
10          detriment, because it could cause disruption in the  
11          insurance industry in the form of putting insurance  
12          companies under inappropriate financial stress.

13          GOVERNOR SCOTT: Does anybody have any  
14          questions?

15          CFO ATWATER: Thank you, Governor.

16          Do you have a sense of what -- in reading what  
17          you provided us, it looked like, in layman's terms,  
18          it's an extension of time. There wasn't a specific  
19          layout of a process in what you're asking of us.  
20          Would we be seeing in the near future, and how  
21          soon, a recommendation for how that process would  
22          operate, what the emergency change will be?

23          MR. WILLIAMS: We will certainly be in touch  
24          with all of your offices in real time as we know  
25          more about this. Essentially, this is a fairly

1 concentrated problem that results from an inversion  
2 in claim experience. Normally, the vast majority  
3 of claims are received early on in the process, and  
4 there is a small percentage come in at the back  
5 end. What we're now seeing is the reverse of that.  
6 We're seeing a large group of claims coming in  
7 years after the storm event, which is very odd, and  
8 they're concentrated in a particular type of  
9 exposure, those being condominium buildings.

10 So what we're doing is working with the part  
11 of the industry that has the greatest exposure to  
12 those claims, because their interest, obviously, is  
13 to ensure an appropriate handling of those as well.  
14 So as those discussions progress, we will  
15 absolutely keep your offices informed.

16 I think this is a case, quite honestly, of all  
17 of us trying to reason together and come up with  
18 the most rational outcome we can so that we align  
19 economic incentives and legal structures and our  
20 administration of the Catastrophe Fund in a way  
21 that we encourage responsible behavior and minimize  
22 moral hazard.

23 CFO ATWATER: Do you see this as sunseting,  
24 that the rule that you're -- the emergency rule  
25 that you're asking for, that that would sunset, or

1           that that would stay in place to be the solution  
2           should this occur again, even with the changes that  
3           are in Senate Bill 408? There will still be a time  
4           horizon, and people may still push up against that.  
5           So would we be seeing a new rule, or do you see  
6           this one sunseting the extension, the emergency?

7           MR. WILLIAMS: It would effectively sunset.  
8           It wouldn't be a sunset in the classical sense of a  
9           legislative sunset, where it's there for a period  
10          of time and then subject to review. The key to  
11          this is that it's drafted to apply specifically to  
12          2005 losses, and this rule terminates the handling  
13          of those losses. Commutation, which is the process  
14          that commences June 1, by definition closes out  
15          these claims, so this is self-extinguishing.

16          CFO ATWATER: It -- I'm sorry.

17          GOVERNOR SCOTT: Go ahead.

18          CFO ATWATER: But still remaining, whether it  
19          was the five-year horizon that's provided now or a  
20          three-year horizon which would be provided  
21          potentially with this change, we'll still have  
22          people bucking up against that again in the future,  
23          apparently. So whether this was a calculated, you  
24          know, strategy, or the people just finally got to  
25          these claims, as you're mentioning, do you see that

1 we will have a process that we will need to have  
2 going forward when they start bucking up against  
3 the same time horizon?

4 MR. WILLIAMS: The time horizon is driven by  
5 statute, not this rule.

6 CFO ATWATER: Right.

7 MR. WILLIAMS: There will always be, as --  
8 there are several variables here, CFO. I think,  
9 number one, we're in tough economic times. That  
10 has caused people to potentially be more aggressive  
11 in seeking recoveries from their insurance coverage  
12 than they might in less difficult financial times.

13 Secondly, we have the cumulative effect of a  
14 period of very accommodating statutes that really  
15 encouraged claims of a number of types that might  
16 be overly aggressive.

17 Thirdly, we have the evolution of an entire  
18 industry dedicated to aggressively pursuing claims.

19 Those three things taken together mean that we  
20 are going to see constant change in this area just  
21 as do in financial markets generally, and I think  
22 we're all going to have to work closely together to  
23 ensure that that balance of fairness, economic  
24 propriety, and the avoidance of moral hazard can be  
25 maintained. So I think this is an ongoing work in

1 progress for all of us.

2 GOVERNOR SCOTT: So the answer is we really  
3 don't know what will happen with the three-year,  
4 and we'll see what happens over time, and we'll  
5 have to make changes.

6 MR. WILLIAMS: Correct.

7 CFO ATWATER: Yep.

8 GOVERNOR SCOTT: All right. Anyone else? Is  
9 there a motion to approve Item 7?

10 ATTORNEY GENERAL BONDI: Move to approve  
11 Item 7.

12 GOVERNOR SCOTT: Is there a second?

13 CFO ATWATER: Second.

14 GOVERNOR SCOTT: Moved and seconded. Show  
15 Item 7 approved without objection.

16 MR. WILLIAMS: Thank you. Item 8 is  
17 essentially another component of the work we've  
18 done helping you gain comfort as new Trustees of  
19 the FRS. We, of course, started with fiduciary  
20 training. We then provided access directly to some  
21 of our other advisors to help you understand what  
22 we do and gain comfort independent of the staff of  
23 the SBA that what we're doing is appropriate and  
24 helps you meet your fiduciary responsibilities.

25 This item is very consistent with that

1 direction, and the idea here is, through the SBA's  
2 Audit Committee -- which is, of course, appointed  
3 by you, the Trustees, and reports to you and  
4 manages our internal audit activities -- to  
5 commence a review of the progress we have made in  
6 two areas: Number one, the degree of attainment  
7 we've accomplished of the recommendations provided  
8 by Deloitte in the work they did for us back in '08  
9 and '09 in designing an independent risk management  
10 and compliance system; and second, to ensure that  
11 our overall reporting and controls are such that  
12 you as Trustees can be comfortable that you are in  
13 fact exercising your fiduciary duties appropriately  
14 under state and federal law.

15 This is just, I think, a good, thorough  
16 external review of what we're doing. As General  
17 Milligan likes to say, sunshine is the best  
18 disinfectant. This puts it right out there in the  
19 open and in independent hands and will hopefully  
20 give you peace of mind and validate what we're  
21 doing, I believe.

22 GOVERNOR SCOTT: Okay. Does anybody have  
23 anything else?

24 CFO ATWATER: Governor, I just appreciate what  
25 the staff has done, and frankly, what the entire

1 team has done in coming up with this outline and  
2 scope for the Audit Committee to work with in  
3 identifying and managing the contract. I sure  
4 appreciate it. And I think, again, following up on  
5 '08-'09, going in and seeing the progress we've  
6 made, I think it's an excellent idea. I'm very,  
7 very pleased.

8 I move the agenda item.

9 GOVERNOR SCOTT: Is there a second?

10 ATTORNEY GENERAL BONDI: Second.

11 GOVERNOR SCOTT: Moved and seconded. Show  
12 Item 8 approved without objection. Thanks, Ash.

13 MR. WILLIAMS: One last thing, if I may. I  
14 usually say at the beginning how we're doing. I  
15 failed to do that today. Let me just say that as  
16 of last night's close, the Pension Fund is up  
17 20.7 percent, 21.7 percent net of costs year to  
18 date. That leaves the fund north of \$129 billion.

19 Thank you.

20 GOVERNOR SCOTT: Thank you very much.

21  
22  
23  
24  
25



T H E   C A B I N E T  
S T A T E   O F   F L O R I D A

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Representing:

STATE BOARD OF ADMINISTRATION

The above agency came to be heard before  
THE FLORIDA CABINET, Honorable Rick Scott presiding, in  
the Cabinet Meeting Room, LL-03, The Capitol,  
Tallahassee, Florida, on Thursday, June 16, 2011,  
commencing at approximately 1:06 p.m.

Reported by:

MARY ALLEN NEEL  
Registered Professional Reporter  
Florida Professional Reporter  
Notary Public

ACCURATE STENOGRAPHY REPORTERS, INC.  
2894 REMINGTON GREEN LANE  
TALLAHASSEE, FLORIDA 32308  
(850)878-2221

## APPEARANCES:

Representing the Florida Cabinet:

RICK SCOTT  
Governor

PAM BONDI  
Attorney General

JEFF ATWATER  
Chief Financial Officer

\* \* \*

I N D E XSTATE BOARD OF ADMINISTRATION  
(Presented by ASH WILLIAMS)

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## P R O C E E D I N G S

1  
2  
3 GOVERNOR SCOTT: Good afternoon, Ash. Are you  
4 ready?

5 MR. WILLIAMS: Governor and Trustees, good  
6 afternoon. The first thing we have is the minutes  
7 from the 19 April meeting. Request a motion on the  
8 minutes.

9 GOVERNOR SCOTT: Is there a motion on Item 1?

10 CFO ATWATER: So moved.

11 ATTORNEY GENERAL BONDI: Second.

12 GOVERNOR SCOTT: Moved and seconded. Show the  
13 minutes are approved without objection.

14 MR. WILLIAMS: Thank you. The next item is a  
15 fiscal sufficiency of an amount not to exceed  
16 \$330 million. This is for State Board of Education  
17 Public Education Capital Outlay Refunding Bonds.

18 GOVERNOR SCOTT: Okay. And this is all  
19 refunding? It's not new debt?

20 MR. WILLIAMS: Yes, sir.

21 GOVERNOR SCOTT: Okay. Is there a motion on  
22 Item 2?

23 ATTORNEY GENERAL BONDI: Move to approve.

24 GOVERNOR SCOTT: Is there a second?

25 CFO ATWATER: Second.

1 GOVERNOR SCOTT: Moved and seconded. Show  
2 Item 2 approved without objection.

3 MR. WILLIAMS: Thank you. Item 3 is a fiscal  
4 determination of an amount not to exceed \$8 million  
5 Florida Housing Finance Corporation Multifamily  
6 Mortgage Revenue Bonds.

7 GOVERNOR SCOTT: And this is full faith and  
8 credit or not?

9 MR. WILLIAMS: I do not believe so. I believe  
10 this is a revenue bond that's Housing Finance  
11 agency, not full faith and credit of the State.

12 GOVERNOR SCOTT: Not full faith and credit?

13 MR. WILLIAMS: Yes, that's correct.

14 GOVERNOR SCOTT: Is there a motion on Item 3?

15 ATTORNEY GENERAL BONDI: Move to approve.

16 GOVERNOR SCOTT: Is there a second?

17 CFO ATWATER: Second.

18 GOVERNOR SCOTT: Moved and seconded. Show  
19 Item 3 approved without objection.

20 MR. WILLIAMS: Thank you. Item 4 is the  
21 quarterly report on the Protecting Florida's  
22 Investments Act. And there's not a significant  
23 change there. You'll recall that the Act,  
24 Protecting Florida's Investments Act, this is the  
25 Sudan-Iran matter.

1                   GOVERNOR SCOTT: Okay. Any questions? Is  
2 there a motion on Item 4?

3                   CFO ATWATER: So moved.

4                   GOVERNOR SCOTT: Is there a second?

5                   ATTORNEY GENERAL BONDI: Second.

6                   GOVERNOR SCOTT: Moved and seconded. Show  
7 Item 4 approved without objection.

8                   MR. WILLIAMS: Thank you. Item 5, request  
9 approval to file for adoption three rules relating  
10 to the Florida Retirement System Investment Plan.  
11 You will recall these are rules we've talked about  
12 previously when we got the approval to go ahead  
13 with the hearings on them and the notice on them.  
14 These are essentially cleanup and technical rules  
15 in nature.

16                  CFO ATWATER: It would be helpful Governor, I  
17 thought when we all had the opportunity and  
18 privilege of being sworn in, you had laid out a  
19 nice filter of our expectations. And if we could  
20 just -- I've asked my staff to ensure that every  
21 time I'm looking at one of these, that they have  
22 been through that filter. Would you just confirm  
23 as you go through these today that we have looked  
24 at these for the cost involved, everything that we  
25 had laid out at the beginning of the term?

1 MR. WILLIAMS: Yes. I think the answer to all  
2 of those questions on these three rules is that  
3 yes, they have been through the filter, and I will  
4 confirm that.

5 CFO ATWATER: Very good.

6 GOVERNOR SCOTT: All right. Is there a  
7 motion?

8 ATTORNEY GENERAL BONDI: Move to approve.

9 CFO ATWATER: Second.

10 GOVERNOR SCOTT: Moved and seconded. Show  
11 Item 5 approved without objection.

12 MR. WILLIAMS: Thank you. Item 6, request  
13 approval to file a notice of proposed rule for four  
14 rules pertaining to the Florida Retirement System  
15 Investment Plan and to file these rules along with  
16 the incorporated forms for adoption if no member of  
17 the public requests a rule hearing.

18 GOVERNOR SCOTT: All right. Any questions on  
19 this one? All right. Is there a motion on Item 6?

20 ATTORNEY GENERAL BONDI: Move to approve.

21 GOVERNOR SCOTT: Is there a second?

22 CFO ATWATER: Second.

23 GOVERNOR SCOTT: Moved and seconded. Show  
24 Item 6 approved without objection.

25 MR. WILLIAMS: Thank you. Item 7, request

1 approval of and authority to file emergency rule  
2 for the Florida Hurricane Catastrophe Fund. This  
3 is the rule I believe we've talked about previously  
4 involving implementation of the statutory change  
5 passed this session that authorizes payment of  
6 legal fees to primary insurers who are covered  
7 under the Hurricane Catastrophe Fund.

8 The rationale here is that we want insurance  
9 companies to be vigilant on the legitimacy of  
10 claims that they pay and not to have there be any  
11 moral hazard in the form of there being no  
12 incentive for insurance companies to fight what  
13 they believe to be inappropriate or inflated claims  
14 because they will have to pay the legal costs out  
15 of pocket, and it's therefore easier for them to  
16 simply pass on a claim unchallenged to the  
17 Catastrophe Fund.

18 So while it may be a little bit  
19 counterintuitive, our view is that by authorizing  
20 these payments of legal fees, what we do is empower  
21 primary insurers to fight what they believe to be  
22 inappropriate claims at that level and not pass  
23 them on to us. And net of the legal fees, this  
24 will actually save the CAT Fund money.

25 GOVERNOR SCOTT: These are legal fees for both



1 sides?

2 MR. WILLIAMS: No. These would be legal fees  
3 that an insurance company would pay to challenge a  
4 claim that they feel is inappropriate.

5 GOVERNOR SCOTT: And this was requested by --  
6 this was passed by the Legislature?

7 MR. WILLIAMS: This was -- yes, it was.

8 GOVERNOR SCOTT: Okay. Is there a motion?

9 CFO ATWATER: So moved.

10 GOVERNOR SCOTT: Is there a second?

11 ATTORNEY GENERAL BONDI: Second.

12 GOVERNOR SCOTT: Moved and seconded. Show  
13 Item 7 approved without objection.

14 MR. WILLIAMS: Thank you. Item 8, request  
15 approval of and authority to file a notice of a  
16 proposed rule for the reimbursement contract and to  
17 file this rule along with the incorporated forms  
18 for adoption if no one requests a hearing. This is  
19 the Hurricane Catastrophe Fund reimbursement that  
20 we talked about, I believe, at the last meeting.

21 GOVERNOR SCOTT: Okay. Any questions?

22 CFO ATWATER: So moved.

23 ATTORNEY GENERAL BONDI: Second.

24 GOVERNOR SCOTT: Moved and seconded. Show  
25 Item 8 approved without objection.

1           MR. WILLIAMS: Thank you. And with that, I  
2 would like to move into the quarterly meeting of  
3 the State Board of Administration and would open  
4 with a comment that fiscal year-to-date, we stand  
5 at a positive return of 19.75 percent net of costs.  
6 That's 74 basis points ahead of target. And the  
7 balance in the Florida Retirement System Trust Fund  
8 is currently at \$126.7 billion. That's as of last  
9 night's close. Now --

10           GOVERNOR SCOTT: Ash, what are you at? 126?

11           MR. WILLIAMS: 126.7.

12           GOVERNOR SCOTT: That's not our high; right?  
13 Our high was 129?

14           MR. WILLIAMS: No. The highest we've been, I  
15 think, in the current rebound was close to 132, 131  
16 and change. And as you know, over the past couple  
17 of weeks, there's been a pretty significant swoon  
18 in global equity markets with anxiety over  
19 sovereign credit risk, et cetera. So that's where  
20 we are.

21           GOVERNOR SCOTT: Okay.

22           MR. WILLIAMS: I'm going to -- rather than  
23 take a lot of time making introductory remarks,  
24 we've got a lot of substance to cover today, so I  
25 think the better thing to do is get straight to the

1 performance reports and let's let the numbers speak  
2 for themselves.

3 But the general order of march today will be  
4 to go through first what performance has been in  
5 the various funds, defined benefit, defined  
6 contribution, and the local government fund,  
7 Florida PRIME, and the CAT Fund, and then to look  
8 at our standing reports from our advisory councils,  
9 the Investment Advisory Council and the Participant  
10 Local Government Council.

11 This is a critical meeting for those two,  
12 because by statute, once a year we do a joint  
13 meeting of the two for the purpose of affirming  
14 compliance with best practice and all applicable  
15 legal guidelines for Florida PRIME. And we have  
16 outside presentations done, outside expert  
17 presentations done on each. We then accept those.  
18 The advisory councils then accept the outside  
19 analysis certifying that the legal standards have  
20 been met and best practices have been followed.  
21 Both of those were done yesterday. Then we affirm  
22 the investment policy at the advisory council level  
23 for each entity. So both of those things have been  
24 done and are ready for your final action today.

25 We'll also have a report from the Audit

1 Committee, and we have standing reports from  
2 various staff folks, our enterprise risk and  
3 compliance executive, our internal auditor, our  
4 corporate governance head, et cetera. We don't  
5 intend to take those up independently. If you have  
6 questions on those, of course, we're happy to  
7 respond to them.

8 Then we'll go through an update on the  
9 asset-liability work that we revisited in March and  
10 derive from that a recommendation on where we are  
11 with the investment policy. We will also have a  
12 review on the private equity asset class and the  
13 Florida Growth Fund from Hamilton Lane. As you'll  
14 see, over time, our course is to periodically in a  
15 quarterly meeting highlight a particular area of  
16 the portfolio, bring in the outside specialist  
17 consultant in that area, and dig in in more depth  
18 than we normally would so you have an opportunity  
19 to really see what's going on.

20 So without further ado, let me introduce  
21 Kristen Doyle. Steve Cummings, the CEO of Hewitt  
22 EnnisKnupp, normally does these reports. Steve was  
23 struck by some sort of illness yesterday and  
24 couldn't make it. So as I was saying to Kristen,  
25 since the CEO is tied up, we're finally in a

1 position to get what we've really wanted all along,  
2 and we'll let Kristen do that report. Thank you.

3 MS. DOYLE: Good afternoon.

4 GOVERNOR SCOTT: So where do you live,  
5 Kristen?

6 MS. DOYLE: In Chicago.

7 GOVERNOR SCOTT: Chicago? When are you guys  
8 moving to Florida?

9 MS. DOYLE: When it gets a little cooler here.  
10 If it stays too cold in Chicago, I'm sure we'll --

11 GOVERNOR SCOTT: And what's your corporate tax  
12 rate and your --

13 MS. DOYLE: I wasn't ready for that one.

14 GOVERNOR SCOTT: -- personal tax rate? So you  
15 have freezing weather -- so we're supposed to  
16 assume you have good judgment, and you're freezing  
17 your tail off, and you pay high corporate taxes and  
18 high personal taxes. I don't know. Good luck.

19 MS. DOYLE: I ask myself quite a lot why do I  
20 live in Chicago. Ask me in a month or so and I'll  
21 let you know. It's a fun town in the summer.

22 So the purpose of my presentation today is to  
23 review the performance of the asset allocation and  
24 the investment characteristics through March 31st  
25 for the FRS Pension Plan, the FRS Investment Plan,

1 and the Florida PRIME Fund, and lastly, the Florida  
2 Hurricane Catastrophe Fund.

3 So I'll start with the FRS Pension Plan. And  
4 what you'll note as I walk through performance and  
5 the asset allocation of the FRS Pension Plan is  
6 that absolute and relative performance has been  
7 very, very strong over all short- and long-term  
8 time periods; that the Pension Plan is well  
9 diversified across six broad asset classes; and  
10 then within those asset classes, is significantly  
11 diversified across sectors and security types,  
12 vehicle types, in both active and passive  
13 management; and lastly, that adequate liquidity is  
14 maintained to ensure that benefit payments to  
15 retirees can be made and that other cash flow needs  
16 of the plan are met.

17 So I'm going to flip to what I think is slide  
18 5 or page 5 in your packet and look at the market  
19 environment over the past year. What we've  
20 illustrated here is what would have happened to a  
21 dollar invested over the past year if you had  
22 invested in fixed income, international equity, or  
23 domestic equity. As you can see, investing in all  
24 three asset classes over the past year resulted in  
25 more than a dollar at the end of the year across

1 all asset classes, as they all posted positive  
2 returns for the one-year period.

3 As we would expect, fixed income performed  
4 less well than the other two asset classes, but at  
5 a lower level of volatility. So if you see that  
6 light blue line with the squares, there's a lot  
7 less volatility, but you didn't earn as high of a  
8 return because you didn't take on as much risk.

9 I'm going to flip forward to where we show a  
10 summary of cash flows for the Pension Plan for the  
11 quarter and for the fiscal year-to-date. For the  
12 quarter, the market value ended \$3.5 billion higher  
13 than it did at the beginning of the quarter. All  
14 of that was due to investment earnings of a little  
15 less than \$5 billion, \$4.6 billion net of  
16 withdrawals, a total of about \$1.1 billion for the  
17 quarter. And for the fiscal year-to-date, net  
18 withdrawals totaled \$3.5 billion, but net  
19 investment gains more than made up for that  
20 drawdown, earning \$21 billion for the fiscal year.

21 This slide shows the actual asset allocation  
22 of the Pension Plan relative to the policy targets  
23 and the ranges set by the Investment Policy  
24 Statement. So the bars on the left with the brown  
25 filling, if you look at the global equity asset

1 class, for example, the range is between 48 and  
2 64 percent. The target is 60 percent, and the  
3 actual allocation as of March 31st was  
4 61.5 percent. So the conclusion from this slide is  
5 that all asset classes, all asset allocations are  
6 close to their policy targets and within the  
7 acceptable ranges set by the Investment Policy  
8 Statement.

9 Slide 8 shows the performance of the FRS  
10 Pension Plan for both short- and long-term time  
11 period relative to two benchmarks. The performance  
12 benchmark is a benchmark that assumes no active  
13 management, so that assumes that for each asset  
14 class, you invested in the market passively. And  
15 we multiply it out by the policy asset allocation.  
16 So what this shows is that over all time periods,  
17 the FRS Pension Plan beat its performance  
18 benchmark.

19 And then the blue bar is the absolute nominal  
20 target rate of return, which is inflation, which we  
21 measure using the consumer price index plus  
22 5 percent per annum. And this is the absolute  
23 return target for the Pension Plan. And as you can  
24 see, for the quarter, one-, three-, five-, and  
25 ten-year periods, the FRS Pension Plan



1 underperformed that absolute target, but  
2 outperformed for the 15-year period.

3 GOVERNOR SCOTT: And this is after all fees?

4 MS. DOYLE: Correct. This is net of fees,  
5 yes.

6 GOVERNOR SCOTT: And why do you stop at 15  
7 years?

8 MS. DOYLE: Actually, we don't. If you flip  
9 to the following slide, we show the performance of  
10 the FRS Pension Plan over the longer term time  
11 periods. And here we just show against the  
12 absolute target rate of return, because that's  
13 really the long-term performance benchmark for the  
14 FRS Pension Plan. As you can see here, over the  
15 last 15, 20, 25, and 30 years, the Pension Plan has  
16 significantly outperformed that target.

17 GOVERNOR SCOTT: So why don't you do the  
18 performance on this one, the benchmark?

19 MS. DOYLE: Because when we look over longer  
20 time periods, what we want to see is -- according  
21 to the Investment Policy Statement, the long-term  
22 goal in order to ensure that retirees are able to  
23 receive their pension checks and that current and  
24 future retirees are earning -- or the Pension Plan  
25 able to earn what it needs to pay out those

1 promises. The benchmark for that is the inflation  
2 plus 5 percent.

3 MR. WILLIAMS: There's one more detail,  
4 Governor, that might be relevant on that, and that  
5 is, when you start going back over the 25- and  
6 30-year periods, the allowable investments were  
7 extremely narrow. In the early days, for example,  
8 the only allowable investments were investment  
9 grade corporate bonds and United States Treasuries.  
10 And obviously, the benchmark has changed very  
11 dramatically over time. So to go back over those  
12 long periods and put the benchmarks to it, it  
13 becomes a significant misfit.

14 GOVERNOR SCOTT: Okay.

15 MS. DOYLE: Okay. This slide just shows over  
16 the ten-year period that the FRS has earned -- has  
17 outperformed the performance benchmark. That's  
18 what we call on this slide the target, which is the  
19 same as the performance benchmark.

20 GOVERNOR SCOTT: Excuse me. Ash, the  
21 7.75 percent expected -- I don't know if the right  
22 word is "expected return" -- is inflation plus? Is  
23 that how that is arrived at?

24 MR. WILLIAMS: Not exactly. It's sort of. I  
25 mean, the two sort of relate to one another. We

1           tend to say that the 5 percent real -- if you look  
2           at where inflation is now, it happens to be such  
3           that the 7.5 roughly approximates a nominal version  
4           of the 5 percent real.

5           Historically, that may or may not have been  
6           the case. And when that number is set, I think  
7           it's sort of a joint reasoning of what has been  
8           done historically, what would the real return plus  
9           current inflation and expected inflation be,  
10          et cetera.

11          GOVERNOR SCOTT: And when is the last time  
12          that was addressed, the 7.75?

13          MR. WILLIAMS: It's done every year by statute  
14          in the fourth quarter of the year under what's  
15          called the Actuarial Estimating Conference, which  
16          is a joint legislative-executive exercise usually  
17          convened in October, and I believe it reports out  
18          usually in December.

19          GOVERNOR SCOTT: We get a report, a  
20          recommendation? Is that what we get?

21          MR. WILLIAMS: Yes.

22          GOVERNOR SCOTT: Okay.

23          MR. WILLIAMS: Thank you.

24          MS. DOYLE: Okay. Here on this slide, we show  
25          what we call the attribution analysis, so this is

1           what added and detracted from performance for the  
2           one-year period and the five-year period. The bars  
3           to the right signify what helped performance, and  
4           the bars to the left signify what detracted. So  
5           for the one-year, global equity, fixed income, and  
6           strategic investments added value, added to that 82  
7           basis funds we see that the total fund outperformed  
8           by over the one-year period.

9           Private equity and the taxable asset  
10          allocation, which is calculated by taking a look at  
11          how different the actual allocations were to the  
12          policy, detracted for the one-year period. And  
13          then over the five-year period, the private equity  
14          asset class detracted slightly, but all other asset  
15          classes either added value or remained neutral  
16          relative to their benchmarks.

17          We also like to look at performance and asset  
18          allocation relative to peers. That's what the next  
19          couple of slides cover. We compare the FRS Pension  
20          Plan to a peer universe of the top ten defined  
21          benefit plans by assets under management. And this  
22          universe represents about a trillion dollars in  
23          assets under management and a median fund size of  
24          about \$109 billion, so we believe we're comparing  
25          apples to apples.

1           So here we compare the asset allocation as of  
2           March 31st. This is the policy allocation to the  
3           average allocation for the universe. A couple of  
4           things to point out. The FRS is overweight to  
5           global equity relative to the universe and  
6           underweight to alternatives, which we define on  
7           the -- if you look at the chart for the FRS total  
8           fund, it would be private equity plus strategic  
9           investments, which is about 7 percent relative to  
10          the universe that shows an average allocation of  
11          15 percent to alternatives.

12          And then this is performance of the FRS. This  
13          is gross performance, so as with the other slides  
14          that were net of fees, this is gross of fees,  
15          because the universe is gross of fees, and we want  
16          to make sure we're comparing apples to apples.  
17          This is compared to the median return of the top  
18          ten defined benefit plan universe.

19          For the quarter, the FRS Pension Plan was just  
20          slightly under the median, just very slightly under  
21          for the one-year period, outperformed for the  
22          three-year, and then approximated the median for  
23          the five- and ten-year periods.

24          GOVERNOR SCOTT: The other funds, do they have  
25          significantly different asset allocations? You

1 used that with that earlier slide.

2 MS. DOYLE: Yes. Here's the average, so --  
3 not significantly, no.

4 GOVERNOR SCOTT: Is there a big range between  
5 the -- you know --

6 MS. DOYLE: As far as asset allocation?

7 GOVERNOR SCOTT: Yes.

8 MS. DOYLE: No. I think the average is pretty  
9 well representative of what the other funds are  
10 doing. And then with regards to performance, if  
11 you flip to the following slide, you can see that  
12 even the dispersion of returns is very, very small  
13 as well. And so here we show the dispersion of  
14 returns for the different time periods and the  
15 percentile rankings. So here if you're looking at  
16 percentile rankings, 1 is the best and 99 would be  
17 the worst. So the Pension Plan has performed well  
18 relative to peers over the longer time periods.

19 If there aren't any other questions on the  
20 Pension Plan, I'll move to the Investment Plan.

21 GOVERNOR SCOTT: In your firm, you're focused  
22 all on allocation; is that right?

23 MS. DOYLE: Can you repeat the question?

24 GOVERNOR SCOTT: You're focused on how we  
25 allocate; is that right?

1 MS. DOYLE: That's correct.

2 So in summary, for the FRS Investment Plan,  
3 what you'll see is that performance of the fund  
4 options within the Investment Plan have been very  
5 strong. Costs have remained extremely low to  
6 manage the Investment Plan, and the plan continues  
7 to grow.

8 I also want to point out that the Investment  
9 Plan offers an adequate number of investment  
10 options to participants that span the risk-return  
11 spectrum and have been able to strike a balance  
12 between offering too many options so that  
13 participants are confused and offering enough  
14 options that they can adequately diversify their  
15 money.

16 GOVERNOR SCOTT: Ash, are there ever any  
17 issues on how you allocate the internal costs  
18 between the Pension Plan and the Investment Plan?

19 MR. WILLIAMS: No, not really. What we try  
20 and do is track where those go, and there is a fair  
21 amount of positive cross-fertilization. For  
22 example, you see in the fees that we get in the  
23 Investment Plan, they're remarkably low, and  
24 there's a comparison in here illustrating that.

25 That's largely the result of other activity

1 the State Board is involved in that gives us  
2 purchasing power. That's a soft thing. In terms  
3 of hard allocation, no. It's pretty easy to  
4 allocate directly, because most of the staff, with  
5 the exception of Ron Poppell, the director over the  
6 area, that are in DC focus exclusively on DC.

7 MS. DOYLE: So this slide shows performance of  
8 the FRS Investment Plan relative to two benchmarks.  
9 The first benchmark is the average DC plan, which  
10 we calculate using the average allocations from the  
11 Profit Sharing Council of America survey. It's a  
12 survey from 2009. And we apply that to the median  
13 fund net of fee return data that we get from  
14 Morningstar.

15 So what you'll see is over the one-, three-,  
16 and five-year period the FRS Investment Plan  
17 underperforming that benchmark. The main reason  
18 for that is allocation differences between the  
19 survey data and the FRS Investment Plan, and the  
20 main difference is an underweight within the FRS  
21 Investment Plan to equity, to U.S. equity. And the  
22 main reason for that is that most corporate DC  
23 plans, of which there are many in the Profit  
24 Sharing Council of America survey, have company  
25 stock. And obviously, the SBA does not issue



1 company stock, and therefore, there's an inherent  
2 underweight to equity. So when equities do well,  
3 the FRS Investment Plan tends to underperform the  
4 average DC plan.

5 And then the second benchmark is the total  
6 plan aggregate benchmark, which is an aggregate of  
7 the underlying benchmarks for the fund options  
8 within the Investment Plan. And you'll see strong  
9 and consistent outperformance of the FRS Investment  
10 Plan relative to that benchmark over time.

11 GOVERNOR SCOTT: Is there an average DC plan  
12 that is just of public entities that would be a  
13 benchmark for us to -- would be more relevant?

14 MS. DOYLE: I can double-check on that. I'm  
15 not aware off the top of my head that there's a  
16 good, robust universe of public plans with DC  
17 plans. But we can definitely revisit the universe  
18 we're using there.

19 This slide shows that the Investment Plan  
20 costs that I was mentioning have remained very low.  
21 We compare the Investment Plan expense ratio to a  
22 peer corporate DC plan expense ratio. And this  
23 corporate DC universe is created by CEM, which is a  
24 pension fund benchmarking analysis organization,  
25 and they created a custom peer group to compare the

1 Investment Plan costs to. It's 20 DC plans with  
2 between 2 and \$11 billion. And you can see that  
3 the expense ratio is just lower than that of the DC  
4 plan universe.

5 We also include here average investment  
6 management fees for defined benefit plans. This is  
7 from Greenwich Associates, corporate and public  
8 funds with \$5 billion or more under management.  
9 And you'll see that the DC Plan is run at an even  
10 lower cost than large defined benefit plans.

11 The following slide shows Investment Plan fees  
12 by investment category, and we compare this to the  
13 Morningstar database of mutual funds. For each  
14 category, the FRS Investment Plan participants are  
15 paying significantly less than the average mutual  
16 fund investor.

17 And then I mentioned that the Investment Plan  
18 continues to grow, and you can see this on the next  
19 two slides. So this slide shows the growth in  
20 assets under management. Comparing this fiscal  
21 year -- this is as of March 31st -- relative to the  
22 end of the last fiscal year, it's up \$1.2 billion.  
23 700 million of that is participants moving out of  
24 the Defined Benefit Plan into the Defined  
25 Contribution Plan.

1           And the last slide on the FRS Investment Plan  
2 shows the growth in number of participants. The DC  
3 Plan has added 5,000 participant since the end of  
4 the last fiscal year.

5           GOVERNOR SCOTT: So there's how many  
6 participants in the Investment Plan now? Oh, here  
7 it is.

8           MS. DOYLE: A little less than 133,000  
9 participants.

10          Okay. I'll move on to the Florida PRIME Fund.

11          Just as a brief reminder, the purpose of the  
12 Florida PRIME is, in this order, according to the  
13 Investment Policy Statement: Safety, liquidity,  
14 and competitive returns, while minimizing and  
15 controlling risk. So as I walk through the  
16 presentation, you'll note that Florida PRIME is  
17 invested in short-term, high quality bonds that are  
18 tiered, that have a tiered maturity schedule to  
19 ensure liquidity and to manage interest rate risk;  
20 it's adequately diversified across issuers; and the  
21 performance of the Florida PRIME on both an  
22 absolute and relative basis has been strong, and  
23 I'll show that on this slide.

24          We show performance for both short- and  
25 long-term periods. So what you'll note in the

1 shorter term periods, the quarter, one-year, and  
2 three-year time periods, the absolute return is low  
3 relative to longer time periods, and that's the  
4 nature of the low interest rate environment that  
5 we're in today. But the absolute -- I'm sorry, but  
6 the relative performance is strong. So when  
7 compared to the S&P, AAA, and AA government  
8 investment pool index, performance has been very  
9 favorable.

10 GOVERNOR SCOTT: And why is that happening?  
11 It seems like this would be harder to get better  
12 performance.

13 MS. DOYLE: This pool is managed by Federated  
14 Investment Advisors, and they have done a very good  
15 job of being able to control both interest rate and  
16 credit risks, but find those bonds or those  
17 securities that are yielding a little bit more than  
18 maybe their counterparts have been able to invest  
19 in.

20 And then over the longer term time periods,  
21 five, ten years, and since inception, performance  
22 on both an absolute basis and a relative basis has  
23 been very strong.

24 The next slide shows the cash flows for the  
25 quarter. The participant deposits and withdrawals

1 are consistent with the cash flows that we  
2 typically see for the pool in the first quarter of  
3 each year, so this is some of the seasonality that  
4 we see in the Florida PRIME. But what also is  
5 adding to the balance within the fund are gross  
6 earnings of \$5 million for the quarter and  
7 transfers from Fund B during the quarter of  
8 \$14.8 million. So the pool was just below  
9 \$7 billion as of the end of March.

10 I mentioned the tiered maturity schedule and  
11 the high quality composition of the Florida PRIME.  
12 The pool is diversified across maturity profiles,  
13 and this suggests adequate liquidity and strong  
14 risk controls. You'll note that 97 percent of the  
15 pool will mature in six months. It's very short  
16 term. And the S&P, the credit quality composition  
17 that you see in the bottom, everything in the pool  
18 is rated A1 or A1 plus.

19 And then I'm going to flip forward one slide.  
20 These are the distributions from Fund B to  
21 participants since the beginning of 2008. If you  
22 scroll down to the very bottom, you'll see the  
23 cumulative distributions since the beginning of  
24 2008 are a little less than \$1.7 billion. The  
25 remaining principal that's owed to participants is

1           just less than \$350 million, so there has been --  
2           83 percent of the original principal has been  
3           returned to Fund B participants.

4           And then lastly, we look at the performance of  
5           the Florida Hurricane Catastrophe Fund, which we  
6           call CAT Fund for short. As you're aware, the  
7           purpose of this fund is to provide reimbursement to  
8           insurers for a portion of their catastrophic losses  
9           as a result of hurricanes.

10          You'll note that performance for the CAT Fund  
11          on both an absolute and a relative basis has been  
12          very strong. The CAT Fund is adequately  
13          diversified across issuers. It's invested in high  
14          quality, short-term bonds and maintains adequate  
15          liquidity to address the cash flow obligations that  
16          the CAT Fund has.

17          This slide has a lot of words on it, but I'll  
18          just summarize that the CAT Fund is comprised of  
19          the operating account, three post-event tax-exempt  
20          revenue bonds, and one pre-event floating rate  
21          note -- I'm sorry, one pre-event note.

22          The CAT Fund, the operating fund and the  
23          pre-event note are managed internally by the SBA,  
24          and they're managed to a blend of two short-term  
25          benchmarks. And then the other three post-event

1 tax-exempt revenue bonds are invested in state and  
2 local government series securities. So we'll take  
3 a look at the operating fund and the pre-event  
4 note. And then the market value of the entire  
5 Hurricane Catastrophe Fund was just less than  
6 \$11 billion as of the end of March.

7 GOVERNOR SCOTT: Do they invest in Florida  
8 securities?

9 MS. DOYLE: I don't know.

10 MR. WILLIAMS: Not disproportionately, no.

11 GOVERNOR SCOTT: It seems like there would be  
12 more risk if we have a hurricane. You know, this  
13 community is going to get hit too.

14 MS. DOYLE: Here's the summary of cash flows  
15 for the quarter and the fiscal year-to-date for the  
16 operating fund. At the end of the quarter, the  
17 ending market value was up about \$21 million due to  
18 during the quarter net contributions of \$13 million  
19 and investment earnings of 8 million. And then for  
20 the fiscal year-to-date period, net contributions  
21 were \$1.3 billion and net investment earnings were  
22 just less than \$27 million.

23 Here's performance as of the end of March.  
24 Again, kind of as I noted with the Florida PRIME,  
25 for the shorter term time periods, the absolute

1 return is weaker due to the lower interest rate  
2 environment, but significantly outperformed the  
3 performance benchmark for the quarter and the  
4 one-year period. And then over the three-year  
5 period and the five-year period, there's a slight  
6 underperformance, but strong performance, strong  
7 outperformance over the ten-year period.

8 And then here's a summary of the investment  
9 characteristics for the operating fund. It's a  
10 diversified short-term -- there's a maturity  
11 profile with 86 percent maturing within one year,  
12 and the credit quality is very high with about  
13 99 percent of the investments rated single-A or  
14 higher.

15 And then moving on to the 2007 A fund, this is  
16 the pre-event note. It was at \$3.5 billion as of  
17 the end of March due to a net investment change of  
18 \$3.4 million, and over the fiscal year-to-date has  
19 earned \$11.5 million.

20 Performance is very strong on a relative basis  
21 for this note as well, significantly outperforming  
22 the performance benchmark over the quarter,  
23 one-year, and three-year time periods.

24 And then the maturity profile and credit  
25 quality composition is very similar to that of the



1 operating fund, again, about 88 percent maturing  
2 within one year and 100 percent invested in  
3 single-A rated securities or higher.

4 That concludes my comments on the performance  
5 of the four funds, if there's any questions.

6 GOVERNOR SCOTT: So you'll be moving soon?

7 MS. DOYLE: Yes. Thank you.

8 GOVERNOR SCOTT: It's called job creation.  
9 That's what we do every day. Thank you.

10 MR. WILLIAMS: I love a direct ask. There's  
11 no substitute.

12 One detail I would add to that, Governor, and  
13 in further follow-up on your question about why is  
14 PRIME outperforming, another key advantage is fees.  
15 Particularly in a very thin interest rate  
16 environment, if you have lower fees, which we do by  
17 a factor of three to five times commercial  
18 competitors, it's a lay-up. They can't possibly  
19 outdistance us.

20 Moving ahead, one of the --

21 GOVERNOR SCOTT: You're just able to leverage  
22 the fact that the pension fund is so big? Is that  
23 what you're able to do? Is that why your fees are  
24 so low?

25 MR. WILLIAMS: Well --

1 GOVERNOR SCOTT: Or are those internal fees?

2 MR. WILLIAMS: No. What I'm talking about  
3 here is, in the case of the Florida PRIME, there  
4 would be two layers of fees. There's six-tenths of  
5 a basis point that we charge, and then there's  
6 Federated's fee. But even those two together are a  
7 fraction of what any commercial enterprise would  
8 cost, and the reasons are simple. Number one,  
9 we're not charging a profit margin, and number two,  
10 we're tax-exempt. Those two things together are  
11 very powerful, as you can imagine.

12 Historically, we have had great, great benefit  
13 from our advisory councils, the Investment Advisory  
14 Council, which the board has had for many, many  
15 years, and more recently the Participant Local  
16 Government Advisory Council, and also our outside  
17 Audit Committee. All of these are made up, of  
18 course, by individuals that you appoint, commonly  
19 with significant and relevant expertise. We're  
20 very fortunate to have their guidance.

21 So at this point, what I would like to do is  
22 go into the standing reports from our advisory  
23 councils and the Audit Committee, leading off with  
24 Mr. Rob Gidel, chairman of the Investment Advisory  
25 Council.

1           MR. GIDEL: Good afternoon. The IAC met  
2           yesterday here in Tallahassee, and the members  
3           present in addition to myself were Chuck Newman,  
4           Martin Garcia, and our newest member, Les Daniels.  
5           And Les, who was appointed by Governor Scott,  
6           brings to our council a long history of organizing,  
7           investing, and managing institutional capital, and  
8           he quickly added value to our council meeting, and  
9           we are very grateful for his service. Let me  
10          introduce Les, who is in the audience today.

11          The members of the Investment Advisory Council  
12          have historically contributed extensive capital  
13          markets experience to our deliberations, and we are  
14          very grateful to the Trustees for their most recent  
15          appointments. The additions have been quick to  
16          catch on because of their extensive experience, and  
17          we're very grateful, and we hope that you will  
18          continue to bring members to the committee that  
19          will add to that experience, particularly in the  
20          capital markets. We're very appreciative.

21          ATTORNEY GENERAL BONDI: We concurred with  
22          that appointment, by the way.

23          MR. GIDEL: At our meeting yesterday, we  
24          accomplished five objectives.

25          First we reviewed the investment performance

1 of the Florida Retirement System and the major  
2 asset classes, both in nominal returns and against  
3 appropriate benchmarks. We are pleased to report  
4 that our current asset allocation and our  
5 management of the classes have added value to the  
6 fund, which is very important.

7 Second, we reviewed an update to the state of  
8 the private equity investment class and our private  
9 equity portfolio as presented to us by our  
10 consultant, Hamilton Lane. As a part of that  
11 presentation, we reviewed the status of the Florida  
12 Growth Fund, which we have been -- which has been  
13 successfully and substantially deployed.

14 Next we reviewed the update to our  
15 consultant's asset-liability study and our  
16 investment policy, which was appropriate given the  
17 strong investment performance of the fund and the  
18 plan changes that were adopted in the recent  
19 legislative session. This was an actionable item  
20 by the council, and we concurred with our  
21 consultant's recommendation to continue to  
22 diversify our investment portfolio by expanding the  
23 private equity and strategic investment classes.

24 We also reviewed the performance of the  
25 Florida Investment Plan, which continues to provide

1 an appropriate number of investment alternatives  
2 for our participants and how they actually use  
3 them.

4 Finally, we reviewed and approved a standing  
5 agenda for the Investment Advisory Council, which  
6 provides regular reviews of the major asset  
7 classes, which is alternative, fixed income, real  
8 estate, and equity classes. We also supported the  
9 staff's effort to design a standard report which  
10 both the Investment Advisory Council and you as the  
11 Trustees would use, both looking at the same  
12 reports at the same time. So we're hopeful over  
13 the next several quarters this will meet with both  
14 your acceptance and ours.

15 The IAC voted to affirm the current investment  
16 policy statement, which you will deal with and  
17 consider at this meeting in a few minutes. The  
18 substance of this policy statement is the target  
19 allocations to and within the six major asset  
20 classes. It's really the most important thing that  
21 we do and you do as a standing committee.

22 Presently we are in a transitional stage,  
23 which has decreased the allocations to global  
24 equity and increased allocations to private equity  
25 and the alternative component. We believe that

1 further diversification is appropriate, but  
2 acknowledge that that will require both your  
3 approval as well as legislative approval to move  
4 the capital in alternatives from 10 percent to  
5 16 percent.

6 We concurred with the policy statement after  
7 quite considerable deliberations using the  
8 following logic:

9 First of all, that continued diversification  
10 of fund investments away from global equities will  
11 actually reduce risk.

12 Second, that our investment choices for the  
13 fund, which if you think of it in simple terms  
14 really falls into one of four boxes, you either  
15 have -- you either invest in public debt and equity  
16 or private debt and equity. We do not as a group  
17 feel that -- it's important that we do not limit  
18 the opportunities to invest in strategic  
19 investments in the private sector, and leaving that  
20 allocation at 10 percent would in fact limit those  
21 opportunities in the future.

22 Third, that the policy as adopted could  
23 further reduce the contribution cost to the State  
24 and participants over the life of the fund, which  
25 is very important and very timely.

1           And last, although we do not know at the  
2           present time the ultimate effects of the plan  
3           changes by the Legislature and what that will be to  
4           the Florida Retirement System, we felt it  
5           appropriate to have a policy adopted in order to  
6           enable us to make the appropriate changes once we  
7           ultimately understand from definitive evidence what  
8           changes, in effect, the Florida Retirement  
9           System -- how that will be affected by those plan  
10          changes.

11           The SBA has had a history of implementing --

12           GOVERNOR SCOTT: Let me make sure I understand  
13           this. So basically you made a recommendation.

14           MR. GIDEL: Correct.

15           GOVERNOR SCOTT: We approve or disapprove.

16           MR. GIDEL: Correct.

17           GOVERNOR SCOTT: We approve, and then we go to  
18           the Legislature to get approval.

19           MR. GIDEL: The policy statement is a living  
20           document that's generally reviewed periodically,  
21           Ash, I would say over the last -- maybe once every  
22           three to five years.

23           MR. WILLIAMS: To clarify, the board has full  
24           authority to set asset allocation without any  
25           legislative approval and simply periodic reporting.

1 The element of Rob's commentary that relates to  
2 legislative authority is, we have a statutory cap  
3 presently of 10 percent on alternative investments.  
4 Alternatives are defined by statute to be private  
5 equity, hedge funds, distressed debt, and a handful  
6 of other opportunistic investments. Currently  
7 that's barred at a 10 percent limit in the statute.

8 GOVERNOR SCOTT: Is real estate in that?

9 MR. WILLIAMS: No.

10 GOVERNOR SCOTT: Real estate is separate?

11 MR. WILLIAMS: It's separate. And so the  
12 history of the board is, as I touched on earlier,  
13 over a period of decades, there has been a gradual  
14 evolution in legal authority for investments based  
15 on basically earned confidence, for lack of a  
16 better term, between the board and the legislative  
17 branch, and periodically we will lift caps or  
18 create authority for new investment areas.

19 So, for example, when I was in my first tour  
20 at the board in the early '90s, there was no  
21 international equity that was allowed in the  
22 portfolio. And we thought at the time that as the  
23 global economies matured and the global equity  
24 capitalization outside the U.S. expanded, the  
25 U.S.'s component of global equity capital would by



1 definition decline, and unless we wanted to have an  
2 inadvertent and permanent overweight to the U.S.,  
3 we needed to get that global authority, and  
4 further, that the fastest growing economies -- this  
5 was again in the early 90s -- were likely to be  
6 those then identified as the emerging market  
7 nations.

8 We put that authority in place in, I want to  
9 say, 1992 or '93, right around there, which was in  
10 the teeth of the Mexican peso implosion, if you  
11 remember that, and put money to work there and have  
12 been doing so ever since. So this would be yet  
13 another example of simply expanding the headroom.

14 Currently we have the authority to put, for  
15 example, up to 80 percent of any portfolio in  
16 either equities or credit. And we would obviously  
17 never put 80 percent of any portfolio in equities,  
18 but the authority is there simply because it  
19 provides the flexibility. And the checks and  
20 balances are many and pluralistic, both internal  
21 and external, including the IAC, the PLGAC,  
22 et cetera. So that's how it works.

23 GOVERNOR SCOTT: And the CAT Fund, alternative  
24 investments at 10 percent, has that been there for  
25 a long time?

1           MR. WILLIAMS: It was put in place while I was  
2           gone. I want to say it was probably '06, something  
3           like that.

4           UNIDENTIFIED SPEAKER: (Inaudible.)

5           MR. WILLIAMS: '05 or '06, so it's been there  
6           five years or so, five or six years.

7           GOVERNOR SCOTT: And how long is it allowed --  
8           how long have we been allowed to do alternative  
9           investments? A long time?

10          MR. WILLIAMS: I think that would have  
11          probably been the --

12          UNIDENTIFIED SPEAKER: (Inaudible.)

13          MR. DAVIS: Yeah. Well, actually, no, that's  
14          not right, because private equity goes way back.  
15          Private equity goes back probably -- many years, 15  
16          years.

17          GOVERNOR SCOTT: And the biggest -- is the  
18          biggest concern because other than -- which is the  
19          risk of losing money or not getting a good return  
20          -- is transparency on alternative investments? How  
21          good is the transparency on alternatives?

22          MR. WILLIAMS: I think it's reasonably good.  
23          And what we have -- you'll hear the report from  
24          Hamilton Lane in a moment on private equity, and I  
25          think you'll get very good visibility on what's

1 going on in that area. And as you've heard from  
2 Cambridge before, one of the things that we insist  
3 on is an acceptable level of transparency to  
4 properly do due diligence on the front end and to  
5 provide ongoing oversight on a sustainable basis.

6 So I think generally speaking, we have a bias  
7 against black box strategies which are opaque and  
8 unknowable. We just don't go there. And we would  
9 generally require a certain amount of transparency  
10 within reason. 100 percent transparency doesn't  
11 always make sense. But we get more than enough for  
12 what we feel is necessary.

13 And in fact, the Legislature this session  
14 reenacted a very, very narrow exemption for a  
15 subcomponent of our portfolio relating to  
16 alternative investments, which is currently about 5  
17 or 6 percent of our holdings, for exactly that  
18 reason, because it's recognized that there are some  
19 things that just have to be that way.

20 GOVERNOR SCOTT: Thank you.

21 MR. GIDEL: Just to conclude, my experience  
22 with the SBA has been that anytime we make a  
23 strategic change like this, they've done it very  
24 judiciously. They've done it very methodically to  
25 a position where -- we meet every quarter, and we

1 can follow what they're doing. And in my position,  
2 I'm comfortable with making a change like that and  
3 find it very unlikely that a move from 10 -- you'll  
4 see a move to 16 percent anytime in the near  
5 future. It's just the ability to be able to do  
6 that at a time, you know, when we think it's  
7 important that the fund have those options.

8 As always, we happy to provide any kind of  
9 help we can to the Trustees. And that is the  
10 report of the IAC. If there's any questions, I'll  
11 be happy to answer them.

12 CFO ATWATER: Could I just ask --

13 GOVERNOR SCOTT: Sure.

14 CFO ATWATER: Thank you. Just to the  
15 discussion we were having on the private equity  
16 alternative, I was glancing back at -- it's graph  
17 11 in the package that I have here, and it was kind  
18 of showing the strengths with the drag of the six  
19 different investment areas that you're referring  
20 to. And on both the one-year and the five-year, it  
21 was the -- and maybe someone might want to just  
22 touch on it one more time. It was the private  
23 equity that was offering the greatest drag.

24 So it sounded like you had a really healthy  
25 conversation in coming to that suggestion. Where

1 did the track record play into that conversation  
2 that over these last five years, in the last year  
3 in particular, that this has been a bit of a drag  
4 on, I guess, our separation, if I understand this  
5 graph correctly, our separation from the average or  
6 our separation from peer?

7 MR. GIDEL: Well, I'll leave the details to --

8 GOVERNOR SCOTT: It's not the peer. That  
9 chart is absolute return.

10 CFO ATWATER: I'm assuming it's absolute,  
11 but --

12 GOVERNOR SCOTT: Yes, it's basis points on  
13 returns, I think, that one. It's not peers.

14 MR. WILLIAMS: Let me see if I can help out on  
15 a couple of levels. First of all, one of the  
16 dynamics you'll see with private equity investments  
17 or any nonmarketable investments -- the same with  
18 would be true of real estate, timberland,  
19 et cetera -- is that if you have a period of  
20 aggressively upward moving public market equities,  
21 any private market asset will lag significantly,  
22 for the simple reason that it doesn't get repriced  
23 daily.

24 When I give you the numbers I give you at  
25 every meeting, that's as of the prior night's

1 close, and it reflects primarily changes in values  
2 in publicly traded securities. Private equity  
3 securities are valued, at most, on a quarterly  
4 basis commonly, and commonly with a lag of 60 to 90  
5 days, because that's how long it takes to get the  
6 audited performance information. So that's point  
7 one. There will be a disconnect in upward moving  
8 markets.

9 By the same token, there will be a disconnect  
10 in vigorously down public market environments. So  
11 if you looked at the last half of '08 when the U.S.  
12 equity market just went off a cliff and declined  
13 violently, our private equity portfolio would not  
14 have shown that vigorous decline, because it  
15 doesn't get repriced that frequently. So that's  
16 point one. It creates a disconnect in performance.

17 Point two is, if you have a long-term  
18 benchmark for something like strategic investments,  
19 which is a broad public market index plus a premium  
20 for illiquidity -- commonly 300 basis points is  
21 what we use for, I guess, both private equity and  
22 strategic. Then if you have -- that's your  
23 absolute goal. And if you've had a declining  
24 market environment, no matter how good your  
25 performance is, the chances of you beating an

1 absolute return target in a declining market is  
2 low. So those would be two major points.

3 The last point I would offer on performance  
4 is, we look at our private equity book in two ways.  
5 We have some early private equity investments that  
6 were made pre-1999, 2000, which is when our current  
7 head of private equity and strategic, Jim Treanor,  
8 came to work for the board. And then we have  
9 everything that was done in what we call the  
10 portfolio period, where a disciplined portfolio  
11 structure, diversified across investment  
12 strategies, vintage investment years, geography,  
13 cap focus, et cetera, was put in place.

14 And so we look at our returns in two ways. We  
15 look at them in aggregate, and then we carve out  
16 the legacy and non-legacy assets. Hamilton Lane is  
17 going to go into all of this in great detail in  
18 just a couple of minutes. But you'll see it all  
19 come into focus there.

20 MR. GIDEL: In answer to your question, yes,  
21 we did take that into consideration, and that was  
22 part of the lively deliberations. I think, you  
23 know, many of us are involved in the private part  
24 of the investment markets. And there's no question  
25 that during the heady periods of 2004, '5, '6, and

1           into '7, you know, many of these private equity  
2           investments -- and Hamilton Lane will go into that  
3           in more detail -- ended up performing poorly. Some  
4           are coming back rather robustly, which I think is  
5           encouraging.

6           On the other hand, thinking forward, there  
7           have been some tremendous opportunities in the  
8           market after the downturn in the end of '08, and  
9           they continue today, particularly in the distressed  
10          debt market. That's all private market -- you  
11          know, those opportunities to invest and receive  
12          some pretty attractive risk-adjusted returns just  
13          need to be available, you know, to a fund of this  
14          size.

15          And so as a consequence, you know, looking at  
16          private equity from a strategy point of view, which  
17          is all the way from investing in distressed debt to  
18          venture capital to buyouts, those opportunities  
19          present themselves through independent managers  
20          that can execute those strategies in times that we  
21          think are appropriate. There's obviously times  
22          where there's not appropriate.

23          And looking back in the rear view mirror, all  
24          of us would like to have an opportunity to go back  
25          over that road again. But I think that's part of



1 the expertise I think that's brought to this fund,  
2 and we'll be able to avoid those potholes. But  
3 there's no question that those returns have in fact  
4 not been as robust as we would like them to be.  
5 But on the other hand, we're going to look at those  
6 measurements over a longer period of time as the  
7 markets recover.

8 Is that a fair answer?

9 If there are no other questions, thank you.

10 GOVERNOR SCOTT: Thank you very much.

11 MR. WILLIAMS: Thank you, Rob.

12 We now have with us the chair of the  
13 Participant Local Government Advisory Council,  
14 Mayor Roger Wishner.

15 GOVERNOR SCOTT: Good afternoon.

16 MR. WISHNER: Good afternoon, Governor. Good  
17 afternoon, Trustees. Just to let you know,  
18 Governor, my target is to hire two to three to five  
19 new employees before the end of the year for my  
20 business I'm restarting up in August, so hopefully  
21 that's going to help solve some of our problems  
22 that we're having here with unemployment.

23 The Participant Local Government Advisory  
24 Council met yesterday, and we also are scheduled  
25 for our quarterly meeting on August 24th of 2011.

1           The council continues to oversee the operations,  
2           client services, and investment management of  
3           Florida PRIME. And most recently, over the last  
4           quarter ending March 31st of 2011, the participants  
5           deposited total of \$2.97 billion. Participants  
6           withdrew a total of \$3.33 billion, for a net  
7           decrease of approximately \$338 million.

8           During the first quarter, the Florida PRIME  
9           delivered an aggregate of \$5.24 million investment  
10          earnings to their investors. As of March 31st, the  
11          total market value of the Florida PRIME was  
12          \$6.39 billion, approximately \$1.3 billion higher  
13          than the level of last year.

14          Performance of the Florida PRIME both on an  
15          absolute and relative basis is strong over the  
16          short and long periods. For the period ending on  
17          March 31, 2011, the Florida PRIME generated excess  
18          returns, performance above the pool's benchmarks,  
19          approximately 14 basis points, and over the last  
20          three months -- and 14 basis points over the last  
21          12 months. Florida PRIME's seven-day SEC yield was  
22          0.24 percent as of May 31, 2011.

23          Our annual best practices review and statutory  
24          compliance review was conducted in April and May  
25          and was distributed to our committee as well as the

1 IAC for review.

2 I'm proud also to tell that you we did our  
3 annual survey that was conducted on May 16 through  
4 June 1st, and the pool's investors indicated a very  
5 high level of customer satisfaction and strong  
6 demand for new services under consideration.

7 As far as our Fund B is concerned, we have  
8 continued to pay principal and interest with  
9 accumulated distribution to participants of  
10 \$1.66 million through the end of April. And as a  
11 portion of the original principal, approximately  
12 82.9 percent has been returned to Fund B investors.

13 And I'm available for any questions if you  
14 have any.

15 CFO ATWATER: Representative, given the survey  
16 results, I thought I had heard that maybe the  
17 League of Cities or someone had sought to establish  
18 a similar fund. Is that up and running, and are  
19 they out marketing to the same participants, and  
20 what seems to be the reaction?

21 MR. WISHNER: Basically it is, but I can tell  
22 that since our committee has been put together, we  
23 have been talking -- and yesterday we talked very  
24 strongly about getting out there and marketing our  
25 plan to local governments, not only cities, but

1           also school boards, county agencies, clerks, and  
2           other people like that. We do have a schedule of  
3           all the meetings that are going to be held this  
4           year that we will be having representation there  
5           from either Federated or someone from Florida PRIME  
6           will be there to market our program and prove back  
7           to them.

8                     And with 82 percent returned back, that's a  
9           good amount to be able to give back to the people  
10          who were invested in the Florida PRIME or in the  
11          SBA. And we were able to give that money back, and  
12          now we can prove to them that we are a very, very  
13          viable, whether short-term or long-term investment  
14          vehicle.

15                    And as you know, yes, there is competition out  
16          there because of the problems that existed in the  
17          past. But through the changes that have been made  
18          and through the work of the staff, I think we've  
19          turned this ship completely around and we can prove  
20          that we are a great place, a great source to be  
21          able to park the money.

22                    CFO ATWATER: Are you getting much action at  
23          the other, at the League of --

24                    MR. WISHNER: Do we -- I guess Ash could  
25          probably answer the question more than I could.

1 CFO ATWATER: I just -- I'm fine with --

2 MR. WISHNER: We've seen a shift.

3 CFO ATWATER: And I'm fine that there's an  
4 alternative, that they can make a choice. We're  
5 offering a service. They can choose to work with  
6 us or not. I just would be curious how they may be  
7 marketing themselves given really the success that  
8 we're seeing.

9 MR. WILLIAMS: I think there are a couple of  
10 things. Excuse me, Mayor. There are a couple of  
11 things going on. First of all, you're exactly  
12 right. No investor should have all their eggs in  
13 one basket. Everyone should be diversified, and  
14 there's plenty of room for competition here, and  
15 there's nothing wrong with private sector,  
16 tax-paying competitors being out there.

17 I would say that what's commonly going on in  
18 such a low rate environment is that we very  
19 appropriately are constrained by law to three  
20 priorities: Number one, safety; number two,  
21 liquidity; and number three, return. That means  
22 we're always going to be probably the highest  
23 quality, most liquid, lowest cost provider out  
24 there.

25 That also means in an interest rate curve

1 environment like this one, our yields are going to  
2 be tiny. You heard the mayor say the current  
3 seven-day yield was -- what? 0.24, I believe, was  
4 the number. That's not a big, fat return.

5 So with local governments under an element of  
6 financial stress just as the State is, what we're  
7 seeing is people reaching a little bit in other  
8 products through greater credit risk, greater  
9 duration risk for a little bit higher return. And  
10 our view is, fine, we're happy to let other people  
11 offer riskier products, and if they go bad, let the  
12 depositors be angry with them, not us.

13 GOVERNOR SCOTT: As long as they don't come to  
14 us to bail them out.

15 MR. WISHNER: Thank you.

16 MR. WILLIAMS: Thank you, Mayor.

17 Why don't we move on to the Audit Committee,  
18 Judy Goodman.

19 MS. GOODMAN: Good afternoon.

20 GOVERNOR SCOTT: Good afternoon.

21 MS. GOODMAN: The Audit Committee continues  
22 our review of SBA audited financial statements.  
23 Since the Trustees' last meeting, we reviewed  
24 recommendations from Ernst & Young's financial  
25 statement audit's management letter related to the

1 Florida Retirement Service -- System Pension Plan  
2 and the Investment Plan Trust Funds audits. The  
3 second thing was individual audited financial  
4 statements of 22 SBA's wholly owned title holding  
5 companies and joint ventures within the real estate  
6 asset class. The third thing, Ernst & Young's  
7 follow-up report on information technology, which  
8 was a general controls assessment.

9 The IT report indicated progress in  
10 implementing previous recommendations with two  
11 modified findings and one repeat recommendation  
12 that I believe yesterday they told me was cleared  
13 up.

14 Ernst & Young opined the financial statements  
15 presented fairly the financial position of the  
16 funds. There were some recommendations for the SBA  
17 as a result of these financial statement audits.  
18 The wholly owned title company audits revealed some  
19 expense classification errors not considered  
20 material to the financial statements as a whole.

21 In addition, the request for approval of  
22 contract negotiations for three items were  
23 affirmed, or the requests were affirmed: the  
24 financial statement audit of the Florida Hurricane  
25 Catastrophe Fund; the SAS audit of the third-party

1 provider for this fund and the Finance Corporation  
2 fund; and assessment of SBA's network security.

3 The Audit Committee also recognize the need  
4 for financial statement audits of four special  
5 purpose entities of the SBA whose book value was  
6 over 1.3 billion.

7 We approved the revised internal audit plan,  
8 which included the following subject areas: private  
9 equity, accounts payable, reconciliations, and  
10 follow-up audits of previous recommendations made  
11 in earlier reports. The committee also discussed  
12 the enterprise risk management policy and received  
13 updates routinely on risk management and compliance  
14 activities.

15 At your direction, the SBA issued an  
16 invitation to negotiate on May 24th for an  
17 evaluation of the progress made by the SBA relative  
18 to the 2009 compliance program assessment completed  
19 by Deloitte & Touche. The previous review included  
20 an assessment of the alignment with enterprise risk  
21 management within the SBA. Contract selection  
22 should be made July 18th, and the bidding  
23 specifications call for the final report to be  
24 delivered to the Audit Committee by October 24th.  
25 This is a few weeks later that the report will get



1 back to you than the September 30th that we  
2 originally -- okay. Are we okay with that?

3 GOVERNOR SCOTT: Fine.

4 MS. GOODMAN: Thank you.

5 We believe these audit reviews and assessments  
6 assist in the oversight of SBA's financial  
7 reporting, internal controls, risk management, and  
8 help to ensure compliance with ethical and legal  
9 requirements.

10 On behalf of myself and my fellow committee  
11 members, we thank you for the honor of serving on  
12 this committee.

13 GOVERNOR SCOTT: Thank you. Any questions?

14 Thank you very much.

15 MR. WILLIAMS: Thank you, Madam Chair.

16 Just by way of follow-up comment, Robert Gidel  
17 touched on something that's important. You will  
18 remember when we did the fiduciary training shortly  
19 after you all assumed office, we went through with  
20 fiduciary counsel a series of reports that you  
21 receive, and I specifically remember the Governor  
22 asking the question, "To what extent does the  
23 material we cover in these quarterly meetings  
24 reflect what these lawyers are telling us we need  
25 to cover as fiduciaries?" And the CFO asked a very

1 similar question.

2 And what we did was basically reorient our  
3 standard agenda to reflect exactly the guidelines  
4 that fiduciary counsel said are the items that  
5 should be covered by you Trustees and us to be good  
6 fiduciaries. So that's how this is designed.

7 Now, at this point, we've covered the three  
8 live reports from the bodies that are required by  
9 statute to provide quarterly reports to you. In  
10 addition, we have a number of staff reports in the  
11 book that we will not touch on unless you have  
12 questions. Those include the report from our  
13 enterprise risk management and compliance officer,  
14 general counsel, and corporate governance team. So  
15 unless we have questions on those, I would like to  
16 move ahead into Item 10.

17 GOVERNOR SCOTT: That's fine.

18 MR. WILLIAMS: All right. Very good. Let's  
19 go then to Item 10 and cover the real key to  
20 today's meeting, which is an updating of the asset  
21 and liability work that you heard back in March.  
22 We have Rowland Davis with us today from Hewitt  
23 EnnisKnupp. The idea would be to go through the  
24 information Rowland has about the impact of recent  
25 legislative changes and an update in our actuarial

1 return assumptions, then take that information and  
2 go back to Kristen Doyle and talk about its  
3 ramifications for investment policy.

4 MR. DAVIS: Good afternoon.

5 GOVERNOR SCOTT: Are you part of the Chicago  
6 crew?

7 MR. DAVIS: I am. I'm looking. I called my  
8 agent as soon as you talked to Kristen.

9 GOVERNOR SCOTT: It's cold there, and it's  
10 just as hot and more humid up there than it is here  
11 in the summer.

12 MR. DAVIS: Well, it's good to be back in the  
13 heat and humidity.

14 GOVERNOR SCOTT: Next time you won't have to  
15 say that. It's good to be here.

16 MR. DAVIS: I think our update report today  
17 should be fairly brief, because fortunately, the  
18 results didn't tell us to change course, so that's  
19 the bottom line that we'll get to.

20 But when we were here earlier this year, we  
21 took the opportunity to review the recommendations  
22 that were made in 2010 and some of the process that  
23 led to those recommendations. But we also observed  
24 that the Legislature was just starting their  
25 session with a number of pension-related issues on

1 the table and that the potential existed for  
2 benefit changes potentially to maybe lead us to  
3 want to re-evaluate that policy. So we recommended  
4 that we wait and see what changes were adopted and  
5 then come back and do an update, and that's what  
6 we're doing today.

7 The first bullet item here just again recaps  
8 the recommendations that were adopted, recommended  
9 and then adopted in 2010. There were two main  
10 recommendations. The first one that we always look  
11 at is what about the overall level of portfolio  
12 risk. The conclusion in 2010 was that you're  
13 pretty much right spot on in the range that we  
14 think is acceptable or optimal, so no change in  
15 risk was a key part of the recommendation.

16 The second area was whether there would be  
17 opportunities to use diversification to add return  
18 without adding risk, and we've had some discussion  
19 already about the recommendations on that. But  
20 there were a number of opportunities that seemed  
21 pretty substantial that were then worked into the  
22 recommendations, including most importantly  
23 probably the strategic investment, that category,  
24 and a significant allocation to that.

25 We had at that time in the work in 2010

1 estimated that the average expected savings over  
2 the 15-year forward-looking period that we use was  
3 \$2.1 billion driven by these diversification  
4 effects without adding any -- making any major  
5 change in the risk profile of the fund.

6 So the second bullet is our conclusion after  
7 reviewing things that have changed since 2010, and  
8 we can report that we continue to support those  
9 recommendations that were made in 2010. I'm going  
10 to give you a little more detail, a little finer  
11 grain on it, but that's the bottom line, that we  
12 basically are saying stay the course. That's the  
13 message that we presented to the IAC yesterday, and  
14 they have concurred that that is the reasonable  
15 thing to do.

16 So what did we look at when we did this  
17 update? There were three things. The main thing  
18 that was driving it was the benefit changes. You  
19 know, we knew that was in the works. But since we  
20 were doing an update, we obviously reflected the  
21 most recent fund performance that we had available  
22 to us, and also any changes in the capital market  
23 expectations, so changes in assumptions.

24 We had strong investment performance from the  
25 time we did the 2010 study through the first

1 quarter of this year, so we reflected that. The  
2 capital market assumptions updated, we'll give you  
3 a little more detail on that, but they tended to  
4 indicate maybe a little more payoff for taking risk  
5 than what we had used in 2010. And we knew what  
6 the plan changes were, so we reflected all that.

7 This chart recaps with specific numbers some  
8 of what has been discussed, but there's three  
9 columns. The first column is prior policy, so this  
10 is the policy before the recommended changes from  
11 2010. The far right column is the ultimate  
12 recommended policy. The center column is where we  
13 are constrained by this 10 percent limitation on  
14 alternatives.

15 So the recommended policy you'll see includes  
16 5 percent private equity and 11 percent strategic  
17 investments, so 16 percent, which would be in  
18 excess of the 10 percent limitation. So until the  
19 legislative approval is granted to expand  
20 allocations in this area, then the current policy  
21 will have to be in that center column. But  
22 ultimately, we hope to move to the right-hand  
23 column.

24 And as you see, there's a drawdown in global  
25 equity and in fixed income, with increased

1 commitments on private equity and strategic  
2 investments. High yield disappears as a separate  
3 asset class, but it would be an eligible class, I  
4 think, in the strategic investment category. And I  
5 think existing high yield is going to be put into  
6 that category to start with.

7 At the bottom we see with the assumptions that  
8 we're now using for this 2011 update the impact on  
9 returns, real returns here relative to the  
10 5 percent target that was discussed earlier. So we  
11 see a 20 to 30 basis point pickup in the expected  
12 real returns, depending on which particular  
13 statistic you look at.

14 And in our modeling we can gauge the, what we  
15 would say, forward-looking probability of beating  
16 the 5 percent real return target over a 15-year  
17 period, and now we believe that that will improve  
18 from 53 percent from what would have been the prior  
19 policy to 55 percent. So everything points in the  
20 positive direction to these changes.

21 Any questions on this?

22 GOVERNOR SCOTT: That 5.1, that's your  
23 5 percent above inflation?

24 MR. DAVIS: Inflation, yes, real return over  
25 and above the CPI.

1           This chart gives a little more detail on the  
2           three areas where we made changes and reflected it  
3           in the update. The investment return, we were able  
4           to pick up five quarters of actual experience,  
5           during which the total return was about 18 percent,  
6           so strong investment performance since the 2010  
7           study was completed.

8           Capital market assumptions updated, basically  
9           what happened, equity return expectations just  
10          about exactly the same as they were, but fixed  
11          income return expectations a little lower. So the  
12          so-called equity risk premium, which is the spread  
13          between those two, went up from 3.36 to 3.79,  
14          almost 40 -- a little over 40 basis points.

15          That's a fairly significant move in that  
16          number, and that's a very important number,  
17          because, if you recall, last time we talked about  
18          that, you need to think of the equity risk premium  
19          as a measure of what you get paid for taking risk.  
20          So anytime you get a higher equity risk premium,  
21          it's going to maybe indicate that if you get paid  
22          more for taking risk, it will tilt you more towards  
23          taking some risk. In the plan changes, then, that  
24          we reflected --

25                 GOVERNOR SCOTT: May I ask -- excuse me. On



1 the second one, so if we start having much higher  
2 inflation, does it change your capital market  
3 assumptions at all?

4 MR. DAVIS: Yes, it will change the nominal  
5 returns, but the spread between returns won't  
6 necessarily be impacted. But typically, yes,  
7 changing inflation expectations will also nudge  
8 that, but not on a one-to-one basis. It will  
9 reflect it.

10 The plan changes, you're probably very  
11 familiar with the 3 percent COLA being phased out  
12 for current active members. Members now contribute  
13 3 percent of pay. Members hired after July 1st of  
14 this year will have a different benefit structure  
15 with no COLA, higher retirement age, higher vesting  
16 service, and so forth. The DROP program interest  
17 rates were reduced. And from the preceding  
18 legislative session, the decision to fund only the  
19 normal cost for one year, and that is also now  
20 reflected in the work that we've done.

21 What do these things lead to? Without getting  
22 into all the numbers, basically the favorable  
23 investment return improves the assets, improves the  
24 funded ratio. Anytime that happens, you will tend  
25 to move away from risk taking, so that moved our

1 optimal zone by about 10 percentage points towards  
2 less risk.

3 The second one was the increased equity risk  
4 premium, and that exactly offset that. So anytime  
5 you have a higher equity risk premium, it will move  
6 you towards taking a little more risk, and it moved  
7 the optimal range about 10 percentage points up.  
8 So first two things basically canceled each other.

9 The plan changes then were the final item.  
10 And while they had a very significant impact,  
11 obviously, on the total plan cost levels, we're  
12 digging, drilling deep into the risk-reward  
13 dynamics of risk versus reward. And what we found  
14 is, while there was a subtle shift towards less  
15 risk taking, which is not surprising -- when you  
16 slow down liability growth, you will typically want  
17 to take some risk off the table -- it was very  
18 small, very minor, not enough to cause us to come  
19 to you today and say we need to change course from  
20 what was decided before.

21 So we reconfirmed the recommendation to stay  
22 at the current overall portfolio risk. We  
23 reconfirmed that the diversification benefits are  
24 still there. And in fact, we remeasured them now  
25 at 2.3 billion up from 2.1 billion before, so we

1 have actually an increased gain from the  
2 diversification.

3 And the last bullet is important. We did see  
4 subtle signals that, because of the plan changes,  
5 we may be embarking -- on a forward-looking basis,  
6 we may be seeing things that would lead us to take  
7 less risk. We didn't see enough of it, didn't have  
8 strong enough evidence to make any substantial  
9 claims this year, but we are going to keep our eye  
10 on that every year when we update these things  
11 going forward.

12 One of the key things we will want to see is  
13 how the election rates for new employees between  
14 the Defined Benefit and the Defined Contribution  
15 Plan work out. That's going to be a very important  
16 variable. We, of course, would logically expect  
17 higher defined contribution elections, but how high  
18 will matter. And so we will by next year have our  
19 first evidence of what has actually happened there.

20 Also, again, it's not a driving factor, but  
21 sort of a side factor; the time to move to more  
22 fixed income probably is not now. It's not a great  
23 environment for buying bonds as a long-term  
24 investment. We don't normally bring taxable things  
25 into our mind, but this is at least a footnote to

1 the reason not to move too fast towards derisking  
2 the plan. It may happen, though.

3 And that concludes my basic comments. We have  
4 additional material in the package that was  
5 reviewed with the IAC, and I can use it to answer  
6 any questions you may have, or you can peruse it  
7 and get a little more flavor of what we did. But I  
8 think for the purposes of the recommendations  
9 today, we think the update continues to support the  
10 decisions in 2010.

11 GOVERNOR SCOTT: Any questions? Thank you.

12 MR. DAVIS: Thank you.

13 MR. WILLIAMS: Thank you, Rowland.

14 Why don't we move on, then, to the investment  
15 review of private equity and the Florida Growth  
16 Fund update. I'll call on Eric Hirsch, the chief  
17 investment officer of Hamilton Lane. Let me give  
18 you a little background first as we go into this.

19 As we said earlier, our experience in private  
20 equity goes back a number of years. Hamilton Lane  
21 is the specialty advisor who focuses on that area  
22 and helps us out there.

23 In addition, in 2008, the Florida Legislature  
24 enacted what is known as the Florida Growth and  
25 Technology Act, and from that came the Florida

1           Growth Fund. This was a legislative effort to  
2           focus pension investment in-state in the areas of  
3           venture capital, growth capital, mezzanine debt,  
4           et cetera, and to essentially foster the growth of  
5           Florida businesses and therefore jobs through  
6           constructively directed pension funds.

7           That, frankly, is a slippery slope, and it has  
8           gone very badly in a number of states. The poster  
9           child for how not to do this is Kansas, where an  
10          investment of something on the order of  
11          \$100 million, I believe, was evaporated in its  
12          entirety, and just about everybody involved with it  
13          ended up with some sort of prosecution, not where  
14          we want to go.

15          The Legislature did this properly, because  
16          right in the opening intro of the bill that created  
17          the Florida Growth Fund, it said quite plainly that  
18          any action undertaken under this section shall be  
19          done consistent with fiduciary investment  
20          responsibility, number one, and the entire thing  
21          was permissive. So the headline that was bandied  
22          about at the time was "1 1/2 percent of pension  
23          fund to be invested in in-state venture and growth  
24          capital," et cetera. It was in fact permissive up  
25          to that amount.

1           And when I got back to Florida in the tail end  
2 of 2008, I worked with the SBA staff and the  
3 legislative staff and principals, et cetera, to  
4 understand this and figure out how to launch it.  
5 And our thinking was that in venture capital,  
6 particularly early stage venture capital, there's a  
7 phenomenon known as a J-curve, meaning that as  
8 capital comes in, it will actually decline in value  
9 over a period of time, level out, and then after a  
10 period of years, commonly about seven, you'll start  
11 to accrete value and see the value of the  
12 investment go up.

13           Knowing what memories are like in the public  
14 arena, three to seven years of steady losses would  
15 not be well received, I don't believe. And I know  
16 where the finger would be pointed, and it would not  
17 be at the members of the Legislature five years  
18 ago. It would be at yours truly. So we --

19           GOVERNOR SCOTT: This is your job; right?

20           MR. WILLIAMS: Yes, it is.

21           GOVERNOR SCOTT: It's part of --

22           MR. DAVIS: Yes. Thank you for pointing that  
23 out. And so --

24           GOVERNOR SCOTT: It shouldn't at elected  
25 officials.

1           MR. WILLIAMS: Correct, no. Totally my bad,  
2 always. I accept that.

3           But at any rate, what we figured out and  
4 worked with the Trustees and all came together on,  
5 and the legislative sponsorship as well, is that  
6 what we really ought to do is emphasize on the  
7 early years growth capital, which is much safer,  
8 much more likely to create a return, mezzanine  
9 debt, et cetera.

10           And I left out a very, very important part of  
11 this. A key early decision that we made was not to  
12 do this internally. The last thing we want is to  
13 be in a position where people are calling us  
14 saying, "My brother-in-law has this great  
15 invention, and if you'll just fund it, and p.s.,  
16 he's a member of the Legislature," or whatever.  
17 You know, who needs that?

18           So we looked around, and we did a public  
19 procurement, and we ended up going back to Hamilton  
20 Lane. Why? Because Hamilton Lane had successfully  
21 run similar programs in the states of New York and  
22 California. And knowing what we know about some of  
23 the other experiences that have been had with  
24 pension money in those states, the fact that  
25 Hamilton Lane had run a program of this nature

1           successfully, profitably, and cleanly we thought  
2           was unbelievable. So we worked with them to  
3           structure this.

4           And as you'll hear in a minute, the experience  
5           has been really, really good. I'll not rain on the  
6           parade of Hamilton Lane. We'll let them tell the  
7           story when they get there. But suffice it to say,  
8           this is an area where there are a million ways you  
9           could have gone into the rocks, and this one has  
10          been executed properly. It has been a good  
11          experience. The public interest has been served.  
12          And most importantly from our standpoint as  
13          fiduciaries, the economic interest of our pension  
14          beneficiaries has been well served.

15          So without further ado, let me introduce Eric  
16          Hirsch, the chief investment officer of Hamilton  
17          Lane.

18          GOVERNOR SCOTT: Eric, just to be consistent,  
19          where do you live?

20          MR. HIRSCH: I am the unfortunate one who does  
21          not work in our Florida office, which we do have.  
22          I live in Philadelphia.

23          GOVERNOR SCOTT: But you're planning on that,  
24          I'm sure.

25          MR. HIRSCH: I am. My mother-in-law, who is



1 watching, is probably encouraging me to come down  
2 here quickly. Hi, Mom.

3 So with that behind us, Governor, Trustees,  
4 good afternoon. It's my privilege to be here, and  
5 it has been Hamilton Lane's privilege for the last  
6 ten years to work with the SBA.

7 My presentation is really in three sections.  
8 I'm going to focus very briefly on just the private  
9 equity market, take you through some slides there.  
10 I'm happy to answer, obviously, any questions. The  
11 second is to do a review of the SBA's private  
12 equity program, and then lastly, I will talk about  
13 the Florida Growth Fund in some detail.

14 As we start here on page 4, I would say that  
15 the current private equity markets are  
16 characterized by sort of areas of optimism and  
17 pockets of concern. One, activity levels have  
18 clearly rebounded, both fundraising, deal volume  
19 all beginning to come back up. The asset class  
20 itself remained strong during the downturn, and the  
21 result of that was that investors have continued to  
22 come into the asset class. So you're seeing really  
23 net inflows as opposed to what you saw in the hedge  
24 fund world, where a lot of money came out very  
25 quickly. Private equity, though fundraising is

1 down from its highs, they are still raising new  
2 capital.

3 The result of that, however, is that we had a  
4 lot of money raised, not as much money spent over  
5 the last few years. And what you're seeing here on  
6 page 4 is what we're measuring as dry powder. This  
7 is certainly something that we keep an eye on.  
8 It's something to be a little bit concerned about,  
9 which is how much capital has been raised that's in  
10 managers' hands that has not yet been spent. That  
11 obviously can create little bit of an irrational  
12 exuberance in the buying market, continuing to  
13 drive prices up.

14 Page 5 simply shows you just an analysis to  
15 say how long could it take to sort of burn through  
16 this capital. And it's very dependent on what  
17 happens with deal volume. We are seeing as the  
18 capital markets have continued to open up, showing  
19 here on page 6, that deal volume is picking up.  
20 But again, a lot of capital is still sitting in the  
21 asset class.

22 Transactions in terms of sector and where  
23 people have been investing capital remain  
24 diversified, not such a radical change in the first  
25 quarter of '11 versus the four-year average. What

1 is a little bit different is that private equity to  
2 some extent wants to revert to its roots. In some  
3 cases, it's being forced to revert to its roots.  
4 Deals are getting smaller. Banks are just simply  
5 not lending in the sheer magnitude that they had  
6 done in '06 and '07, where we saw a lot of those  
7 headlines deals of the multi, tens of billions of  
8 dollars of businesses that were being bought. A  
9 lot of that again is simply a factor of what's  
10 available in the lending market.

11 Pricing, though, I would say is a little bit  
12 surprisingly high. I think that's a direct result  
13 of the capital overhang here on page 7. So  
14 purchase prices I would say have not nearly  
15 adjusted to the extent that the market has  
16 adjusted. And again, I think that's simply a  
17 direct factor on just how much money is sitting out  
18 there, a pure supply-demand imbalance.

19 Moving on to page 8, you do see that the  
20 capital markets are opening up, lots of high yield  
21 volume, so the "L" in leveraged buyouts is  
22 returning. The banks are getting more aggressive,  
23 in some cases, surprisingly aggressive. We  
24 sometimes joke that Wall Street lacks a short-term  
25 memory. This would appear to be that again.

1           And the good news here on page 9 is liquidity,  
2 liquidity, liquidity. The good news on the pricing  
3 is that the savvy fund managers are taking  
4 advantage of high prices and are aggressively  
5 selling out of their positions, which has been  
6 nice. The Florida Retirement System has been a  
7 beneficiary of this, which I'll show in a second.

8           But big deal flow in terms of things being  
9 sold, the IPO window open, so a lot of cash, as you  
10 see, in the public markets looking for a home.  
11 These private companies that are good growth  
12 stories, terrific candidates for the IPO window.  
13 And so we've seen a number of exits coming through  
14 over the last couple of quarters, and we would  
15 expect that that will continue throughout this year  
16 and into next year.

17           With that, I'll move on to section 2. The  
18 highlights for 2010 have been very strong. The SBA  
19 staff in private equity has been very busy, the  
20 since-inception return strong at 7.3 percent, very  
21 good 12-month number. The portfolio has continued  
22 to rebound.

23           Ash spoke earlier about the fact that private  
24 equity does lag. It's marked to market on a  
25 quarterly basis, and that again also comes with

1            simply the time lag of -- underlying companies get  
2            audited, it goes to the fund manager, they get  
3            audited, it in turn goes to us, the SBA, that goes  
4            through a process, and so that simply takes  
5            typically at least 60 to 90 days to post a quarter.  
6            So this is an asset class that's always going to be  
7            lagging behind just simply due to the mechanics of  
8            that.

9            You can see here on page 12 what the activity  
10           has been. I won't go through the numbers. They're  
11           here for you. You can see both market value  
12           increasing, and new deals have continued to get  
13           done. We and the SBA have continued to find new,  
14           attractive investment opportunities and have  
15           committed capital to them accordingly.

16           Page 13 I think breaks out in the detail that  
17           Ash alluded to earlier, which is the pre-asset  
18           creation and the post-asset creation. This is what  
19           we refer to again -- beginning in 2000 was when the  
20           SBA began a truly strategic concerted effort to  
21           focus on private equity, to do it with the  
22           discipline and rigor that it exhibits today,  
23           working alongside of Hamilton Lane.

24           And you can see the difference in the numbers.  
25           I think this is very clear. The pre-asset creation

1 is basically a detractor, falling behind the  
2 benchmark by slightly over 800 basis points,  
3 whereas the activity from 2000 forward, and taking  
4 into account that that was still in a relatively  
5 choppy economic environment, has actually generated  
6 over 900 basis points of outperformance. And  
7 again, the benchmark here is the Russell 3000 plus  
8 300 basis points.

9 So I think the numbers speak very clearly  
10 here. The program is working, and the activity  
11 level, which has been significant dollars, over  
12 9 billion committed since 2000, has generated  
13 significant outperformance against the benchmark.

14 Page 14 shows the program in its entirety.  
15 You can just see a little bit of volatility clearly  
16 with the downturn in 2008 and the rebound  
17 subsequent to that. These numbers continue to move  
18 up. And with my earlier comments of expected  
19 liquidity, I would continue to see these moving up  
20 throughout the year.

21 Performance drivers, both the good and the bad  
22 here, are on page 15. This is measured by net  
23 dollar change and net asset value.

24 And on page 16, you can just simply see the  
25 portfolio activity. The top chart is measuring

1 dollars in and dollars out and net cash flow. This  
2 is a program that is still young. There's still a  
3 lot of unfunded commitments, and the SBA continues  
4 to actively contribute new capital. That does  
5 create a little bit of that J-curve effect that has  
6 been talked about earlier. And you can see the  
7 commitments by vintage year below.

8 Diversification remains strong. The portfolio  
9 is consciously overweight North America. And from  
10 an asset class, industry diversification, it really  
11 is invested across a variety of underlying  
12 industries.

13 From a transparency standpoint, let me just  
14 comment on a question that had been addressed  
15 earlier. The private equity level, we and the SBA  
16 get total transparency down to the portfolio  
17 company level. So the fund managers actually  
18 report all the individual holdings. It's  
19 100 percent transparency. We know exactly what  
20 assets are being owned by the SBA. These charts  
21 here from measured at a company level, so that's  
22 reflecting up in our ability to show the  
23 diversification.

24 Page 18 just simply makes the point that  
25 there's an awful lot of funds out there still

1 looking to raise capital, and so the ability for us  
2 to find good, interesting investment opportunities  
3 that are complementary to what we already own, or  
4 in some cases are further reups in what we already  
5 do own, remain strong for 2011.

6 With that, I'll move on to section 3, which is  
7 a review of the Florida Growth Fund. Ash gave a  
8 little bit of the background. In 2008, we were  
9 hired to manage the program. The program went live  
10 in 2009 with the goal of directing capital into  
11 Florida businesses with a technology and growth  
12 focus. And the second key objective was to make  
13 investment profits.

14 The program is very young. These are the  
15 audited numbers coming through year-end,  
16 December 2010. Despite its youth, the program is  
17 off to a terrific start. The since-inception net  
18 IRR is running slightly over 26 percent, so we're  
19 off to a good start.

20 And activity post-2010 has been robust. I  
21 would just draw your attention to the second bullet  
22 here on page 20, which is, we've been actively  
23 investing capital through 2011. As we stand today,  
24 effectively, the first tranche, which was  
25 250 million, has largely been committed and



1 allocated.

2 I'll just remind you that the program has two  
3 components. Component 1 is that we're investing in  
4 fund managers who have a disproportionate focus in  
5 the State of Florida. Part 2 of the program is  
6 that we are investing directly in Florida-based  
7 businesses. We're doing that alongside experienced  
8 fund managers, so that the Florida Growth Fund is  
9 never leading or driving or owning the majority of  
10 the program. We're taking advantage of the talents  
11 of leading fund managers who are investing in those  
12 businesses, and we're nicely riding alongside of  
13 them.

14 So there's a fund component to it, and then  
15 there's what we consider a direct component to it,  
16 and that's what's broken out here. Co-investments  
17 would be the direct portion. Partnerships would be  
18 the fund portion.

19 On page 21, from a diversification standpoint,  
20 we think part of our job, aside from being good  
21 selectors of investments, is that we need to be  
22 very conscientious portfolio constructors, and so  
23 here you can see the breakout on diversification.  
24 From a strategy standpoint, significant capital  
25 allocated to that growth stage venture that Ash had

1 alluded to earlier, but half the capital in more  
2 classic buyout opportunities. And we're still  
3 taking meaningful exposure to early stage venture,  
4 but we think taking appropriate but not undue risk.

5 From an industry standpoint, the State has  
6 afford us the opportunity to invest across a  
7 variety of interesting sectors. You can just see  
8 the breakout here across the transactions that  
9 we've done. And from a geographic standpoint, we  
10 have been fairly active across the state.

11 Twenty-two simply shows the co-investment  
12 portfolio in slightly more detail in terms of how  
13 the investments have been sourced. I will say  
14 that, again, partnering with the SBA here has been  
15 to our benefit. They have a terrific reputation,  
16 as does the private equity team led by Jim Treanor,  
17 and so the combination of their network, our  
18 network, and our feet on the street has really  
19 resulted in a number of interesting opportunities,  
20 including partnering up with some people outside  
21 the state and bringing them into the state to  
22 actually invest in some of these leading  
23 businesses.

24 An interesting statistic here on page 22, 10  
25 of the 12 fund managers that we have co-invested

1 with are top quartile managers. So not only are we  
2 finding great deals in the state, but we're doing  
3 so alongside of very experienced, outstanding  
4 producers.

5 Page 23 just gives some more detail on the  
6 fund portion of it. You can see that we really are  
7 getting the dollars to work in the State of  
8 Florida. 88 percent of all those fund dollars are  
9 also flowing. Obviously, all the direct dollars  
10 are in the state on the fund side. It's hard to  
11 get that to 100 percent. We think at 88 percent it  
12 has been a terrific success.

13 How do we do this? This is kind of good,  
14 old-fashioned, going around and meeting a lot of  
15 people. We have an office here in the State of  
16 Florida. Page 24 just simply shows since we've  
17 been engaged to manage this program what the  
18 activity level has been. We have attended 46  
19 conferences, had 204 fund manager meetings, 91  
20 outreach events. And you can see that from an  
21 activity level, it has really been -- we try to  
22 really canvass the entire state.

23 Active speakers down here, and this is really  
24 about us just educating people about the program,  
25 looking for opportunities, being a good sounding

1 board, and if we're not a good source of capital  
2 for them, helping them to find a good source of  
3 capital. So we see our job here as not only  
4 providing capital where appropriate for this  
5 vehicle, but making sure that we're introducing  
6 people to capital sources if we are not  
7 appropriate.

8 With that, I'm happy to answer any questions.  
9 Thanks for your time.

10 GOVERNOR SCOTT: Thank you very much. Good  
11 job.

12 MR. HIRSH: Thank you.

13 MR. WILLIAMS: Thank you. The last thing on  
14 this section before we move on is, we have a tab in  
15 here on other major projects. I just wanted to  
16 quickly mention a handful of things. This is on  
17 page 2 at the very back of tab 10.

18 We have largely completed the asset transition  
19 that we had mentioned before. We have accomplished  
20 this using a third-party fiduciary as a transition  
21 manager, that being BlackRock. We have also had  
22 independent oversight from Hewitt EnnisKnupp on  
23 this transition. They'll do a separate report to  
24 you on the completion of the transition, its effect  
25 on benchmark, cost-effectiveness, et cetera, at our

1 next meeting.

2 We are also in the market on a couple of  
3 searches for products. We periodically, consistent  
4 with best practice, revisit all of our major  
5 contractual relationships. And currently we are  
6 looking at our general consulting relationship.  
7 We've just completed a procurement process there.  
8 We made determination to reup with Hewitt  
9 EnnisKnupp. We are also looking at our public  
10 markets consulting relationship, and we are in  
11 finals now. We've narrowed that to two firms,  
12 Mercer and Wilshire. We're working through that  
13 and will report to you upon its completion.

14 We have also recently completed a total fund  
15 risk model search. The idea here is to have a  
16 model into which we can input at the security level  
17 holdings of a wide range of managers, aggregate all  
18 of them up, and see across all portfolios and all  
19 managers what our exposures are and understand our  
20 risks as a result. And we've gone with a product  
21 from MSCI, Barra, for that purpose.

22 Lastly, legislation. There were two pieces of  
23 legislation directly relevant to the SBA this year.  
24 One I touched on earlier, which was a public  
25 records matter. The other was simply a few

1 ministerial corrections relating to the Defined  
2 Contribution Plan. Both were adopted. And,  
3 Governor, thank you for signing them into law.

4 So with that, unless there are other  
5 questions, why don't we move on to Item 11?

6 GOVERNOR SCOTT: Okay.

7 MR. WILLIAMS: Item 11 really ties everything  
8 together that you've just heard, and that is that  
9 we request approval of the Investment Policy  
10 Statement for the FRS Pension Plan. I think we've  
11 heard good discussion of it. It has been heard in  
12 the Investment Advisory Council yesterday, in  
13 March, and also in June. And with the benefit of  
14 additional members of the IAC, it has been  
15 unanimously recommended. So we respectfully  
16 request approval.

17 GOVERNOR SCOTT: Ash, how fast do you think  
18 you'll -- I mean, the real issue here is how much  
19 do we want to put into alternative assets. That's  
20 the real big change; right? And how fast do you  
21 think you'll do that?

22 MR. WILLIAMS: It's very gradual, Governor.  
23 To give you an example, we have recently executed  
24 and funded a small, as in single digits, small  
25 single-digit number of hedge fund relationships

1 over the past month. The diligence process on  
2 those started this time last year. The diligence  
3 process, followed by the legal negotiation of terms  
4 and execution of docs is very time consuming. The  
5 priority here is to be prudent, deliberate, and  
6 disciplined, not quick. And we think it's much  
7 more important to get the right partners than it is  
8 to race to fill some percentage target. That's a  
9 fool's errand.

10 So I think as a practical matter, reaching the  
11 ultimate 16 percent target in strategic or in  
12 alternatives that was discussed is something that  
13 will take years. This is not something that takes  
14 weeks or months. It could quite reasonably take us  
15 a substantial period of time. And if the market  
16 environment or the partnership environment changes  
17 and renders that target less desirable, we'll be  
18 right back here recommending something else.

19 GOVERNOR SCOTT: And the risk status as far as  
20 transparency, you think we've got enough controls  
21 in place that that's just not going to happen?

22 MR. WILLIAMS: Yes, sir.

23 GOVERNOR SCOTT: All right. Any other  
24 questions?

25 CFO ATWATER: Given what maybe we're about to

1 shift to, just maybe a general question, and that  
2 is, we've had a good conversation on March 30,  
3 March 31, activity and performance, and I'm just  
4 curious. Some things have changed in the last few  
5 weeks, the seriousness of the situation in Greece.  
6 Sovereign debt may be issue beyond Greece. Is  
7 there anything that you would say if things were to  
8 move in a -- I hate to say it, but in a  
9 catastrophic direction because of some of this  
10 sovereign debt issue, is there anything you would  
11 need to know from us or that we would need to be  
12 aware of or that is important for us to just be up  
13 to speed on?

14 MR. WILLIAMS: I don't think so. I think most  
15 of the really obvious perils out there are pretty  
16 plain for all of us to see. Sovereign debt is at  
17 the top of the list. I think there's a very strong  
18 argument to be made that the European Union will  
19 remain intact and the Euro as a currency will  
20 continue to survive, simply because the downside --  
21 I mean, the political dynamic here that would cause  
22 the destruction of the European Union and the  
23 abandonment of the Euro as a currency is primarily  
24 the argument that the productive, responsible,  
25 higher net worth economies, for lack of a better



1 term, primarily Germany, will get tired of  
2 supporting their less responsible neighbors in  
3 other parts of the region.

4 The problem with that is that if they dissolve  
5 their currency and the union, their ability to sell  
6 products to their own neighbors will be destroyed,  
7 and they're effectively running up their own  
8 unemployment and hampering their own ability to  
9 sell product. So there's sort of a natural gravity  
10 that holds that solar system of the European Union  
11 in place.

12 The other big risk area is one that has been  
13 there for a long time, and we all got a real  
14 reminder of how serious it is on 9/11, and that's  
15 geopolitics and the instability created by the  
16 concentration of very, very high numbers of young  
17 people in some of the more oppressive political  
18 regions of the world. That's a very dangerous mix.  
19 And add to that the social networking capability  
20 that we just saw exercised in Europe for political  
21 -- or in Egypt for political ends that ultimately  
22 led to a leadership change there in a very, very  
23 short period of time, and you see how rapidly  
24 tinder can turn into fire. We're aware of those  
25 things.

1           And I guess what I would say when we look at  
2           what the bigger picture ramifications are for our  
3           asset allocation and our exposures and how we think  
4           about risk, if you just take a look at what  
5           happened during the most recent really extreme bad  
6           period, 2008, the S&P 500 was down on the order of  
7           40 percent plus for that year. If you look at what  
8           happened in the alternative space, if you look at  
9           the average across all hedge funds, the HFRI index,  
10          it was down between 18 and 19 percent that same  
11          year.

12           Now, why is that? It could be because these  
13          strategies have the ability to do shorting and do  
14          other things that are opportunistic that take a bad  
15          situation and turn it into a less bad outcome. So  
16          that's the diversification benefit we're talking  
17          about.

18           And over the long term, what you get out of  
19          the alternatives is, your targeted return to the up  
20          is a little bit below what you would expect from  
21          equities -- not more, less. The real benefit comes  
22          in that the risk, as reflected by volatility, is  
23          about 40 percent less than equities, which means  
24          that if you protect capital more effectively in  
25          down markets, over the long term, across good

1 markets and bad, you compound capital more  
2 effectively. So that's the rationale for a move  
3 into alternatives.

4 And it actually plays directly to your point,  
5 which is, if you have a catastrophically bad  
6 environment, what can you do. And the problem is,  
7 at 126.7, or whatever it was, billion dollars,  
8 there's nowhere to hide. You can run, but you  
9 can't hide. You can't go to cash with that kind of  
10 money.

11 So what you try and do is take your beta  
12 exposure in a responsible way, but really put some  
13 money in a lot of places so you're diversified and  
14 you can protect capital and opportunistically move  
15 the needle to the upside wherever possible.

16 GOVERNOR SCOTT: Is there anything else?  
17 Okay. All right. Is there a motion on Item 11?

18 ATTORNEY GENERAL BONDI: So moved.

19 CFO ATWATER: Second.

20 GOVERNOR SCOTT: Moved and seconded. Show  
21 Item 11 approved without objection.

22 MR. WILLIAMS: Thank you. Item 12, request  
23 approval of a draft letter to the Joint Legislative  
24 Auditing Committee for annual certification of  
25 legal compliance and best investment practices

1 compliance for the Local Government Surplus Funds  
2 Trust Fund, Florida PRIME. As you heard from the  
3 PLGAC and the IAC, both of those matters have been  
4 considered and opined upon.

5 GOVERNOR SCOTT: Okay. Any questions?

6 CFO ATWATER: So moved.

7 GOVERNOR SCOTT: All right. Is there a  
8 second?

9 ATTORNEY GENERAL BONDI: Second.

10 GOVERNOR SCOTT: Moved and seconded. Show  
11 Item 12 approved without objection.

12 MR. WILLIAMS: Thank you. Item 13, request  
13 approval of the investment policy statements for  
14 the Local Government Surplus Funds Trust Fund known  
15 as Florida PRIME and for Fund B. I would say that  
16 on the policy statement for the Local Government  
17 Surplus Funds Trust Fund that the changes there are  
18 ministerial in nature. We had made certain  
19 adjustments in the Investment Policy Statement to  
20 reflect the SEC 2a-7, which is the section of the  
21 SEC code relating to money market-like funds rules.

22 When the financial regulation changes were  
23 adopted in Congress recently, Dodd-Frank, they  
24 upended some of those SEC standards. So what we  
25 did was go back into the rule and strip those out

1 pending the SEC resolution of rulemaking under  
2 Dodd-Frank. So it's no change in substantive  
3 policy for us. It's purely referencing various  
4 standards from the SEC.

5 And on Pool B, the only change in the  
6 guideline there is to reflect the fact that, A, we  
7 now have control of all the underlying collateral  
8 from the Pool B securities, and second, on Pool B,  
9 that we have brought in a specialty manager to  
10 manage those collateral assets going forward, so  
11 we've adopted reference to that manager in the  
12 Investment Policy Statement.

13 GOVERNOR SCOTT: All right. Is there a motion  
14 on Item 13?

15 ATTORNEY GENERAL BONDI: So moved.

16 GOVERNOR SCOTT: Is there a second?

17 CFO ATWATER: Second.

18 GOVERNOR SCOTT: Moved and seconded. Show  
19 Item 13 approved without objection.

20 MR. WILLIAMS: Thank you. Item 14, request  
21 approval of the State Board of Administration's  
22 proposed budgets for fiscal year '11-12. There are  
23 five embedded budgets here, for the SBA itself, the  
24 Florida Retirement System Investment Plan, the  
25 Hurricane Catastrophe Fund, the Division of Bond

1 Finance, and the Prepaid College Board.

2 Of course, in circumstance of the Division of  
3 Bond Finance and Prepaid, they're under a different  
4 board, but they are administratively housed under  
5 the State Board. And for the SBA itself, the  
6 Investment Plan, and the CAT Fund, they are fully  
7 creatures of the SBA.

8 We've provided materials which are in the  
9 packet. We've also briefed with each of your  
10 offices individually. We'll be happy to answer any  
11 questions you may have.

12 GOVERNOR SCOTT: All right. Are there any  
13 questions?

14 Okay. Is there a motion on Item 14?

15 CFO ATWATER: So moved.

16 ATTORNEY GENERAL BONDI: Second.

17 GOVERNOR SCOTT: Moved and seconded. Show  
18 Item 14 approved without objection.

19 Ash, when you come back, or the group that  
20 comes back to talk about expected returns, that's  
21 when?

22 MR. WILLIAMS: That's in the fourth quarter of  
23 this year, usually October.

24 GOVERNOR SCOTT: Okay. And who does it?

25 MR. WILLIAMS: It's the Joint

1 Legislative-Executive Actuarial Estimating  
2 Conference, and it's basically -- and somebody here  
3 correct me if I misstate, but I believe it's  
4 basically the legislative staff and the Division of  
5 Retirement primarily.

6 Governor's staff. Sorry about that.

7 GOVERNOR SCOTT: Okay. And who does the  
8 studies on that?

9 MR. WILLIAMS: Generally it's done through the  
10 state actuary, which is Milliman.

11 GOVERNOR SCOTT: Okay. Great. Thank everyone  
12 for being here today and for the information.

13 This concludes the SBA meeting. Thank you  
14 very much, Ash, and your team. And I'm sure  
15 everybody from Chicago will be moving down.

16 We are adjourned.

17 (Meeting concluded at 2:54 p.m.)  
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19  
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25

CERTIFICATE OF REPORTER

STATE OF FLORIDA:

COUNTY OF LEON:

I, MARY ALLEN NEEL, Registered Professional Reporter, do hereby certify that the foregoing proceedings were taken before me at the time and place therein designated; that my shorthand notes were thereafter translated under my supervision; and the foregoing pages numbered 1 through 95 are a true and correct record of the aforesaid proceedings.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor relative or employee of such attorney or counsel, or financially interested in the foregoing action.

DATED THIS 19th day of July, 2011.

---

MARY ALLEN NEEL, RPR, FPR  
2894-A Remington Green Lane  
Tallahassee, Florida 32308  
850.878.2221



**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION  
APPROVING THE FISCAL SUFFICIENCY OF AN AMOUNT NOT  
EXCEEDING \$345,000,000 STATE OF FLORIDA, DEPARTMENT OF  
ENVIRONMENTAL PROTECTION FLORIDA FOREVER  
REVENUE REFUNDING BONDS, SERIES (TO BE DETERMINED)**

**WHEREAS**, the Division of Bond Finance of the State Board of Administration (the "Division") proposes to issue an amount not exceeding \$345,000,000 State of Florida Department of Environmental Protection Florida Forever Revenue Refunding Bonds, Series (to be determined) (the "Bonds"), on behalf of and in the name of the State of Florida Department of Environmental Protection, for the purpose of refunding all or a portion of the outstanding Florida Forever Revenue Bonds, Series 2001A, Series 2001B, Series 2002A and Series 2002B; and,

**WHEREAS**, the Bonds will be issued in one or more series pursuant to the Thirteenth Subsequent Resolution adopted by the Governor and Cabinet on January 23, 2001, as amended, and the Thirty-seventh Subsequent Resolution anticipated to be adopted by the Governor and Cabinet on August 2, 2011 (together referred to herein as the "Resolution"); and,

**WHEREAS**, the Division has requested the State Board of Administration to approve the fiscal sufficiency of the proposed issue as required by Section 215.73, Florida Statutes; and,

**WHEREAS**, the Department of Environmental Protection has heretofore issued Preservation 2000 Revenue and Revenue Refunding Bonds, Series 1997B through 2001A, Florida Forever Revenue Bonds and Revenue Refunding Bonds, Series 2001A through 2010D, and Everglades Restoration Revenue and Revenue Refunding Bonds, Series 2007A-B through 2010B (collectively, the "Previous Bonds"); and,

**WHEREAS**, the State Board of Administration has approved the fiscal sufficiency of an amount not exceeding \$337,000,000 Florida Forever Revenue Refunding Bonds, Series (to be determined) (the "2010 Refunding Bonds") at its March 23, 2010 meeting, of which \$109,840,000 remains unissued; and,

**WHEREAS**, the Division of Bond Finance of the State Board of Administration has requested the State Board of Administration to rescind its approval of fiscal sufficiency with respect to the \$109,840,000 remaining portion of the 2010 Refunding Bonds; and

**WHEREAS**, the proposed Bonds shall be issued on parity with the Previous Bonds as to source and security for payment; and,

**WHEREAS**, the proposed Bonds are secured by excise taxes required by law to be distributed pursuant to Section 201.15(1), Florida Statutes (the "Pledged Revenues"). The Bonds to be issued pursuant to the Resolution shall not constitute, directly or indirectly, a debt or a charge against the State of Florida, or any political subdivision thereof under the Constitution and laws of the State of Florida and shall not constitute a lien on any of the lands acquired from the proceeds of the Bonds, or any part thereof; and,

**WHEREAS**, all applicable requirements of Section 5.01 of the Thirteenth Subsequent Resolution regarding the issuance of additional bonds will be met prior to the issuance of the Bonds; and,

**WHEREAS**, an examination of this plan of financing indicated that the same will be executed pursuant to the applicable provisions of law, and that the revenue to be used in servicing and liquidating the indebtedness to be created thereby may be reasonably expected to accrue in amounts sufficient to accomplish this purpose; and,

**WHEREAS**, the Division, on behalf of Department of Environmental Protection, has furnished sufficient information to enable the State Board of Administration to fulfill its duties pursuant to Section 215.73, Florida Statutes; and,

**WHEREAS**, the State Board of Administration has relied upon information from others but has not independently verified the accuracy or completeness of such information; and,

**WHEREAS**, the State Board of Administration does not approve or disapprove the Bonds as an investment and has not passed upon the accuracy or adequacy of the Official Statement; **Now, Therefore,**

**BE IT RESOLVED**, by the State Board of Administration of Florida, a constitutional body created by Section 4 of Article IV of the Constitution of the State of Florida, as revised in 1968 and subsequently amended, that pursuant to the requirements of Section 215.73, Florida Statutes, the proposal of the Division of Bond Finance of the State Board of Administration to issue an amount not exceeding \$345,000,000 State of Florida Department of Environmental Protection, Florida Forever Revenue Refunding Bonds, Series (to be determined), is hereby approved as to fiscal sufficiency. In addition, the approval of fiscal sufficiency with respect to the unissued portion of the \$337,000,000 Florida Forever Revenue Refunding Bonds, Series (to be determined) approved on March 23, 2010 is hereby rescinded.

**ADOPTED** August 2, 2011

**STATE BOARD OF ADMINISTRATION  
1801 HERMITAGE BOULEVARD  
TALLAHASSEE, FLORIDA 32308**

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**TO:** Ash Williams  
**FROM:** Robert Copeland  
**SUBJECT:** Fiscal Sufficiency  
**DATE:** July 20, 2011

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**APPROVAL OF FISCAL SUFFICIENCY OF AN AMOUNT NOT EXCEEDING \$345,000,000 STATE OF FLORIDA, DEPARTMENT OF ENVIRONMENTAL PROTECTION FLORIDA FOREVER REVENUE REFUNDING BONDS, SERIES (TO BE DETERMINED):**

The Division of Bond Finance of the State Board of Administration (the "Division"), on behalf of the Department of Environmental Protection of Florida, has submitted for approval as to fiscal sufficiency a proposal to issue an amount not exceeding \$345,000,000 State of Florida Department of Environmental Protection, Florida Forever Revenue Refunding Bonds, Series (to be determined) (the "Bonds") for the purpose of refunding all or a portion of the outstanding Florida Forever Revenue Bonds, Series 2001A, Series 2001B, Series 2002A and Series 2002B. The Bonds will be issued in one or more series pursuant to the Thirteenth Subsequent Resolution adopted by the Governor and Cabinet on January 23, 2001, as amended, and the Thirty-seventh Subsequent Resolution anticipated to be adopted by the Governor and Cabinet on August 2, 2011 (together referred to herein as the "Resolution")

The Department of Environmental Protection has heretofore issued Preservation 2000 Revenue and Revenue Refunding Bonds, Series 1997B through 2001A, Florida Forever Revenue Bonds and Revenue Refunding Bonds, Series 2001A through 2010D, and Everglades Restoration Revenue and Revenue Refunding Bonds, Series 2007A-B through 2010B (collectively, the "Previous Bonds"). The State Board of Administration has approved the fiscal sufficiency of an amount not exceeding \$337,000,000 Florida Forever Revenue Refunding Bonds, Series (to be determined) (the "2010 Refunding Bonds") at its March 23, 2010 meeting, of which \$109,840,000 remains unissued. The Division of Bond Finance of the State Board of Administration has requested the State Board of Administration to rescind its approval of fiscal sufficiency with respect to the unissued portion of the 2010 Refunding Bonds. The proposed Bonds shall be issued on a parity with the Previous Bonds as to source and security for payment.

A study of this proposal and the estimates of revenue expected to accrue from the Pledged Revenues, indicate that the proposed Bonds are fiscally sufficient and that the proposal will be executed pursuant to the applicable provisions of law.

**RECOMMENDATION:** It is recommended that the Board approve the proposal outlined above.

cc: Janie Knight



**STATE BOARD OF ADMINISTRATION  
1801 HERMITAGE BOULEVARD  
TALLAHASSEE, FLORIDA 32308**

---

**TO:** Ash Williams  
**FROM:** Robert Copeland  
**SUBJECT:** Fiscal Sufficiency  
**DATE:** July 20, 2011

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**APPROVAL OF FISCAL SUFFICIENCY OF AN AMOUNT NOT EXCEEDING \$268,000,000  
STATE OF FLORIDA, STATE BOARD OF EDUCATION LOTTERY REVENUE REFUNDING  
BONDS, SERIES (TO BE DETERMINED):**

The Division of Bond Finance of the State Board of Administration of Florida (the "Division") has submitted for approval as to fiscal sufficiency a proposal to issue an amount not exceeding \$268,000,000 State of Florida, State Board of Education Lottery Revenue Refunding Bonds, Series (to be determined) (the "Bonds") for the purpose of refunding all or a portion of the callable Series 2002C and Series 2003A Refunding Bonds. The Bonds will be issued in one or more series pursuant to an authorizing resolution adopted by the Governor and Cabinet on December 16, 1997, as amended from time to time and as most recently amended, supplemented and restated on December 18, 2007, and the Ninth Supplemental Resolution, authorizing the issuance and sale of the Bonds anticipated to be adopted by the Governor and Cabinet on August 2, 2011.

The State Board of Education has heretofore issued Lottery Revenue and Revenue Refunding Bonds, Series 2002C through 2010F (the "Previous Bonds") The State Board of Administration has approved the fiscal sufficiency of an amount not exceeding \$540,000,000 Lottery Revenue Refunding Bonds, Series (to be determined) (the "2010 Refunding Bonds") at its August 26, 2010 meeting, of which \$146,745,000 remains unissued. The Division of Bond Finance of the State Board of Administration has requested the State Board of Administration to rescind its approval of fiscal sufficiency with respect to the unissued portion of the 2010 Refunding Bonds. The proposed Bonds shall be issued on a parity with the Previous Bonds as to source and security for payment.

A study of this proposal and the estimates of revenue expected to accrue from the Pledged Revenues, indicate that the proposed Bonds are fiscally sufficient and that the proposal will be executed pursuant to the applicable provisions of law.

**RECOMMENDATION:** It is recommended that the Board approve the proposal outlined above.

cc: Janie Knight

**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION  
APPROVING THE FISCAL SUFFICIENCY OF AN AMOUNT NOT EXCEEDING  
\$268,000,000 STATE OF FLORIDA, STATE BOARD OF EDUCATION  
LOTTERY REVENUE REFUNDING BONDS, SERIES (TO BE DETERMINED)**

**WHEREAS**, the Division of Bond Finance of the State Board of Administration of Florida (the “Division”) proposes to issue an amount not exceeding \$268,000,000 State of Florida, State Board of Education Lottery Revenue Refunding Bonds, Series (to be determined) (the “Bonds”) for the purpose of refunding all or a portion of the callable Series 2002C and Series 2003A Refunding Bonds; and,

**WHEREAS**, the Bonds will be issued pursuant to the provisions of Article VII, Section 11(d), of the Florida Constitution; Sections 1013.68, 1013.70 and 1013.737, Florida Statutes; the State Bond Act, being Sections 215.57-215.83, Florida Statutes; and other applicable provisions of law; and,

**WHEREAS**, the Bonds will be issued in one or more series pursuant to an authorizing resolution adopted by the Governor and Cabinet on December 16, 1997, as amended from time to time and as most recently amended, supplemented and restated on December 18, 2007, and the Ninth Supplemental Resolution, authorizing the issuance and sale of the Bonds, anticipated to be adopted by the Governor and Cabinet on August 2, 2011 (collectively, the “Authorizing Resolution”); and,

**WHEREAS**, the proposed Bonds shall be secured by a first lien upon the Pledged Revenues which are defined by the Authorizing Resolution as all revenues pledged pursuant to Section 24.121(2), Florida Statutes, for bonds issued pursuant to Sections 1013.68, 1013.70 and 1013.737, Florida Statutes; and,

**WHEREAS**, the Division has heretofore issued Lottery Revenue and Revenue Refunding Bonds, Series 2002C through 2010F (the “Previous Bonds”); and,

**WHEREAS**, the State Board of Administration has approved the fiscal sufficiency of an amount not exceeding \$540,000,000 Lottery Revenue Refunding Bonds, Series (to be determined) (the “2010 Refunding Bonds”) at its August 26, 2010 meeting, of which \$146,745,000 remains unissued; and,

**WHEREAS**, the Division of Bond Finance of the State Board of Administration has requested the State Board of Administration to rescind its approval of fiscal sufficiency with respect to the unissued portion of the 2010 Refunding Bonds; and,

**WHEREAS**, the proposed Bonds shall be issued on a parity with the Previous Bonds as to source and security for payment; and,

**WHEREAS**, the Division has requested the State Board of Administration approve the fiscal sufficiency of the proposed issue as required by Section 215.73, Florida Statutes; and,

**WHEREAS**, an examination of this plan of financing indicated that the same will be executed pursuant to the applicable provisions of law, and that the revenue to be used in servicing and liquidating the indebtedness to be created thereby may be reasonably expected to accrue in amounts sufficient to accomplish this purpose; and,

**WHEREAS**, the Division has furnished sufficient information to enable the State Board of Administration to fulfill its duties pursuant to Section 215.73, Florida Statutes; and,

**WHEREAS**, the State Board of Administration has relied upon information from others but has not independently verified the accuracy or completeness of such information; and,

**WHEREAS**, the State Board of Administration does not approve or disapprove the Bonds as an investment and has not passed upon the accuracy or adequacy of the Official Statement; **Now, Therefore,**

**BE IT RESOLVED**, by the State Board of Administration of Florida, a constitutional body created by Section 4 of Article IV of the Constitution of the State of Florida, as revised in 1968 and subsequently amended, that pursuant to the requirements of Section 215.73, Florida Statutes, the proposal of the Division of Bond Finance of the State Board of Administration of Florida to issue an amount not exceeding \$268,000,000 State of Florida, State Board of Education Lottery Revenue Refunding Bonds, Series (to be determined), is hereby approved as to fiscal sufficiency. In addition, the approval of fiscal sufficiency with respect to the \$146,745,000 remaining portion of the \$540,000,000 State of Florida, State Board of Education Lottery Revenue Refunding Bonds, Series (to be determined) approved on August 26, 2010 is hereby rescinded.

**ADOPTED** August 2, 2011.

**STATE BOARD OF ADMINISTRATION  
1801 HERMITAGE BOULEVARD  
TALLAHASSEE, FLORIDA 32308**

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**TO:** Ash Williams  
**FROM:** Robert Copeland  
**SUBJECT:** Fiscal Determination  
**DATE:** July 20, 2011

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**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE OF AN AMOUNT NOT EXCEEDING \$9,350,000 FLORIDA HOUSING FINANCE CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS, (SERIES TO BE DESIGNATED) (GROVES OF DELRAY II APARTMENTS):**

The Florida Housing Finance Corporation has submitted for approval as to fiscal determination a proposal to issue an amount not exceeding \$9,350,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Palm Beach County, Florida (Groves of Delray II Apartments).

The Bonds shall be payable as to principal, premium (if any), and interest solely out of revenues and other amounts pledged therefor, and shall not be secured by the full faith and credit of the State of Florida.

**RECOMMENDATION:** It is recommended that, pursuant to the fiscal determination requirements of Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended, and in reliance upon information provided by the Florida Housing Finance Corporation, the Board find and determine that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements. The Board does not assume any responsibility for, and makes no warranty (express or implied) with respect to any aspect of this bond issue.

cc: Janie Knight



**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA  
MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE  
OF AN AMOUNT NOT EXCEEDING \$9,350,000 FLORIDA HOUSING FINANCE  
CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS,  
(SERIES TO BE DESIGNATED) (GROVES OF DELRAY II APARTMENTS)**

**WHEREAS**, the Florida Housing Finance Corporation (the "Corporation") proposes to issue an amount not \$9,350,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Palm Beach County, Florida (Groves of Delray II Apartments); and,

**WHEREAS**, the Corporation has requested the State Board of Administration of Florida to make the fiscal determination required by Section 420.509, Florida Statutes, as stated in Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended (the "Florida Constitution"); and,

**WHEREAS**, the Bonds shall be secured by a Trust Indenture; and,

**WHEREAS**, in accordance with Section 420.509, Florida Statutes, the principal of and all interest and any premium on the Bonds shall be payable solely out of revenues and other amounts pledged therefor, as described in the Trust Indenture and other required documents, and shall not be secured by the full faith and credit of the State of Florida; and,

**WHEREAS**, the cash flow analysis furnished by the Corporation shows that in no State fiscal year will the debt service requirements of the Bonds proposed to be issued and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements; and,

**WHEREAS**, the Corporation has furnished sufficient information to enable the State Board of Administration of Florida to fulfill its duties pursuant to Section 420.509(2), Florida Statutes; and,

**WHEREAS**, the Board has relied upon information from others, including the Corporation, but has not independently verified the accuracy or completeness of such information; and,

**WHEREAS**, the Board's determination pursuant to Section 16(c) of Article VII of the Florida Constitution and Section 420.509(2), Florida Statutes, is limited to a review of the matters essential to making such determination and the Board does not approve or disapprove of the Bonds as investments and has not passed upon the accuracy or adequacy of the Trust Indenture or any other required documents; **Now, Therefore,**

**BE IT RESOLVED**, by the State Board of Administration of Florida, a constitutional body created by Section 4 of Article IV of the Florida Constitution, that in connection with the issuance of the Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (Groves of Delray II Apartments), in an amount not exceeding \$9,350,000, for the uses and purposes hereinabove set forth, it makes the fiscal determination required by Section 420.509, Florida Statutes.

Accordingly, as required by Section 16(c) of Article VII of the Florida Constitution, the Board finds and determines that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues, as defined in Section 420.503, Florida Statutes and described in the Trust Indenture, which are available for payment of such debt service requirements.

**ADOPTED** August 2, 2011

**STATE BOARD OF ADMINISTRATION  
1801 HERMITAGE BOULEVARD  
TALLAHASSEE, FLORIDA 32308**

---

**TO:** Ash Williams  
**FROM:** Robert Copeland  
**SUBJECT:** Fiscal Determination  
**DATE:** July 20, 2011

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**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE OF AN AMOUNT NOT EXCEEDING \$7,540,000 FLORIDA HOUSING FINANCE CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS, (SERIES TO BE DESIGNATED) (SAND DUNES APARTMENTS):**

The Florida Housing Finance Corporation has submitted for approval as to fiscal determination a proposal to issue an amount not exceeding \$7,540,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Bay County, Florida (Sand Dunes Apartments).

The Bonds shall be payable as to principal, premium (if any), and interest solely out of revenues and other amounts pledged therefor, and shall not be secured by the full faith and credit of the State of Florida.

**RECOMMENDATION:** It is recommended that, pursuant to the fiscal determination requirements of Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended, and in reliance upon information provided by the Florida Housing Finance Corporation, the Board find and determine that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements. The Board does not assume any responsibility for, and makes no warranty (express or implied) with respect to any aspect of this bond issue.

cc: Janie Knight

**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA  
MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE  
OF AN AMOUNT NOT EXCEEDING \$7,540,000 FLORIDA HOUSING FINANCE  
CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS,  
(SERIES TO BE DESIGNATED) (SAND DUNES APARTMENTS)**

**WHEREAS**, the Florida Housing Finance Corporation (the "Corporation") proposes to issue an amount not exceeding \$7,540,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Bay County, Florida (Sand Dunes Apartments); and,

**WHEREAS**, the Corporation has requested the State Board of Administration of Florida to make the fiscal determination required by Section 420.509, Florida Statutes, as stated in Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended (the "Florida Constitution"); and,

**WHEREAS**, the Bonds shall be secured by a Trust Indenture; and,

**WHEREAS**, in accordance with Section 420.509, Florida Statutes, the principal of and all interest and any premium on the Bonds shall be payable solely out of revenues and other amounts pledged therefor, as described in the Trust Indenture and other required documents, and shall not be secured by the full faith and credit of the State of Florida; and,

**WHEREAS**, the cash flow analysis furnished by the Corporation shows that in no State fiscal year will the debt service requirements of the Bonds proposed to be issued and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements; and,

**WHEREAS**, the Corporation has furnished sufficient information to enable the State Board of Administration of Florida to fulfill its duties pursuant to Section 420.509(2), Florida Statutes; and,

**WHEREAS**, the Board has relied upon information from others, including the Corporation, but has not independently verified the accuracy or completeness of such information; and,

**WHEREAS**, the Board's determination pursuant to Section 16(c) of Article VII of the Florida Constitution and Section 420.509(2), Florida Statutes, is limited to a review of the matters essential to making such determination and the Board does not approve or disapprove of the Bonds as investments and has not passed upon the accuracy or adequacy of the Trust Indenture or any other required documents; **Now, Therefore,**

**BE IT RESOLVED**, by the State Board of Administration of Florida, a constitutional body created by Section 4 of Article IV of the Florida Constitution, that in connection with the issuance of the Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (Sand Dunes Apartments), in an amount not exceeding \$7,540,000, for the uses and purposes hereinabove set forth, it makes the fiscal determination required by Section 420.509, Florida Statutes.

Accordingly, as required by Section 16(c) of Article VII of the Florida Constitution, the Board finds and determines that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues, as defined in Section 420.503, Florida Statutes and described in the Trust Indenture, which are available for payment of such debt service requirements.

**ADOPTED** August 2, 2011

**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA  
MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE  
OF AN AMOUNT NOT EXCEEDING \$6,500,000 FLORIDA HOUSING FINANCE  
CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS,  
(SERIES TO BE DESIGNATED) (WINCHESTER GARDENS APARTMENTS)**

**WHEREAS**, the Florida Housing Finance Corporation (the "Corporation") proposes to issue an amount not \$6,500,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Miami-Dade County, Florida (Winchester Gardens Apartments); and,

**WHEREAS**, the Corporation has requested the State Board of Administration of Florida to make the fiscal determination required by Section 420.509, Florida Statutes, as stated in Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended (the "Florida Constitution"); and,

**WHEREAS**, the Bonds shall be secured by a Trust Indenture; and,

**WHEREAS**, in accordance with Section 420.509, Florida Statutes, the principal of and all interest and any premium on the Bonds shall be payable solely out of revenues and other amounts pledged therefor, as described in the Trust Indenture and other required documents, and shall not be secured by the full faith and credit of the State of Florida; and,

**WHEREAS**, the cash flow analysis furnished by the Corporation shows that in no State fiscal year will the debt service requirements of the Bonds proposed to be issued and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements; and,

**WHEREAS**, the Corporation has furnished sufficient information to enable the State Board of Administration of Florida to fulfill its duties pursuant to Section 420.509(2), Florida Statutes; and,

**WHEREAS**, the Board has relied upon information from others, including the Corporation, but has not independently verified the accuracy or completeness of such information; and,

**WHEREAS**, the Board's determination pursuant to Section 16(c) of Article VII of the Florida Constitution and Section 420.509(2), Florida Statutes, is limited to a review of the matters essential to making such determination and the Board does not approve or disapprove of the Bonds as investments and has not passed upon the accuracy or adequacy of the Trust Indenture or any other required documents; **Now, Therefore,**

**BE IT RESOLVED**, by the State Board of Administration of Florida, a constitutional body created by Section 4 of Article IV of the Florida Constitution, that in connection with the issuance of the Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (Winchester Gardens Apartments), in an amount not exceeding \$6,500,000, for the uses and purposes hereinabove set forth, it makes the fiscal determination required by Section 420.509, Florida Statutes.

Accordingly, as required by Section 16(c) of Article VII of the Florida Constitution, the Board finds and determines that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues, as defined in Section 420.503, Florida Statutes and described in the Trust Indenture, which are available for payment of such debt service requirements.

**ADOPTED** August 2, 2011

**STATE BOARD OF ADMINISTRATION  
1801 HERMITAGE BOULEVARD  
TALLAHASSEE, FLORIDA 32308**

---

**TO:** Ash Williams  
**FROM:** Robert Copeland  
**SUBJECT:** Fiscal Determination  
**DATE:** July 20, 2011

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**A RESOLUTION OF THE STATE BOARD OF ADMINISTRATION OF FLORIDA MAKING THE FISCAL DETERMINATION IN CONNECTION WITH THE ISSUANCE OF AN AMOUNT NOT EXCEEDING \$6,500,000 FLORIDA HOUSING FINANCE CORPORATION MULTIFAMILY MORTGAGE REVENUE BONDS, (SERIES TO BE DESIGNATED) (WINCHESTER GARDENS APARTMENTS):**

The Florida Housing Finance Corporation has submitted for approval as to fiscal determination a proposal to issue an amount not exceeding \$6,500,000 Florida Housing Finance Corporation Multifamily Mortgage Revenue Bonds, (series to be designated) (the "Bonds") for the purpose of providing financing for the acquisition and rehabilitation of a multifamily rental development located in Miami-Dade County, Florida (Winchester Gardens Apartments).

The Bonds shall be payable as to principal, premium (if any), and interest solely out of revenues and other amounts pledged therefor, and shall not be secured by the full faith and credit of the State of Florida.

**RECOMMENDATION:** It is recommended that, pursuant to the fiscal determination requirements of Section 16(c) of Article VII of the Constitution of the State of Florida, as revised in 1968 and subsequently amended, and in reliance upon information provided by the Florida Housing Finance Corporation, the Board find and determine that in no state fiscal year will the debt service requirements of the Bonds and all other bonds secured by the same pledged revenues exceed the pledged revenues available for payment of such debt service requirements. The Board does not assume any responsibility for, and makes no warranty (express or implied) with respect to any aspect of this bond issue.

cc: Janie Knight



## Notice of Proposed Rule

### STATE BOARD OF ADMINISTRATION

RULE NO.: RULE TITLE:

19-8.001: Purpose

PURPOSE AND EFFECT: The purpose and effect of the proposed rule will be to repeal a rule identified during the comprehensive rule review required by Executive Order 11-01 as duplicative, unnecessarily burdensome, or no longer necessary.

SUMMARY: The State Board of Administration of Florida, Florida Hurricane Catastrophe Fund, seeks to repeal the rule listed above as no longer necessary.

SUMMARY OF STATEMENT OF ESTIMATED REGULATORY COSTS: The Agency has determined that this will not have an adverse impact on small business or likely increase directly or indirectly regulatory costs in excess of \$200,000 in the aggregate within one year after the implementation of the rule. An SERC has not been prepared by the agency.

STATEMENT REGARDING LEGISLATIVE RATIFICATION: The repeal of this rule is not expected to require legislative ratification pursuant to Section 120.541(3)(a)1., F.S. as there will be no impact on economic growth, job creation or employment, private-sector investment, or business competitiveness and no increase in regulatory costs. Any person who wishes to provide information regarding a statement of estimated regulatory costs, or provide a proposal for a lower cost regulatory alternative must do so in writing within 21 days of this notice.

RULEMAKING AUTHORITY: 215.555(3), F.S.

LAW IMPLEMENTED: 215.555, F.S.

IF REQUESTED WITHIN 21 DAYS OF THE DATE OF THIS NOTICE, A HEARING WILL BE SCHEDULED AND ANNOUNCED IN THE FAW.

THE PERSON TO BE CONTACTED REGARDING THE PROPOSED RULE IS: Tracy Allen, 1801 Hermitage Blvd., Tallahassee, FL 32308, 850-413-1341 or tracy.allen@sbafla.com.

THE FULL TEXT OF THE PROPOSED RULE IS:

**19-8.001 Purpose.**

Rulemaking Specific Authority 215.555(3) FS. Law Implemented 215.555 FS. History–New 5-31-94 Repealed.

NAME OF PERSON ORIGINATING PROPOSED RULE: Jack E. Nicholson, FHCF Chief Operating Officer, State Board of Administration of Florida.

NAME OF AGENCY HEAD WHO APPROVED THE PROPOSED RULE: The Trustees of the State Board of Administration of Florida.

DATE PROPOSED RULE APPROVED BY AGENCY HEAD: August 2, 2011.

DATE NOTICE OF PROPOSED RULE DEVELOPMENT PUBLISHED IN FAW: Not applicable.

## Notice of Proposed Rule

### STATE BOARD OF ADMINISTRATION

RULE NO.: RULE TITLE:

19-15.001: Insurance Capital Build-Up Incentive Program

PURPOSE AND EFFECT: The purpose and effect of the proposed rule will be to repeal a rule identified during the comprehensive rule review required by Executive Order 11-01 as duplicative, unnecessarily burdensome, or no longer necessary.

SUMMARY: The State Board of Administration of Florida seeks to repeal the rule listed above as no longer necessary.

SUMMARY OF STATEMENT OF ESTIMATED REGULATORY COSTS: The Agency has determined that this will not have an adverse impact on small business or likely increase directly or indirectly regulatory costs in excess of \$200,000 in the aggregate within one year after the implementation of the rule. An SERC has not been prepared by the agency.

STATEMENT REGARDING LEGISLATIVE RATIFICATION: The repeal of this rule is not expected to require legislative ratification pursuant to Section 120.541(3)(a)1., F.S. as there will be no impact on economic growth, job creation or employment, private-sector investment, or business competitiveness and no increase in regulatory costs. Any person who wishes to provide information regarding a statement of estimated regulatory costs, or provide a proposal for a lower cost regulatory alternative must do so in writing within 21 days of this notice.

RULEMAKING AUTHORITY: 215.5595(6), F.S.

LAW IMPLEMENTED: 215.5595, F.S.

IF REQUESTED WITHIN 21 DAYS OF THE DATE OF THIS NOTICE, A HEARING WILL BE SCHEDULED AND ANNOUNCED IN THE FAW.

THE PERSON TO BE CONTACTED REGARDING THE PROPOSED RULE IS: Tracy Allen, 1801 Hermitage Blvd., Tallahassee, FL 32308, 850-413-1341 or [tracy.allen@sbafla.com](mailto:tracy.allen@sbafla.com).

THE FULL TEXT OF THE PROPOSED RULE IS:

**19-15.001 Insurance Capital Build-Up Incentive Program.**

Rulemaking Specific Authority 215.5595 FS. Law Implemented 215.5595(2), (2)(c), (d), (e), (g) FS. History–New 2-22-07, Amended 6-3-07, 8-13-07, 11-25-07, Repealed \_\_\_\_\_.

NAME OF PERSON ORIGINATING PROPOSED RULE: Jack E. Nicholson, FHCF Chief Operating Officer, State Board of Administration of Florida.

NAME OF AGENCY HEAD WHO APPROVED THE PROPOSED RULE: The Trustees of the State Board of Administration of Florida.

DATE PROPOSED RULE APPROVED BY AGENCY HEAD: August 2, 2011.

DATE NOTICE OF PROPOSED RULE DEVELOPMENT PUBLISHED IN FAW: Not applicable.

**19-8.001 Purpose.**

~~These rules are promulgated to implement Chapter 93-409, Laws of Florida, which creates Section 215.555 (Florida Hurricane Catastrophe Fund (“Fund”)), F.S., and directs the State Board of Administration to administer the Fund.~~

*Specific Authority 120.53(1), 215.555 FS. Law Implemented 215.555 FS. History—New 5-31-94.*

### 19-15.001 Insurance Capital Build-Up Incentive Program.

(1) Purpose. Section 215.5595, F.S., creates the Insurance Capital Build-Up Incentive Program (“Program”) for the purposes of increasing the availability of residential property insurance covering the risk of hurricanes in Florida and mitigating premium increases. The State Board of Administration of Florida (“Board”) is directed to administer the Program. This rule is promulgated to implement the Program.

#### (2) Scope.

(a) The Legislature has appropriated a total of \$250 million for the purposes of this Program.

(b) The Board in an effort to implement this Program in a timely fashion consistent with the start of the June 1, 2006, hurricane season and consistent with the flexibility provided for in Section 215.5595(2)(h), F.S., has established an earlier implementation date of June 1, 2006, and pursuant to this rule has allocated the total \$250 million, less moneys needed for administrative expenses, to be made available to Insurers applying within the time frame of June 1, 2006 until June 15, 2006. Any remaining funds which are not committed shall be available to those Insurers applying during the second time frame, June 16, 2006 until July 1, 2006. If there are funds remaining following the two initial time frames, such funds will be available for those Insurers which apply within the time frame of July 2, 2006 until June 1, 2007. The unexpended balance of the appropriation shall revert to general revenue, but not until June 30, 2007.

(c) The proceeds derived from the Surplus Note issued by the Insurer, pursuant to Section 215.5595(4), F.S., are intended to be an asset for statutory accounting purposes and not a liability on the Insurer’s balance sheet.

(d) The Board’s actions and determinations in administering this Program are exempt from Chapter 120, F.S., pursuant to Section 215.5595(6), F.S.

(e) An Insurer may qualify and be eligible for consideration under this Program provided that the Insurer contributes New Capital and commits to meeting the Minimum Writing Ratio for the term of the Surplus Note. Additionally, the Insurer’s Surplus, New Capital contribution, and Surplus Note must total at least \$14 million for those Insurers writing only manufactured housing policies, must total at least \$50 million for other Insurers, and all Insurers must submit the application as adopted under this rule within the time frames referenced in Section 215.5595(2)(b), F.S.

(f) The Board may Approve an application by an eligible and qualifying Insurer for a Surplus Note, unless the Board determines that the financial condition of the Insurer and its business plan for writing residential property insurance in Florida places an unreasonably high level of financial risk to the state of nonpayment in full of the interest and principal. The Board shall consult with the Office and may contract with independent financial and insurance consultants in making this determination.

(g) If the amount of Surplus Notes requested by Insurers exceeds the amount of funds available, the Board may prioritize Insurers that are eligible and Approved, regardless of the date of application within the application time frames. Consideration shall be given to the type of insurance written, with preference given to insurers writing only manufactured housing policies, financial strength of the Insurer, the viability of the Insurer’s proposed business plan for writing additional residential property insurance, and the effect on competition.

#### (3) Definitions.

(a) “Applicant” means the Insurer making application under the Program.

(b) “Approve,” “Approving,” “Approved,” or “Approval” means the Insurer’s application has been approved contingent upon a review and prioritization of all the applicants who may have applied for the limited funds available under the Program during the application periods specified in paragraphs (4)(e), (f), or (g) below. If the amount of the Surplus Notes requested does not exceed the funds available during these application periods, it will not be necessary for the Board to prioritize applicants prior to distributing funds, but in all cases the Insurer shall be required to contribute New Capital and provide verification of a deposit prior to the Board distributing the proceeds derived from the Surplus Note.

(c) “Board” means the State Board of Administration of Florida.

(d) “Cash” or “Cash Equivalents” means unencumbered cash or unencumbered cash equivalents as specified in Section 625.012(1), F.S. Cash Equivalents are short term, highly liquid investments, with original maturities of 3 months or less, which are both readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates.

(e) “Impair” or “Impaired” means the Insurer’s Surplus is below the Minimum Required Surplus as specified in Section 215.5595(2)(c), F.S.

(f) “Insurer” means an authorized insurance company seeking to participate in the Program.

(g) "Insurer writing only manufactured housing" includes an Insurer that

1. Is a Florida domiciled insurer that begins writing personal lines residential manufactured housing policies in Florida after March 1, 2007, and that removes a minimum of 50,000 policies from Citizens Property Insurance Corporation without accepting a bonus, provided at least 25 percent of its policies cover manufactured housing. Such an insurer may count any funds above the minimum capital and surplus requirement that were contributed into the insurer after March 1, 2007, as new capital under this statute or;

2. Is a Florida domiciled insurer that writes at least 40 percent of its policies covering manufactured housing in Florida.

(h) "Minimum Capital Contribution" means, with respect to Insurers who apply to the Board by July 1, 2006, a contribution of New Capital to its Surplus which is at least equal to the amount of the Surplus Note. "Minimum Capital Contribution" means, with respect to all other applicants applying after July 1, 2006 and before June 1, 2007, a contribution to its Surplus that is twice the amount of the Surplus Note. For insurers writing only manufactured housing as defined in paragraph (3)(g), the New Capital Contribution is required to be equal to the amount of the Surplus Note amount subject to paragraph (3)(i), below.

(i) "Minimum Required Surplus" means, for purposes of this Program, that the Insurer's total Surplus, after the issuance of the Surplus Note and New Capital contribution equals at least \$14 million for Insurers writing only manufactured housing policies and \$50 million for all other Insurers.

(j) "Minimum Writing Ratio" means a 2:1 ratio of Net Written Premium to Surplus except as to a newly formed Insurer writing only manufactured housing policies. The "Minimum Writing Ratio" for an Insurer writing only manufactured housing policies shall be the ratio provisions provided in Section 624.4095, F.S.

(k) "Net Written Premium" means direct Premium plus assumed Premium less ceded Premium.

(l) "New Capital" must be in the form of Cash or Cash Equivalents and be recorded as additional paid in capital or new stock issued. New Capital does not include Citizens Property Insurance Corporation take out bonuses pursuant to Section 627.3511, F.S. Except as provided below, a New Capital contribution does not constitute contributions by the Insurer made prior to the Insurer's application date for the Surplus Note or any other funds contributed to the Insurer's Surplus which are made for purposes other than in conjunction with the requirements of the Program. New Capital may include the initial contribution to surplus for a new Insurer if such Insurer has been formed in order to participate in the Insurance Capital Build up Incentive Program and the capital contribution was made in conjunction with the Insurer applying for the surplus note. An insurer described in subparagraph (3)(g)1., above, may count any funds above the minimum capital and surplus requirement that were contributed into the insurer after March 1, 2007, as new capital.

(m) "Surplus Note" means the Surplus Note issued by the Insurer to the Board.

(n) "Office" means the Office of Insurance Regulation, which was created in Section 20.121(3), F.S.

(o) "Premium" means premiums relating to residential property insurance in Florida including the peril of wind.

(p) "Program" means the Insurance Capital Build Up Incentive Program created by Section 215.5595, F.S.

(q) "Substantial Impairment" or "Substantially Impair" means that the Commissioner of Insurance Regulation (Commissioner) has solvency concerns that the Insurer may not be able to meet the obligations of its policyholders and has provided the Board with a written explanation.

(r) "Surplus" means the Insurer's admitted assets less the Insurer's liabilities and refers to the entire Surplus of the Insurer.

(4) Administration.

(a) The Legislature has appropriated \$250 million for the Program with a limitation of one percent of this amount used for administrative cost and fees.

(b) For purposes of applications and other documentation provided to the Board the date of receipt shall be the date that the item has actually been delivered to the Board by 5:00 p.m. E.T. Any items received after 5:00 p.m. E.T. will be deemed to have been received on the next business day that is not a Saturday, Sunday, or legal holiday. Neither the United States Postal Service postmark nor a postage meter date is determinative.

(c) Incomplete applications will be returned to the Insurer and will not be considered by the Board.

(d) The submission of a completed application by an Insurer that has met all the conditions necessary for Approval is no guarantee that a Surplus Note will be executed and that funds will be available and distributed to an Insurer.

(e) Application time frame from June 1, 2006 to June 15, 2006: Applications received from June 1, 2006 to June 15, 2006, if accompanied by all the information needed to review the application and if all the Surplus Note requirements have been met, will be reviewed by the Board before any applications received after that time.

~~(f) Application time frame from June 16, 2006 to July 1, 2006: If there are funds remaining after the review of applications received on or before June 15, 2006, then applications received from June 16, 2006 to July 1, 2006, if accompanied by all the information needed to review the application and if all the Surplus Note requirements have been met, will be reviewed by the Board before any applications received after that time.~~

~~(g) Application time frame from July 2, 2006 to June 1, 2007: If there are funds remaining after the review of applications received on or before July 1, 2006, then applications received from July 2, 2006 to June 1, 2007, if accompanied by all the information needed to review the application and if all the Surplus Note requirements have been met, will be reviewed by the Board.~~

~~(h) Additional information may be requested by the Board as provided for in subsection (7) below.~~

~~(i) The Board shall not reserve funds based on an Insurer's application date or the date which funds are requested by the Insurer. Funds will not be committed to an Insurer until the Surplus Note is executed by both the Insurer and the Board.~~

~~(5) Statutory Requirements for an Insurer's Participation in the Program. In determining whether an Insurer has met the requirements outlined below, the Board shall consult with the Office and may consult with independent financial and insurance consultants.~~

~~(a) Insurers who apply to the Board on or before July 1, 2006, must contribute an amount of New Capital to its Surplus which is at least equal to the amount of the Surplus Note requested.~~

~~(b) Insurers who apply to the Board after July 1, 2006, other than insurers writing only manufactured housing, but before June 1, 2007, must contribute an amount of New Capital to its Surplus which is at least twice the amount of the Surplus Note requested.~~

~~(c) Insurers must submit a completed application including supplying all the required documentation to the Board. The application, Form SBA 15-1, rev. 09/07, is hereby adopted and incorporated by reference into this rule. This Form is available on the Board's website, [www.sbafla.com](http://www.sbafla.com), under "Insurance Capital Build Up Incentive Program".~~

~~(d) Prior to the time the application, Form SBA 15-1, rev. 09/07, is submitted, the Insurer must review and accept the terms of the Surplus Note, Form SBA 15-2, rev. 09/07, which is hereby adopted and incorporated by reference into this rule. The Surplus Note is available on the Board's website, [www.sbafla.com](http://www.sbafla.com), under "Insurance Capital Build Up Incentive Program".~~

~~(e) The principal amount of the Surplus Note issued to any Insurer or Insurer group, other than an Insurer writing only manufactured housing policies may not exceed \$50 million. The principal amount of the Surplus Note issued to any Insurer or Insurer group writing only manufactured housing policies may not exceed \$7 million.~~

~~(f) For Insurers, other than those writing only manufactured housing policies, an Insurer's Surplus, New Capital, and the Surplus Note must total at least \$50 million as a result of participating in the Program. For an Insurer writing only manufactured housing policies, the Insurer's Surplus, New Capital, and the Surplus Note must total at least \$14 million as a result of participating in the Program.~~

~~(g) Prior to the execution of the Surplus Note, the Insurer must arrange for the Board to receive a letter from a depository institution which states the amount of unencumbered Cash or Cash Equivalents that have been deposited into the Insurer's account.~~

~~(h) Prior to the execution of the Surplus Note, the Insurer must provide the Board with a letter from the Insurer's top executive officer attesting that the New Capital contribution, for purposes of the Insurer, is not subject to any liens or other encumbrances.~~

~~(i) The Insurer must commit to meeting the Minimum Writing Ratio of Net Written Premium for the term of the Surplus Note and must submit quarterly filings to the Office and the Board. The quarterly filings shall be on Form SBA 15-3, rev. 10/07, which is hereby adopted and incorporated by reference into this rule. This Form is available on the Board's website, [www.sbafla.com](http://www.sbafla.com), under "Insurance Capital Build Up Incentive Program".~~

~~(j) Insurer's plan of operation, submitted as part of the application process, must address how the Insurer intends to reach the required Minimum Writing Ratio within sixty days of the Board distributing funds to the Insurer.~~

~~(k) Insurer shall provide documentation showing that the Insurer is currently in compliance with Section 627.0645, F.S., which requires an annual base rate filing.~~

~~(l) Only those Insurers that can demonstrate as a result of their financial condition and business plan that they do not create an unreasonably high level of financial risk to the state involving the full repayment of both interest and principal will be considered for Approval by the Board after consulting with the Office and after any other review deemed necessary by the Board.~~

~~(6) Prioritization of Applications. The Board may consult with the Office and with independent financial and insurance consultants in prioritizing Approved applications. The intent of the prioritization process is to provide the Surplus Note proceeds to those Insurers that are expected to have the greatest impact and result in the greatest benefits to the residential property insurance market in a timely fashion so as to relieve short term market pressures. Prioritization shall occur based upon the following criteria:~~

~~(a) The earlier an application is filed, the better the chance that there will be funds remaining in the Program to provide to qualified and Approved Applicants.~~

~~(b) The type of insurance written. All other prioritization factors being equal, preference will be given to Insurers writing only manufactured housing policies.~~

~~(c) The amount of an Insurer's New Capital contributions in excess of the minimum requirement.~~

~~(d) An Insurer's financial strength.~~

~~(e) The Insurer's ability to timely and expeditiously meet the Minimum Writing Ratio requirement as described in the Insurer's business plan.~~

~~(f) The viability and the level of detail and specificity associated with the Insurer's proposed business plan for writing additional residential property insurance covering the peril of wind.~~

~~(g) The effect on competition in the residential property insurance market including the number of new policies which the Insurer contemplates writing as a result of the Program.~~

~~(h) Whether the repayment of the Surplus Note will be guaranteed by a financially strong guarantor.~~

~~(i) Whether the Insurer is willing to pledge any assets as collateral for the repayment of the Surplus Note.~~

~~(j) Any other concessions an Applicant is willing to make that would enhance the purposes and effectiveness of the Program.~~

~~(7) Additional Information.~~

~~(a) In addition to Insurers submitting the Surplus Note application, SBA Form 15-1, rev. 09/07, the Board may request additional information and data prior to the time the Surplus Note is executed. Such additional information may consist of additional documentation, answers to questions that arise as a result of the review process, and additional information solicited through oral interviews.~~

~~(b) Additional information may only be solicited by the Board. The Insurer shall not unilaterally submit additional information or data past the application time frame for which the Surplus Note is being considered. If the Insurer desires to submit such additional information, the Insurer may request that a new application submission date be established and that the Insurer be considered for the next application time frame as designated in paragraph (4)(e), (f), or (g) above.~~

~~(8) Payment Conditions.~~

~~(a) Interest Rate: The Surplus Note shall accrue interest on the unpaid principal balance at a rate equivalent to the 10 year U.S. Treasury Bond rate. The rate will be adjusted quarterly for the term of the Surplus Note based on the 10 year Constant Maturity Treasury rate.~~

~~(b) Interest for the First Three Years: For the first three years of the Surplus Note, an Insurer is required to pay interest only. However, principal payments can be made during this time at the option of the Insurer. Interest payments shall begin to accrue from the date that the Surplus Note proceeds are distributed to the Insurer.~~

~~(c) Repayment Limitations: Any payment of principal or interest by the Insurer on the Surplus Note must be approved by the Commissioner, who shall approve the payment unless the Commissioner determines that such payment will result in a Substantial Impairment to the financial condition of the Insurer. If such a determination is made, the Commissioner shall approve such payment that will not Substantially Impair the financial condition of the Insurer or recommend to the Board a limited time period for the suspension of payments. The Board will seek approval of payments from the Commissioner and will notify any Insurer if a payment of principal and/or interest has been disapproved or, if a lower amount has been approved, the amount by which the usual payment is to be reduced, or whether a payment(s) have been suspended for a limited period of time. If full payments of principal and interest are not received in a timely fashion, the Board may lengthen the term of the Surplus Note and make any other adjustments with the Approval of the Commissioner that will protect the state's interest in the repayment of the proceeds.~~

~~(d) Interest shall continue to accrue even in situations where payments under the Surplus Note have been suspended as a result of the Commissioner's actions.~~

~~(9) Default: Conditions, Consequences, and Insurer Responsibilities.~~

~~(a) Conditions Resulting in Default:~~

~~1. Failure to reach the Minimum Writing Ratio within 60 days of an Insurer receiving the proceeds of the Surplus Note distributed by the Board or the failure to maintain the Minimum Writing Ratio once reached unless a supplemental agreement is provided for in the Surplus Note that allows the Insurer more time to reach the Minimum Writing Ratio due to financial considerations.~~

~~2. Failure to submit quarterly filings of Form SBA 15-3, rev. 10/07, to the Office.~~

~~3. Failure to maintain the Minimum Required Surplus except for situations involving the payment of losses resulting from a catastrophic event or a series of events resulting in catastrophic losses or where Minimum Required Surplus is reduced as a result of the accounting treatment for deferred acquisition costs or where Minimum Required Surplus is reduced as a result of the repayment of principal.~~

~~4. Misuse of Program Proceeds: The Surplus Note will be in default if proceeds received pursuant to the Surplus Note are converted into any asset not authorized under Part II of Chapter 625, F.S.~~

~~5. Failure to make a payment of interest and/or principal where the payment by the Insurer has been approved by the Office.~~

~~6. Failure to make a payment of interest and/or principal where the payment by the Insurer has not been approved by the Office, but alternative payments have been approved.~~

~~7. False or Misleading Statements: Any representations, including those made in the application and/or accompanying documentation, which are false or misleading.~~

~~8. When the Insurer pays any ordinary or extraordinary dividend when there are payments of principal or interest payments that are past due under the Surplus Note.~~

~~(b) Consequences of Default: For all defaults, the Board, in its sole discretion, may exercise any one of the following options:~~

~~1. Increase the interest rate to the maximum interest rate permitted by law;~~

~~2. Accelerate the repayment of principal and interest;~~

~~3. Shorten the term of the Surplus Note;~~

~~4. Call the Surplus Note and demand full repayment.~~

~~(c) Insurer responsibilities: The Insurer shall notify the Board when any of the above conditions resulting in default arises.~~

*Specific Authority 215.5595 FS. Law Implemented 215.5595(2), (2)(c), (d), (e), (g) FS. History--New 2-22-07, Amended 6-3-07, 8-13-07, 11-25-07.*



**SCOTT WALLACE**

**Scott Wallace** is the President/CEO and Executive Director of Citizens Property Insurance Corporation. In his role Mr. Wallace oversees all operations and is the liaison to Citizens' Board of Governors.

Mr. Wallace serves as Chairman for the Property Insurance Plans Service Office, Inc. (PIPSO) representing the property residual market plans throughout the United States and as the Vice Chair for Florida Commission on Hurricane Loss Projection Methodology (FCHLPM). Also serving the Jacksonville community, Mr. Wallace participates on the Dean's Council at University of North Florida's Division of Continuing Education.

Mr. Wallace joined Citizens in January 2006 as Executive Vice President of Operations. In this role he directed Underwriting & Actuarial, Product Development, Non-CAT and CAT Claims, Policy Administration and Process Improvement functions. Mr. Wallace was appointed President/CEO and Executive Director during the January 2007 Board of Governors Meeting and confirmed by the Senate in March 2007.

Mr. Wallace has over 30 years of experience in the Property & Casualty Insurance and Reinsurance industry. Prior to joining Citizens Property Insurance Corporation he held senior management positions for several member companies of the W. R. Berkley Corporation. Mr. Wallace also held senior management positions at Great American Insurance Company, Carvill America and MGIC Indemnity Corporation.

Mr. Wallace earned his B.S. Marketing Degree at Arizona State University and his professional affiliations/memberships have included: The American Association of Managing General Agents; National Association of Independent Insurers; National Association of Surplus Lines Offices; Professional Liability Underwriting Society and the Society of Insurance Research.

## Members

### Florida Commission on Hurricane Loss Projection Methodology (Appointments according to s. 627.0628(2)(b), F.S.)

Name	Represents	Appointed by:
<a href="#">Robin Westcott</a>	Insurance Consumer Advocate	per Statute
<a href="#">Randy Dumm</a>	Insurance Finance Expert	CFO
<a href="#">Howard Eagelfeld</a>	OIR Actuary	Insurance Commissioner
<a href="#">Bryan Koon</a>	Director of Emergency Management	per Statute
<a href="#">Lorilee Medders</a>	Expert in Statistics	CFO
<a href="#">Jainendra Navlakha</a>	Computer System Design Expert	CFO
<a href="#">Jack Nicholson</a>	Florida Hurricane Catastrophe Fund	per Statute
<a href="#">Kristin Piltzecker</a>	Industry Actuary	CFO
<a href="#">Scott Wallace</a>	Citizens Property Insurance Corporation	per Statute
<a href="#">Hugh Willoughby</a>	Expert in Meteorology	CFO
<a href="#">Floyd Yager</a>	FHCF Advisory Council Actuary	per Statute

# Memo

**TO:** Ashbel C. Williams, Executive Director & CIO

**FROM:** Jack E. Nicholson, Chief Operating Officer, FHCF

**DATE:** July 21, 2011

**SUBJECT:** Florida Hurricane Catastrophe Fund  
**Cabinet Agenda for August 2, 2011**

Request authority to repeal obsolete rules;  
Request that the Trustees of the State Board of Administration of Florida  
appoint a Chair for the Florida Commission on Hurricane Loss Projection  
Methodology for the 2011-2012 year.

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## **ITEM 7. – REPEAL OF THE FOLLOWING OBSOLETE RULES:**

19-8.001 Purpose  
19-15.001 Insurance Capital Build-Up Incentive Program

### **BACKGROUND:**

The purpose and effect of the proposed rule amendments will be to repeal rules identified during the comprehensive rule review required by Executive Order 11-01 as duplicative, unnecessarily burdensome, or no longer necessary.

#### 19-8.001, F.A.C.

Rule 19-8.001, F.A.C., reproduced below, was adopted in 1994 when the Florida Hurricane Catastrophe Fund was first being implemented. Its purpose was primarily to introduce the substantive rules and provide a legislative reference. This rule is no longer needed.

#### **19-8.001 Purpose.**

These rules are promulgated to implement Chapter 93-409, Laws of Florida, which creates Section 215.555 (Florida Hurricane Catastrophe Fund (“Fund”)), F.S., and directs the State Board of Administration to administer the Fund.

*Specific Authority 120.53(1), 215.555 FS. Law Implemented 215.555 FS. History–New 5-31-94.*

19-15.001, F.A.C.

In 2006, the Legislature created the Insurance Capital Build-Up Incentive Program (“Program”) within a new statutory section, 215.5595, F.S., for the purpose of increasing the availability of residential property insurance covering the risk of hurricanes in Florida and to mitigate premium increases. The Program was given to the State Board of Administration of Florida (“Board”) to administer.

Section 215.5595(6), F.S., provides in pertinent part as follows:

The board shall adopt rules prescribing the procedures, administration, and criteria for approving the applications of insurers to receive funds in exchange for issuance of surplus notes pursuant to this section....

The Board adopted emergency rule 19ER06-3, Insurance Capital Build-Up Incentive Program, on May 31, 2006. This emergency rule was followed up by rulemaking and Rule 19-15.001, F.A.C. became effective in February 2007. The rule was updated and amended three times in 2007 but has not been amended since. Section 215.5595, F.S. was amended in 2007, 2008, 2009 and 2011. The Program has loaned all funds available to loan, and the Board’s duties under the Program are now limited to monitoring for default and invoicing and collecting repayments of principal and interest. All provisions in Rule 19-15.001, F.A.C., are now obsolete, are included within a Surplus Note Agreement, or have been added to the law through statutory amendments. Therefore, this rule is no longer needed, and the statutory mandate to adopting rules for the specific purpose listed in Section 215.5595(6), F.S., has been fulfilled.

**EXTERNAL INTEREST:** None.

**SIGNIFICANT POLICY ISSUES:** None.

**CONTROVERSIAL ISSUES:** None.

**ACTIONS REQUESTED:** Approval to repeal these rules.

**ITEM 7. ATTACHMENTS TO BE INCLUDED WITH THE SBA AGENDA**

- 7.A. Notice of Proposed Rule for Rule 19-8.001, F.A.C.
- 7.B. Notice of Proposed Rule for Rule 19-15.001, F.A.C.
- 7.C. Rule text for Rule 19-8.001, F.A.C.
- 7.D. Rule text for Rule 19-15.001, F.A.C.

**ITEM 8. – APPOINTMENT OF CHAIR, FLORIDA COMMISSION ON HURRICANE LOSS PROJECTION METHODOLOGY:**

**BACKGROUND:**

Section 627.0628(2)(d), F.S., provides as follows:

The State Board of Administration shall annually appoint one of the members of the commission to serve as chair.

On June 16, 2011, during a regularly scheduled meeting, the Florida Commission on Hurricane Loss Projection Methodology voted to recommend to the Trustees of the State Board of Administration of Florida that Scott Wallace, President, Chief Executive Officer and Executive Director, Citizens Property Insurance Corporation, be appointed to serve as Chair for the 2011-2012 year.

**EXTERNAL INTEREST:** None.

**SIGNIFICANT POLICY ISSUES:** None.

**CONTROVERSIAL ISSUES:** None.

**ACTIONS REQUESTED:** Appointment of a Chair for the Florida Commission on Hurricane Loss Projection Methodology.

**ITEM 8. ATTACHMENTS TO BE INCLUDED WITH THE SBA AGENDA**

- 8.A. Mr. Wallace's biography.
- 8.B. List of all Commission members.

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**SIGNIFICANT POLICY ISSUES:** None.

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- 8.A. Mr. Wallace's biography.
- 8.B. List of all Commission members.





**RICK SCOTT**  
GOVERNOR

July 22, 2011

Mr. Ash Williams  
Executive Director  
State Board of Administration  
1801 Hermitage Boulevard  
Tallahassee, FL 32308

Dear Ash:

This letter is to inform you of my request that Ms. Kimberly Ferrell be considered for appointment to serve on the State Board of Administration Audit Committee pursuant to section 215.44(c), Florida Statutes. Please see Ms. Ferrell's attached resume for additional information.

Sincerely,

A handwritten signature in blue ink, appearing to read "Rick Scott".

Rick Scott  
Governor

cc: Ms. Kimberly Ferrell  
Attorney General Pam Bondi  
Chief Financial Officer Jeff Atwater

# **KIMBERLY FERRELL**

## **EDUCATION**

***Certified Public Accountant***, May 1993

***Master of Accounting***, Florida State University, April 1992

***Bachelor of Science in Accounting***, Florida State University, April 1991

## **EMPLOYMENT HISTORY**

### ***Florida Department of Transportation, State of Florida, Tallahassee Florida***

**Budget Officer**, April 2010 – Present

Manage the development of the Department's legislative budget request. Ensure Departmental compliance with the general appropriations act. Function as the liaison with the Governor's Office, House, Senate and other agencies in budget related matters. Represent the Budget Office in Departmental briefings and other educational opportunities. Determine budgetary impacts of legislative changes both proposed and enacted.

### ***Office of the Attorney General, State of Florida, Tallahassee Florida***

**Chief Auditor, Medicaid Fraud Control Unit**, December 2005 – April 2010

Attorney General's appointee to the State Board of Administration Audit Committee. Managed statewide audit team in the conduct of fraud investigations. Responsible for investigative plans, oversight of case development, and collaboration with attorneys and law enforcement officers. Functioned as Compliance Officer, responsible for bringing the operating policies and internal controls into compliance with applicable Florida Statutes, Federal Regulations and best practices. Revision of operating procedures including implementation, training and monitoring of policies and practices related to case tracking, time tracking, cash receipts, accounts receivable, distribution of restitution, investigative costs, overpayments, and evidence inventories. Reduced Auditor General findings from nine in the year prior to employment, down to one. Developed compliance tools that are now utilized by the Federal Department of Health and Human Services as a model for other states.

### ***Florida Department of Education, Office of Funding and Financial Reporting, State of Florida, Tallahassee Florida***

**Administrator**, March 2005 – December 2005

Administered the public school district financial reporting and revenue distribution functions. Supervised fourteen professional staff members. Managed the calculation of the Florida Education Finance Program, Categorical and Transportation revenues; the projection of FTE students by district; revenue and FTE legislative consensus conferences; public school district financial reporting functions at the school, district and statewide levels; bill analysis and follow-up for proposed legislation impacting education; and implementation of enacted laws and rules relative to Florida's public school districts.

**Educational Policy Consultant**, February 2003 – March 2005

Managed the public school district financial reporting office including seven professional staff members. Responsible for financial reporting and analysis functions; statutory and federally required financial reporting; providing accounting guidance and training sessions for school district personnel; the program cost report monitoring process; the school district financial and cost accounting manual; legislative bill analysis; implementation of new financial reporting legislation; and publication of accounting guidance for school districts.

**Program Specialist IV**, December 2000 – February 2003

Provided technical assistance in accounting and financial reporting to Florida's public school districts. Responsible for collection and analysis of school district annual financial reports, budgets, program cost reports, and other reports required by statute and rule. Finalized data for inclusion in the finance database including follow-up with the districts to facilitate correction of errors, or omissions. Developed and implemented a comprehensive GASB 34 reporting package (governmental comprehensive annual financial report) including hands-on training for school district accountants throughout the state. Responded to requests for school district financial information from the legislature, department personnel, school districts, other agencies, and the public.

**City of Quincy, Florida**

**Director of Finance**, June 1999 – October 2000

Responsible for preparation of the fiscal year budget, monthly and annual financial statements, budget performance reporting, budget training for department managers, negotiations with contractors, facilitation of the annual financial statement audit, and financial analysis for the City Commission, City Manager, and Department Managers. Managed Accounting, Payroll and Accounts Payable.

**Gadsden Community Hospital, Quincy Florida**

**Chief Financial Officer**, November 1997 – April 1999

Staffing, budgeting, planning, policy revision, and direct supervision of Accounting, Accounts Payable, Accounts Receivable, Personnel, Data Processing and Admissions. Reorganized operations resulting in a reduction in the number of days between patient discharge and claim payment, a reduction in the amount of money held in receivables, the introduction of an unpaid claim follow-up tracking system, increased control over cash collection and patient account adjustment, compliance with regulatory requirements, the ability to present a bill at the time of service, and elimination of one full-time position.

**Office of the Auditor General, State of Florida, Tallahassee Florida**

**Public Accounts Auditor III**, July 1993 – November 1997

Conducted financial and compliance audits of state agencies. Determined the fairness of financial statement presentation and the level of compliance with applicable laws, rules and regulations. Established audit objectives, researched appropriate laws and rules, planned and performed audit testing, evaluated test results, prepared report, completed follow-up field work, and finalized audit report.