| · | | | | |
|---|--|--|--|--|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

FEIN#: NAIC#:

PART I. BASIC INFORMATION

Attached are the Contact Information, Surplus Note Requested and Financial Information of Modern USA Insurance Company.

Applicant: Modern USA Insurance Company

FEIN#: NAIC#:

CONTACT INFORMATION

| Application Date: May 24, 2007 |
|---|
| Insurer's* Name ("Applicant"): Modern USA Insurance Company NAIC#: Not Applicable |
| Group Name, if applicable: Not Applicable Group NAIC#: Not Applicable |
| Address of Administrative Office: 1528 Lakeview Road, Clearwater, FL 33756 |
| Contact Name and Title: Raymond M. Blacklidge General Counsel |
| Telephone Number: <u>(727) 561-0013 ext. 142</u> Fax Number: <u>(727) 507-7596</u> |
| Email Address: rayb@westpointuw.com |
| State of Domicile: Florida |
| |
| SURPLUS NOTE* REQUESTED |
| |
| Principle Amount of Surplus Note Requested: 7 million |
| Date Funds are desired: June 1, 2007 |
| Amount of New Capital* contributed: 7 million |
| Anticipated date New Capital infused: June 1, 2007 |
| Will the New Capital be encumbered? No If yes, describe: |
| Address for the source of New Capital: 1528 Lakeview Road, Clearwater, FL 33756 |
| Contact Name for the source of New Capital: Raymond M. Blacklidge |
| Telephone Number for the source of New Capital: (727) 561-0013 ext. 142 |
| Fax Number for the source of New Capital: (727) 507-7596 |
| Name of depository of New Capital: SunTrust Bank |
| Address of depository of New Capital: Mail Code FL SP 3023, 300 1st Avenue South, St. Petersburg, |
| FL 33701 |
| Contact Name for depository and Title: Janis Albritton, CFP Client Advisor, Sr. Vice President |
| Private Wealth Management |
| Telephone Number for the depository: (727) 892-3925 |
| Fax Number for the depository: (727) 892-4796 |
| Email Address for the Contact at the depository: <u>Janis.albritton@suntrust.com</u> |
| |
| FINANCIAL INFORMATION |
| |
| Current Surplus* amounts as of the latest month end: |
| Surplus as of the most recent filed financial statement with the Office*: |
| Annualized Net Written Premium* as of the latest month end: |

| Applicant: Modern USA Insurance Company | FEIN#: NAIC#: |
|---|--------------------------------------|
| Annualized Net Written Premium as of the most recently filed | financial statement with the Office: |
| Current ratio of Net Written Premium to Surplus as of the lates | st month end: |
| Date Applicant estimates reaching the Minimum Writing Ratio | o*, if not already obtained: |

FEIN#: NAIC#:

PART II. BUSINESS PLAN

Attached is an executive summary of the Applicant's business plan including the number of new policies the Applicant intends to write as a result of this Program and time frames for writing such policies. Also included is the target area of the state where the Applicant plans to write new policies

Modern USA Insurance Company

1528 Lakeview Rd. Clearwater, FL 33756 (727) 561-0013

A Business Plan

Business Plan

Executive Summary

The property insurance market in Florida (as reported by the Office of Insurance Regulation, is \$5.6 billion) has been in a state of turmoil with back-to-back record hurricane seasons in 2004 and 2005. Property insurance risk assessment and pricing throughout the world has evolved over the past decade as reinsurers, intermediaries and direct insurance carriers have modified their approach to marketing and underwriting property risks using sophisticated models. In states, such as Florida, where risk concentrations exposed to hurricanes influence carrier and reinsurer risk appetites, pricing and revenue opportunities arise and can be capitalized upon. While many insurers, particularly large national insurers, seek to reduce their exposure in Florida (as well as other catastrophe-exposed states), and non-domestic insurers avoid Florida altogether, some insurers use their detailed knowledge of Florida policyholders, territorial pricing, highly automated systems, spread of risk approach, regulatory and legislative matters, agency relationships and technical capabilities to grow a profitable book of property insurance policies. This is the opportunity we have with Modern USA Insurance Company ("MUSA"), a company with a mixture of old time values and experience with a new dynamic progressive approach.

The management team is in the process of filing an application for admission to write both homeowners and mobile homeowners insurance in the State of Florida. Management estimates that it should take a very short time to complete the licensing process.

What makes this new opportunity so appealing is the States matching surplus note program. Management worked to gain support from legislatures in an effort to reduce the current rules from a total capital of 50 million after matching funds 14 million for a mobile home writer. The proposal passed the legislature in its 2007 Legislative Session. The surplus note must be paid back over 20 years at an interest rate equivalent to approx. 4%. As part of the requirements Modern USA Insurance Company will write well over the ratio provisions provided in **Section 624.4095** as demonstrated in the pro forma.

No guarantees are expressed or implied regarding the success of the venture described in this business plan.

Mission Statement

Modern, Unified, Superior, Artful (MUSA). Increase the value of MUSA for our investors by use of strong business sense and by providing the prudent agent and insured with security and protection through our professional insurance services.

Policy Growth

Policy counts planned for MUSA in its first five years of operations is as follows:

Year One 30,900 Year Two 47,033

| Year Three | 59,964 |
|------------|--------|
| Year Four | 69,951 |
| Year Five | 79,367 |

Management considers these policy goals to be easily attainable, and in fact, can achieve even more aggressive growth rates if the combination of surplus capacity, reinsurance catastrophe cost and adequacy of underlying policy premium are more favorable than projected. Existence of an available market at reasonable prices and access to customers via agents is not a material challenge, nor a major risk factor, in this Business Plan and Business Model. Reinsurance Catastrophe markets and catastrophe pricing offer the greatest challenge to a high growth model. The challenge can be overcome by careful spreading of risks through the state of Florida, intelligent pricing in certain territories that allow for higher premium rates while the catastrophe risk exposure does not add significantly to the probable maximum loss levels for that territory in the model, and diversification into other similarly processed niche products or additional states.

An experienced management team will lead both MUSA and West Point Underwriters.

Thomas J. Jerger

EXPERIENCE

Mr. Jerger has over thirty-five years of executive experience in property and casualty insurance specializing in homeowner and mobile homeowners products.

RESPONSIBILITIES

Tom Jerger currently serves, as Chairman of the Board of **Modern USA Insurance Company** and formerly served as president of Mobile Homeowners Insurance Agencies, Inc., and Chairman of Mobile USA Insurance Company, he was responsible for the overall operations of the managing general agency. His responsibilities included recruiting new companies, negotiating contracts and reinsurance and oversaw the company filings with the Department of Insurance. Provided direction to management and marketing staff on implementation of new product development. Designed policy issuance and rating system that contained an extensive data bank for reporting purposes. Data system also included a comprehensive park file, which held data for over 9,000 mobile home parks in Florida. Provided leadership by maximizing opportunities to insure success beyond the year 2000.

CHRONOLOGY

2007-Present Modern USA Insurance Company

Chairman and CEO

1998-2000 Arx Holding Corporation

Board Member

| 1999 | Philadelphia Consolidated Holding Corp. Board Member |
|----------------|---|
| 1993-1999 | The Jerger Company, Inc. Chairman of the Board |
| 1993-1999 | Mobile USA Insurance Company, Inc. Chairman of the Board |
| 1988-1999 | MHIA Premium Finance President |
| 1988-1999 | Mobile Adjustment Company, Inc. Executive Vice President |
| 1971-1999 | Mobile Homeowners Insurance Agencies, Inc. Executive Vice President President |
| 1971-1999 | Jerger & Sons, Inc. Executive Vice President |
| EDUCATION 1971 | University of Florida, Gainesville, Florida |
| x / / x | Chit Charly Of a fortun, Cumos time, I fortun |

T. John Jerger, Jr.

Bachelor of Science – Insurance

St. Petersburg Junior College

EXPERIENCE

Modern USA Insurance Company

2007 – Present

President

1968

Mr. Jerger used his knowledge to create a Florida Domiciled Insurance Company dedicated to writing Mobile Home and Homeowner products in the State of Florida. He is responsible for placing reinsurance, setting risk tolerance/goals, day-to-day operations, as well as, the overall profitability of the Company.

West Point Underwriters, LLC

2000 - Present

Chief Operating Officer and Co-Founder

 Mr. Jerger used his knowledge to design and build an on-line quoting, rating, policy issuance and inquiry system through a Web Browser. The system utilizes "artificial intelligence" to prevent data entry errors and incompleteness on the electronic application. As of date of issuance of this Business Plan, fully 95% of the homeowners policies issued by the system required no human intervention at West Point Underwriters.

The Jerger Companies

1998-2000

Director of Marketing and Assistant Vice President

• Responsible for overall production and profitability of the Company. Aided in growing the Jerger Company, Inc. from \$65,000,000 in overall production in 1998 to just over \$82,000,000 in 1999. Instrumental in the development of new programs in California, Nevada, Colorado and New Jersey. Worked hand and hand with the President to control the spread risk and help develop rates, as well as, responsible for setting and attaining goals for my Marketing Team. Other duties included identifying production trends and analyzing reinsurance reports.

1996-1998

Marketing Representative

• Responsible for 175 agents in 4 counties. Other duties included training agents on new products, increasing overall production in my territory by 20%, and controlling the agency production, loss ratios and overall attrition through reporting.

1994-1996

Personal Lines Underwriter

 Duties included Underwriting New Business, processing endorsement request, cancellation request. Also charged with answering phone calls from agents related to Billing and Underwriting.

1991-1994

Operations Manager

Duties included nightly processing of business, running and verifying accuracy of month
end reports, developing and running reports for the reinsurance marketplace, as well as
verifying their accuracy. Other responsibilities included acting as the liaison between all
team leaders and IT programmers to develop new reports and developing report routines for
Companies and State Agencies representatives.

1987-1991

Various Duties as Assigned

EDUCATION

1997-1998

University of Phoenix – Online Campus

1994-1997

University of South Florida

1993-1994

Central Insurance School

1991-1993 St. Petersburg Junior College

RAYMOND M. BLACKLIDGE, JD, FIC

Mr. Blacklidge has been a practicing attorney since 1986. He is licensed in both Florida and Illinois. He currently has a sole proprietorship in Wesley Chapel, Florida and currently serves as Sr. Vice President and Secretary for **Modern USA Insurance Company**. Ray worked closely with the Florida Office of Insurance Regulation in the application and licensing of American Traditions and has on many occasions worked with and is well respected by the department's staff. In addition, Mr. Blacklidge serves as General Counsel for the following companies: West Point Underwriters, LLC; Inter-Coastal Security and Holdings Insurance Group, LLC; Access – P.T., Inc.; US First Holding Company; USF Delta Chi Housing Corporation; Sentinel Surveillance Technology, Inc.; Biotechnical Writing Services, Inc.; The Smart Group, Inc. He also has represented American Strategic Insurance Corporation; ASI Lloyds of Texas and other insurance companies.

Mr. Blacklidge also currently serves as Corporate Secretary for Jerger Holding Corporation, T.J. Jerger, MGA, LLC and Storm King Claims Services, LLC. He has served as Director, Senior Vice President, General Counsel and Corporate Secretary of Liberty American Insurance Group, Inc. (Formerly JERGER COMPANY, INC. an insurance holding company,).

He also served as Board Member, Senior Vice President, General Counsel, Corporate Secretary and Registered Agent for each of its subsidiaries. Consisting two property and casualty insurance companies, an independent insurance agency, a managing general agent, a premium finance company and a claims handling company.

Ray has served a head of Philadelphia Insurance Companies' legal department for this A.M. Best A+ rated, \$600 million, 500 plus employee company.

Mr. Blacklidge was employed as a Regional Manager and Counsel for the Alliance of American Insurers a national association of more than 270 property and casualty insurance companies. Ray is a National expert on no-fault automobile insurance and other automobile related issues. Mr. Blacklidge managed all the legislative, regulatory, public affairs and membership activities in the Southeast and has lobbied in over 30 states. He was commended for helping bring together, legislators, the Department of Insurance and the Florida insurance industry regarding legislation resolving problems with the Florida Hurricane Catastrophe Fund, Joint Underwriting Association and excess profits laws. Following hurricane Andrew, legislators and regulators reacted to deteriorating insurance marketplace in Florida with highly controversial responses, and Ray helped prepare a pro-active, pro-competition strategy that helped shape the economic and political debate taking place. His leadership was recognized by the six new member companies from Florida that joined the Alliance of American Insurers that year. In addition, he helped pass major workers compensation reform in Tennessee and Georgia. Ray also performed statutory and regulatory analysis, drafted comments, and made oral presentations to state regulators and legislators.

PROFESSIONAL: Florida Bar # 0546240, Licensed Florida Health, Life and Variable Annuity Agent, License Number D073580 April 2001-Present, Florida authorized House Counsel 1996-2000, ID# 0051492; Illinois Bar 1986-Present, ID#06192106, U.S. District Court Northern District, Eastern Division, Trial Bar; U.S. District Court Middle District Florida, Fraternal Insurance Counselor, Florida Title Insurance Agent, Illinois Title Insurance Agent Notary Public; and former: Executive Board Member and Property Committee Chairman of the Florida Insurance Council and member of their Automobile, Fraud and Managed Care for Automobile committees, the Workers Compensation committee and its Anti Fraud Committee; Member of the Alliance of American Insurers Government Affairs Committee; Member of the Alliance of American Insurers Southern Regional Advisory Committee; Registered Florida Lobbyist and Formerly Registered Lobbyist in numerous States.

Mr. Blacklidge also served as a member of the Tennessee Anti-Car Theft Committee; a member of the Florida Anti-Car Theft Committee and chairman of its government relations committee; a member of the Georgia Anti-Car Theft Committee and member of its government relations committee. Ray also served as a member of the Executive Committee of Project Safe Georgia,

EDUCATION: Southern Illinois University, Carbondale, IL, B.A. Political Science, May 1982 The John Marshall Law School, Chicago, Illinois, Juris Doctor, August 1985.

BRIAN J. ADAMSKI, CPA

EDUCATIONAL AND PROFESSIONAL DESIGNATION

BBA, Accounting, Loyola College Certified Public Accountant, State of Maryland Certified Public Accountant, State of Florida

EXPERIENCE

Modern USA Insurance Company – Clearwater, Florida April 2006 to Present – Chief Financial Officer

Primarily responsible for the monthly, quarterly and annual reporting of the insurance company's results of operations and financial position. Reporting responsibilities also include related entities. Preparation of quarterly and annual statements filed with the NAIC and FL Office of Insurance Regulation. Management of investment portfolio to maximize return while maintaining compliance with statutory requirements.

Baumann, Raymondo & Company, PA – Tampa, Florida 2003 to 2006 – Sr. Manager

Insurance Clients Served: American Superior Insurance Co., Vesta Insurance Group, Select Insurance Group, ZC Sterling, Risk Enterprise Management.

Certegy, Inc. – St. Petersburg, Florida 2002 to 2003 – Director, Financial Audit

Ernst & Young LLP – Tampa, Florida 1998 to 2002 – Sr. Manager Advised the Florida Residential Property and Casualty Joint Underwriting Association in the development of an audit approach to evaluate compliance with the "take out" programs implemented as a result of hurricane Andrew in 1992.

Insurance Clients Served: American Summit Insurance Co., American Superior Insurance Co., Argus Fire Insurance Co., Companion Property and Casualty, Fortis, Inc., ING, New Hampshire Insurance Co. (AIG), Provident Indemnity Life Insurance Co., Select Insurance Group, Sunshine State Insurance Co., Universal Property and Casualty, Vesta Insurance Group.

USF&G Corporation (St. Paul Companies) – Baltimore, Maryland 1997 to 1998 – Security Auditor

Responsible for the identification, analysis and reporting of agent, employee and policyholder fraud. Additional responsibility included the comprehensive analysis and recovery of erroneous legal fees associated with the litigation of claims for which the company was potentially liable.

Alexander & Alexander (AON) – Baltimore, Maryland 1994 to 1997 – Business Analyst

Designed, implemented and oversaw the Business Analysis Group. The group served as an internal audit and quality assurance group serving the North American offices of Alexander and Alexander, Inc. The function reviewed local offices for potential errors and omissions exposure, performed financial reviews, analyzed local profitability and staffing and performed audits of internal controls.

Schiller, Holinsky & Gardner P.A. – Baltimore, Maryland 1993 to 1994 - Senior Associate

Grant Thornton LLP – Baltimore, Maryland 1990 to 1993 – Staff Auditor

PROFESSIONAL MEMBERSHIPS

American Institute of Certified Public Accountants Maryland Association of Certified Public Accountants

- Former Chairman, Young Members Committee
- Former Member, Litigation Support Committee

Recent Litigation Involvement

Vesta Fire v Insurance Ventures Provident Indemnity Life v Reinsurance Group of America

SPEAKER

Sarbanes-Oxley Act of 2002 Internal Audit Best Practices Managing the Relationship Between Accounting and Information Technology

Forward-Looking Information

This release may contain forward-looking statements that are based on management's estimates, assumptions and projections. In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company provides the following cautionary remarks regarding important factors which, among others, could cause the Company's actual results and experience to differ materially from the anticipated results or other expectations expressed in the Company's forward-looking statements. The risks and uncertainties that may affect the operations. performance, development, results of the Company's business, and the other matters referred to above include, but are not limited to: (i) changes in the business environment in which the Company operates, including inflation and interest rates; (ii) changes in taxes, governmental laws, and regulations; (iii) competitive product and pricing activity; (iv) difficulties of managing growth profitably; (v) claims development and the adequacy of the Company's liability for unpaid loss and loss adjustment expenses; (vi) severity of natural disasters and other catastrophe losses; (vii) adequacy of reinsurance coverage which may be obtained by the Company; (viii) ability and willingness of the Company's reinsurers to pay; (ix) future terrorist attacks; (x) the outcome of the Securities and Exchange Commission's industry-wide investigation relating to the use of nontraditional insurance products, including finite risk reinsurance arrangements; and (xi) the outcome of industry-wide investigations being conducted by various insurance departments, attorneysgeneral and other authorities relating to the use of contingent commission arrangements. The Company does not intend to publicly update any forward-looking statement, except as may be required by law.

Homeowners County Projections thru 2008

| County | Count | Ag | gregate | Pre | mium |
|--------------|-------|----|-------------|-----|-----------|
| Alachua | 534 | \$ | 169,767,924 | \$ | 529,538 |
| Brevard | 276 | \$ | 94,907,197 | \$ | 468,917 |
| Broward | 92 | \$ | 38,083,388 | \$ | 240,000 |
| Charlotte | 57 | \$ | 20,649,214 | \$ | 136,496 |
| Citrus | 108 | \$ | 38,303,333 | \$ | 157,503 |
| Clay | 346 | \$ | 126,747,121 | \$ | 324,221 |
| Collier | 95 | \$ | 36,647,584 | \$ | 239,760 |
| Columbia | 13 | \$ | 3,509,783 | \$ | 15,765 |
| Duval | 739 | \$ | 243,988,876 | \$ | 757,255 |
| Flagler | 134 | \$ | 51,103,522 | \$ | 133,252 |
| Gadsden | 49 | \$ | 12,659,485 | \$ | 41,990 |
| Gilchrist | 1 | \$ | 412,300 | \$ | 1,147 |
| Glades | 1 | \$ | 177,072 | \$ | 1,706 |
| Hardee | 13 | \$ | 2,819,388 | \$ | 12,801 |
| Hendry | 18 | \$ | 4,670,683 | \$ | 17,483 |
| Highlands | 335 | \$ | 89,270,514 | \$ | 352,584 |
| Hillsborough | 1087 | \$ | 454,007,400 | \$ | 1,948,568 |
| Lake | 996 | \$ | 351,969,958 | \$ | 974,611 |
| Lee | . 137 | \$ | 48,357,066 | \$ | 268,797 |
| Leon | 293 | \$ | 82,531,492 | \$ | 263,865 |
| Levy | 14 | \$ | 4,339,008 | \$ | 27,614 |
| Manatee | 125 | \$ | 49,024,056 | \$ | 243,655 |
| Marion | 1019 | \$ | 300,242,446 | \$ | 883,793 |
| Martin | 1 | \$ | 150,660 | \$ | 1,286 |
| Miami-Dade | 180 | \$ | 58,900,000 | \$ | 540,000 |
| Nassau | 88 | \$ | 33,562,609 | \$ | 99,266 |
| Okeechobee | 15 | \$ | 3,736,331 | \$ | 18,125 |
| Orange | 2062 | \$ | 797,373,430 | \$ | 2,398,688 |
| Osceola | 873 | \$ | 316,642,922 | \$ | 1,067,533 |
| Palm Beach | 300 | \$ | 99,200,000 | \$ | 780,000 |
| Pasco | 1 | \$ | 249,810 | \$ | 2,267 |
| Pinellas | 243 | \$ | 100,996,698 | \$ | 633,071 |
| Polk | 1000 | \$ | 338,460,063 | \$ | 1,449,584 |
| Putnam | 51 | \$ | 13,146,589 | \$ | 62,575 |
| Saint Johns | 222 | \$ | 102,897,340 | \$ | 372,140 |
| Saint Lucie | 50 | \$ | 16,620,804 | \$ | 119,102 |
| Sarasota | 115 | \$ | 42,359,200 | \$ | 248,063 |
| Seminole | 837 | \$ | 319,635,141 | \$ | 1,216,241 |
| Sumter | 425 | \$ | 135,251,689 | \$ | 386,504 |
| Suwannee | 2 | \$ | 650,764 | \$ | 2,352 |
| Volusia | 552 | \$ | 179,399,153 | \$ | 741,999 |

Mobilehome County Projections thru 2008

| County | Count | and Applicate (#* | Ac | <u>igregate</u> | Pre | <u>Premium</u> | |
|--------------|-------|-------------------|----|-----------------|-----|----------------|--|
| Alachua | | 29 | \$ | 2,549,660 | \$ | 33,879 | |
| Baker | | 1 | \$ | 70,875 | \$ | 721 | |
| Bay | | 1 | \$ | 25,200 | \$ | 485 | |
| Brevard | | 319 | \$ | 33,642,576 | \$ | 417,799 | |
| Broward | | 300 | \$ | 36,540,000 | \$ | 450,000 | |
| Charlotte | | 331 | \$ | 36,445,040 | \$ | 427,417 | |
| Citrus | | 349 | \$ | 24,257,860 | \$ | 258,205 | |
| Clay | | 28 | \$ | 2,800,526 | \$ | 34,407 | |
| Collier | | 50 | \$ | 4,991,680 | \$ | 70,196 | |
| Columbia | | 2 | \$ | 161,595 | \$ | 2,057 | |
| Desoto | | 56 | \$ | 4,191,236 | \$ | 59,481 | |
| Duval | | 61 | \$ | 4,105,108 | \$ | 59,860 | |
| Flagler | | 35 | \$ | 2,440,856 | \$ | 36,241 | |
| Gadsden | | 2 | \$ | 241,605 | \$ | 3,265 | |
| Glades | | 2 | \$ | 146,412 | \$ | 2,741 | |
| Hardee | | 67 | \$ | 5,033,975 | \$ | 74,323 | |
| Hendry | | 8 | \$ | 695,363 | \$ | 10,210 | |
| Hernando | | 754 | \$ | 75,167,783 | \$ | 666,682 | |
| Highlands | | 1401 | \$ | 88,719,069 | \$ | 952,469 | |
| Hillsborough | | 1249 | \$ | 103,320,000 | \$ | 1,347,914 | |
| Indian River | | 65 | \$ | 5,370,561 | \$ | 78,865 | |
| Lake | | 1822 | \$ | 135,491,403 | \$ | 1,400,840 | |
| Lee | | 464 | \$ | 41,550,054 | \$ | 548,637 | |
| Leon | | 67 | \$ | 6,082,549 | \$ | 80,435 | |
| Levy | | 28 | \$ | 2,861,340 | \$ | 37,000 | |
| Manatee | | 396 | \$ | 33,167,534 | \$ | 426,836 | |
| Marion | | 870 | \$ | 56,361,345 | \$ | 603,336 | |
| Martin | | 68 | \$ | 6,207,233 | \$ | 85,183 | |
| Miami-Dade | | 240 | \$ | 28,980,000 | \$ | 453,000 | |
| Nassau | | 1 | \$ | 59,850 | \$ | 1,036 | |
| Okeechobee | | 36 | \$ | 2,792,721 | \$ | 45,450 | |
| Orange | | 1333 | \$ | 111,566,229 | \$ | 1,095,137 | |
| Osceola | | 384 | \$ | 34,010,834 | \$ | 356,761 | |
| Palm Beach | | 360 | \$ | 44,131,500 | \$ | 720,000 | |
| Pasco | | 1948 | \$ | 157,225,493 | \$ | 1,592,250 | |
| Pinellas | | 651 | \$ | 50,548,945 | \$ | 689,515 | |
| Polk | | 2332 | \$ | 169,626,781 | \$ | 1,719,733 | |
| Putnam | | 160 | \$ | 13,805,505 | \$ | 173,272 | |
| Saint Johns | | 26 | \$ | 1,994,832 | \$ | 30,944 | |
| Saint Lucie | | 137 | \$ | 14,074,351 | \$ | 185,414 | |
| Sarasota | | 298 | \$ | 23,542,887 | \$ | 328,712 | |
| Seminole | | 348 | \$ | 29,782,061 | \$ | 303,282 | |
| Sumter. | | 184 | \$ | 12,663,227 | \$ | 137,672 | |
| Volusia | | 1353 | \$ | 114,318,149 | \$ | 1,114,673 | |

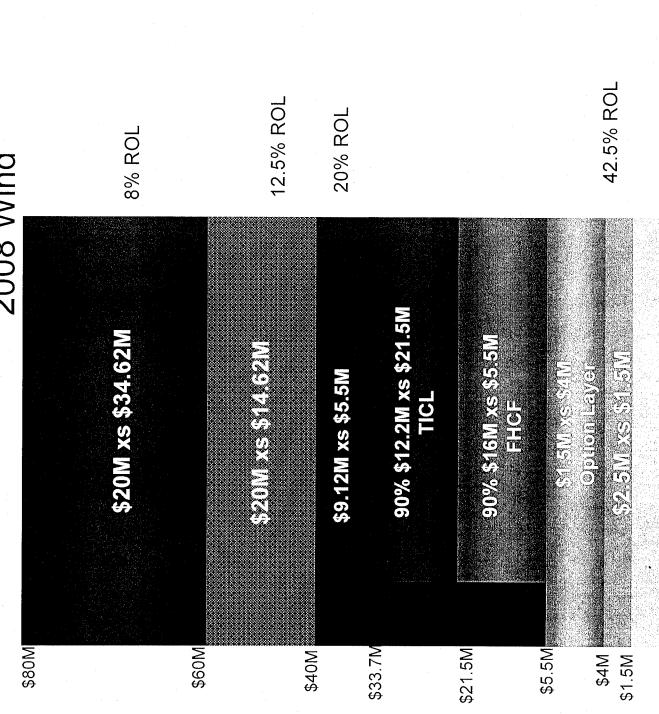
Discussion of Catastrophe Reinsurance Protection

Reinsurance agreements are intended to provide the Company with the ability to maintain its exposure to loss within its capital resources. During its first twelve months of operation, the Company will implement a catastrophe reinsurance program, which is intended to respond to catastrophic losses incurred as a result of hurricanes, tornados and hailstorms. In addition to the catastrophe reinsurance program, the **MUSA** will likely explore the option of a quota share arrangement that will also serve to reduce its catastrophic exposure as well as provide the necessary surplus relief during the first several years of the Company's operation.

In addition to traditional catastrophe excess reinsurance being purchased, **MUSA** will also incorporate the mandatory coverage afforded by the Florida Hurricane Catastrophe Fund (FHCF) utilizing the 90% coverage level. The FHCF provides reinsurance protection for Hurricane events from each June 1 thru May 31, respectively. During each 'Contract Year', **MUSA**'s FHCF premium and coverage will be calculated by the Cat Fund based on the Company's in force exposures at each June 30. Further, the FHCF protection will be 'dove tailed' into the Company's traditional Quota Share and Catastrophe Reinsurance Programs to provide Modern USA Insurance Company with protection to the State mandated 100 Year PML event.

The following is a graphical illustration that provides a summary of Modern USA Insurance Company's anticipated first year reinsurance structure. Based on current pro forma information, Modern America's projected catastrophe retention in Year one will be \$1,500,000 - \$2,500,000. Over the course of time, the attachment point of the traditional reinsurance program will increase as the Company's financial resources grow. Additionally, as the Company's book of business (and thus its exposure) grows, the attachment point of the FHCF (along with the overall limit provided) will move up over the course of time.

Modern USA Insurance Company 2008 Wind



Instrate Amalysi

Modern USA Insurance Company

Insurance in Force as of December 31, 2008 (Projection) RiskLink v6.0 Hurricane Analysis

STOCHASTIC EVENT RATES - INCLUDING LOSS AMPLIFICATION¹

Single Occurrence Losses

Modern USA Ins. Co.

| Return | | |
|--------|---------------------------|---------------------------|
| Period | Jun 30, 2008 ³ | Dec 31, 2008 ³ |
| 10,000 | \$229,114,825 | \$400,950,943 |
| 5,000 | \$192,715,131 | \$337,251,480 |
| 1,000 | \$116,698,288 | \$204,222,004 |
| 500 | \$89,533,128 | \$156,682,974 |
| 250 | \$66,687,730 | \$116,703,527 |
| 200 | \$60,175,222 | \$105,306,639 |
| 100 | \$42,500,083 | \$74,375,145 |
| 50 | \$28,626,610 | \$50,096,568 |
| 25 | \$17,443,304 | \$30,525,782 |
| 20 | \$14,306,753 | \$25,036,817 |
| 10 | \$6,455,756 | \$11,297,574 |
| 5 | \$1,799,833 | \$3,149,708 |

Annual Aggregate Losses

Modern USA Ins. Co.

| Return | | |
|--------------------------|---------------------------|---------------------------|
| Period | Jun 30, 2008 ³ | Dec 31, 2008 ³ |
| 10,000 | \$233,160,488 | \$408,030,854 |
| 5,000 | \$196,663,892 | \$344,161,811 |
| 1,000 | \$120,382,390 | \$210,669,183 |
| 500 | \$93,015,477 | \$162,777,085 |
| 250 | \$69,835,529 | \$122,212,175 |
| 200 | \$63,195,227 | \$110,591,647 |
| 100 | \$45,027,745 | \$78,798,554 |
| 50 | \$30,494,910 | \$53,366,092 |
| 25 | \$18,697,497 | \$32,720,619 |
| 20 | \$15,378,182 | \$26,911,818 |
| 10 | \$6,988,242 | \$12,229,423 |
| 5 | \$1,946,404 | \$3,406,207 |
| Pure Premium | \$2,824,437 | \$5,641,812 |
| Standard Deviation | \$10,037,900 | \$20,050,705 |
| Coefficient of Variation | 3.5539 | 3.4916 |

- 1) Pre-1994 mobile homes modeled excluding loss amplification.
- 2) December 31, 2007 projected exposure provided by ATIC and modeled according to assumptions regarding risk characteristics, deductibles, etc. June 30, 2007 projection based on a pro-rata portion of the December 31, 2007 exposure needed to develop an estimated FHCF retention of \$11M.
- 3) June 30, 2008 and December 31, 2008 projections are pro-rata values based on projected premium amounts.

Instructo Analysis

Modern USA Insurance Company

Insurance in Force as of December 31, 2008 (Projection) CLASIC/2 v8.5 Hurricane Analysis

NEAR TERM EVENT RATES - INCLUDING AGGREGATE DEMAND SURGE¹

Single Occurrence Losses

Modern USA Ins. Co.

| Return | | |
|--------|---------------------------|---------------------------|
| Period | Jun 30, 2008 ³ | Dec 31, 2008 ³ |
| 10,000 | \$247,406,224 | \$432,960,893 |
| 5,000 | \$212,369,642 | \$371,646,873 |
| 1,000 | \$131,563,697 | \$230,236,469 |
| 500 | \$105,548,654 | \$184,710,144 |
| 250 | \$77,467,650 | \$135,568,388 |
| 200 | \$69,148,918 | \$121,010,606 |
| 100 | \$47,407,158 | \$82,962,527 |
| 50 | \$31,222,658 | \$54,639,651 |
| 25 | \$18,614,020 | \$32,574,536 |
| 20 | \$15,487,511 | \$27,103,144 |
| 10 | \$7,120,806 | \$12,461,411 |
| 5 | \$2,160,018 | \$3,780,032 |

Annual Aggregate Losses

Modern USA Ins. Co.

| Return | | |
|--------------------------|---------------------------|---------------------------|
| Period | Jun 30, 2008 ³ | Dec 31, 2008 ³ |
| 10,000 | \$247,406,224 | \$432,960,893 |
| 5,000 | \$229,306,960 | \$401,287,181 |
| 1,000 | \$141,246,926 | \$247,182,120 |
| 500 | \$108,886,416 | \$190,551,229 |
| 250 | \$80,735,100 | \$141,286,424 |
| 200 | \$72,428,377 | \$126,749,660 |
| 100 | \$52,313,706 | \$91,548,985 |
| 50 | \$33,377,922 | \$58,411,363 |
| 25 | \$20,305,200 | \$35,534,100 |
| 20 | \$16,603,340 | \$29,055,845 |
| 10 | \$7,635,949 | \$13,362,911 |
| 5 | \$2,347,307 | \$4,107,788 |
| Pure Premium | \$3,180,842 | \$5,641,812 |
| Standard Deviation | \$11,051,951 | \$20,050,705 |
| Coefficient of Variation | 3.4745 | 3.4916 |

- 1) Pre-1994 mobile homes modeled excluding demand surge.
- 2) December 31, 2007 projected exposure provided by ATIC and modeled according to assumptions regarding risk characteristics, deductibles, etc. June 30, 2007 projection based on a pro-rata portion of the December 31, 2007 exposure needed to develop an estimated FHCF retention of \$11M.
- 3) June 30, 2008 and December 31, 2008 projections are pro-rata values based on projected premium amounts.

|) | | | | |
|----------|--|--|--|--|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

FEIN#: NAIC#:

PART III. INTEROGATORRIES

Attached are the Applicant's responses to the Interrogatories from the Program application.

PART III: Interrogatories

- 1. Will the New Capital contribution be in excess of the Minimum Contribution*? **No.**
- Have profits been retained to grow Surplus over the last five years? If yes, how
 much has been retained or contributed to Surplus each year?
 Not Applicable.
- 3. Will profits be retained to grow Surplus should the Applicant be granted the Surplus Note proceeds associated with this Program?

 Yes.
- 4. Does the Applicant have a related company or other person or entity that is willing to guarantee the Applicant's Surplus Note under this Program? If yes, provide details.

Yes, the Jerger Insurance Holding Company, Applicant's parent company, is willing to guarantee Applicant's Surplus Note under this Program.

- 5. Although not required, is the Applicant willing to commit collateral for the purpose of securing the state's interest in the proceeds of the Surplus Note? **No.**
- 6. Although not required, is the Applicant willing to deposit 10% or more of the proceeds derived from the Surplus Note in an account managed by the state?

 No.
- 7. Although not required, is the Applicant willing to prepay interest and principal for one year in advance?

 No.
- 8. Are there any commitments that the Applicant is willing to make as a condition of issuing the Surplus Note that would lessen the risk of default?

 No.
- Has the Applicant fully placed its 2006 hurricane season reinsurance program for the current or upcoming hurricane season?
 Not Applicable.
- 10. If the 2006 current or upcoming hurricane season reinsurance program has been fully placed, can the Insurer withstand a 1 in 100-year event?

 Not Applicable.
- 11. What is the Applicant's current writing ratio? **Not Applicable.**

- 12. What was the Applicant's writing ratio for the last five years? **Not Applicable.**
- 13. Is the Applicant willing to commit to a writing ratio in excess of the minimum for the duration of the Surplus Note? If so, note any adverse impact upon policyholder security.

Yes; no adverse impact on policyholder security.

- 14. Does the Applicant have a rating from a rating agency? If so, indicate the agency and the rating, how long the rating has been in effect, and whether or not the Applicant has ever been downgraded by a rating agency and the circumstances. **Not Applicable.**
- 15. Is the Applicant currently being investigated by any federal or state regulatory authority?No.
- 16. Is the Applicant under any type of regulatory control or order? **No.**

PART IV. DOCUMENTS

- 1. A detailed business plan, which includes:
 - a. A written description of the Applicant's current level of policy coverage for residential property in Florida covering the peril of wind.

SEE EXHIBIT A.

b. Pro forma statements which outline the policy writings for the next three years and that distinguish between wind and ex-wind policy writings.

SEE EXHIBIT B

c. If the Applicant's ratio of Net Written Premium to Surplus does not equal or exceed 2:1, or, for newly formed Insurers writing only manufactured housing policies, the ratio provisions provided in Section 624.4095, F.S., include a written strategy for increasing the ratio within sixty days of receiving the proceeds derived from the Surplus Note.

SEE EXHIBIT C

d. A description of the Applicant's strategy to maintain or increase the Minimum Writing Ratio within 60 days of receiving the proceeds derived from the Surplus Note and to maintain such ratio for the duration of the Surplus Note.

SEE EXHIBIT D

2. A copy of the Applicant's most recent audited financial statement and copies of the audited financial statements for the prior two years.

SEE EXHIBIT E

3. A copy of the Applicant's most recent annual statement of the National Association of Insurance Commissioners required to be filed by authorized insurers pursuant to Section 624.424, F.S.

SEE EXHIBIT F

- 4. A resolution from the Applicant's governing board which contains the following:
 - a. A statement clearly authorizing the Applicant to participate in the Program;

SEE EXHIBIT G

b. A statement that the Applicant's governing board has reviewed the Surplus Note, Form SBA 15-2, which is available on the Board's website, www.sbafla.com, under "Insurance Capital Build-Up Incentive Program" then "Surplus Note," and that the Applicant is able to comply and intends to comply with the requirements of the Surplus Note including the requirement that the New Capital be unencumbered;

SEE EXHIBIT G

c. A statement that the Applicant, if selected, intends to meet all the requirements of the Program including but not limited to meeting the Surplus and writing ratios.

SEE EXHIBIT G

5. Provide a list of all officers and board members.

SEE EXHIBIT H

6. Provide biographical information on the executive officers (e.g., CEO, CFO, COO).

SEE EXHIBIT I

FEIN#: NAIC#:

7. A signed copy of the attestation in Part IX of this application.

SEE EXHIBIT J

8. If any items listed in this Application are not provided, please identify the item and provide an explanation as to why it was not provided.

SEE EXHIBIT K

9. Provide a current statement of investment policy and guidelines.

SEE EXHIBIT L

10. Provide a copy of any existing Surplus Notes and information on any Surplus Note being considered by the applicant, other than the Surplus Note currently being sought under this Program.

Not Applicable

Modern USA Insurance Company

1528 Lakeview Rd. Clearwater, FL 33756 (727) 561-0013

A Business Plan

Business Plan

Executive Summary

The property insurance market in Florida (as reported by the Office of Insurance Regulation, is \$5.6 billion) has been in a state of turmoil with back-to-back record hurricane seasons in 2004 and 2005. Property insurance risk assessment and pricing throughout the world has evolved over the past decade as reinsurers, intermediaries and direct insurance carriers have modified their approach to marketing and underwriting property risks using sophisticated models. In states, such as Florida, where risk concentrations exposed to hurricanes influence carrier and reinsurer risk appetites, pricing and revenue opportunities arise and can be capitalized upon. While many insurers, particularly large national insurers, seek to reduce their exposure in Florida (as well as other catastrophe-exposed states), and non-domestic insurers avoid Florida altogether, some insurers use their detailed knowledge of Florida policyholders, territorial pricing, highly automated systems, spread of risk approach, regulatory and legislative matters, agency relationships and technical capabilities to grow a profitable book of property insurance policies. This is the opportunity we have with Modern USA Insurance Company ("MUSA"), a company with a mixture of old time values and experience with a new dynamic progressive approach.

The management team is in the process of filing an application for admission to write both homeowners and mobile homeowners insurance in the State of Florida. Management estimates that it should take a very short time to complete the licensing process.

What makes this new opportunity so appealing is the States matching surplus note program. Management worked to gain support from legislatures in an effort to reduce the current rules from a total capital of 50 million after matching funds 14 million for a mobile home writer. The proposal passed the legislature in its 2007 Legislative Session. The surplus note must be paid back over 20 years at an interest rate equivalent to approx. 4%. As part of the requirements Modern USA Insurance Company will write well over the ratio provisions provided in **Section 624.4095** as demonstrated in the pro forma.

No guarantees are expressed or implied regarding the success of the venture described in this business plan.

Mission Statement

Modern, Unified, Superior, Artful (MUSA). Increase the value of MUSA for our investors by use of strong business sense and by providing the prudent agent and insured with security and protection through our professional insurance services.

Policy Growth

Policy counts planned for MUSA in its first five years of operations is as follows:

Year One 30,900 Year Two 47,033

| Year Three | 59,964 |
|------------|--------|
| Year Four | 69,951 |
| Year Five | 79,367 |

Management considers these policy goals to be easily attainable, and in fact, can achieve even more aggressive growth rates if the combination of surplus capacity, reinsurance catastrophe cost and adequacy of underlying policy premium are more favorable than projected. Existence of an available market at reasonable prices and access to customers via agents is not a material challenge, nor a major risk factor, in this Business Plan and Business Model. Reinsurance Catastrophe markets and catastrophe pricing offer the greatest challenge to a high growth model. The challenge can be overcome by careful spreading of risks through the state of Florida, intelligent pricing in certain territories that allow for higher premium rates while the catastrophe risk exposure does not add significantly to the probable maximum loss levels for that territory in the model, and diversification into other similarly processed niche products or additional states.

An experienced management team will lead both MUSA and West Point Underwriters.

Thomas J. Jerger

EXPERIENCE

Mr. Jerger has over thirty-five years of executive experience in property and casualty insurance specializing in homeowner and mobile homeowners products.

RESPONSIBILITIES

Tom Jerger currently serves, as Chairman of the Board of **Modern USA Insurance Company** and formerly served as president of Mobile Homeowners Insurance Agencies, Inc., and Chairman of Mobile USA Insurance Company, he was responsible for the overall operations of the managing general agency. His responsibilities included recruiting new companies, negotiating contracts and reinsurance and oversaw the company filings with the Department of Insurance. Provided direction to management and marketing staff on implementation of new product development. Designed policy issuance and rating system that contained an extensive data bank for reporting purposes. Data system also included a comprehensive park file, which held data for over 9,000 mobile home parks in Florida. Provided leadership by maximizing opportunities to insure success beyond the year 2000.

CHRONOLOGY

2007-Present Modern USA Insurance Company

Chairman and CEO

1998-2000 Arx Holding Corporation

Board Member

| 1999 | Philadelphia Consolidated Holding Corp. Board Member |
|------------------|---|
| 1993-1999 | The Jerger Company, Inc. Chairman of the Board |
| 1993-1999 | Mobile USA Insurance Company, Inc. Chairman of the Board |
| 1988-1999 | MHIA Premium Finance President |
| 1988-1999 | Mobile Adjustment Company, Inc. Executive Vice President |
| 1971-1999 | Mobile Homeowners Insurance Agencies, Inc. Executive Vice President President |
| 1971-1999 | Jerger & Sons, Inc. Executive Vice President |
| EDUCATION | |
| 1971 | University of Florida, Gainesville, Florida |
| | Bachelor of Science – Insurance |

T. John Jerger, Jr.

St. Petersburg Junior College

EXPERIENCE

Modern USA Insurance Company

2007 - Present

President

1968

Mr. Jerger used his knowledge to create a Florida Domiciled Insurance Company dedicated to writing Mobile Home and Homeowner products in the State of Florida. He is responsible for placing reinsurance, setting risk tolerance/goals, day-to-day operations, as well as, the overall profitability of the Company.

West Point Underwriters, LLC

2000 - Present

Chief Operating Officer and Co-Founder

 Mr. Jerger used his knowledge to design and build an on-line quoting, rating, policy issuance and inquiry system through a Web Browser. The system utilizes "artificial intelligence" to prevent data entry errors and incompleteness on the electronic application. As of date of issuance of this Business Plan, fully 95% of the homeowners policies issued by the system required no human intervention at West Point Underwriters.

The Jerger Companies

1998-2000

Director of Marketing and Assistant Vice President

• Responsible for overall production and profitability of the Company. Aided in growing the Jerger Company, Inc. from \$65,000,000 in overall production in 1998 to just over \$82,000,000 in 1999. Instrumental in the development of new programs in California, Nevada, Colorado and New Jersey. Worked hand and hand with the President to control the spread risk and help develop rates, as well as, responsible for setting and attaining goals for my Marketing Team. Other duties included identifying production trends and analyzing reinsurance reports.

1996-1998

Marketing Representative

• Responsible for 175 agents in 4 counties. Other duties included training agents on new products, increasing overall production in my territory by 20%, and controlling the agency production, loss ratios and overall attrition through reporting.

1994-1996

Personal Lines Underwriter

• Duties included Underwriting New Business, processing endorsement request, cancellation request. Also charged with answering phone calls from agents related to Billing and Underwriting.

1991-1994

Operations Manager

Duties included nightly processing of business, running and verifying accuracy of month
end reports, developing and running reports for the reinsurance marketplace, as well as
verifying their accuracy. Other responsibilities included acting as the liaison between all
team leaders and IT programmers to develop new reports and developing report routines for
Companies and State Agencies representatives.

1987-1991

Various Duties as Assigned

EDUCATION

1997-1998

University of Phoenix – Online Campus

1994-1997

University of South Florida

1993-1994

Central Insurance School

1991-1993 St. Petersburg Junior College

RAYMOND M. BLACKLIDGE, JD, FIC

Mr. Blacklidge has been a practicing attorney since 1986. He is licensed in both Florida and Illinois. He currently has a sole proprietorship in Wesley Chapel, Florida and currently serves as Sr. Vice President and Secretary for **Modern USA Insurance Company**. Ray worked closely with the Florida Office of Insurance Regulation in the application and licensing of American Traditions and has on many occasions worked with and is well respected by the department's staff. In addition, Mr. Blacklidge serves as General Counsel for the following companies: West Point Underwriters, LLC; Inter-Coastal Security and Holdings Insurance Group, LLC; Access – P.T., Inc.; US First Holding Company; USF Delta Chi Housing Corporation; Sentinel Surveillance Technology, Inc.; Biotechnical Writing Services, Inc.; The Smart Group, Inc. He also has represented American Strategic Insurance Corporation; ASI Lloyds of Texas and other insurance companies.

Mr. Blacklidge also currently serves as Corporate Secretary for Jerger Holding Corporation, T.J. Jerger, MGA, LLC and Storm King Claims Services, LLC. He has served as Director, Senior Vice President, General Counsel and Corporate Secretary of Liberty American Insurance Group, Inc. (Formerly JERGER COMPANY, INC. an insurance holding company,).

He also served as Board Member, Senior Vice President, General Counsel, Corporate Secretary and Registered Agent for each of its subsidiaries. Consisting two property and casualty insurance companies, an independent insurance agency, a managing general agent, a premium finance company and a claims handling company.

Ray has served a head of Philadelphia Insurance Companies' legal department for this A.M. Best A+ rated, \$600 million, 500 plus employee company.

Mr. Blacklidge was employed as a Regional Manager and Counsel for the Alliance of American Insurers a national association of more than 270 property and casualty insurance companies. Ray is a National expert on no-fault automobile insurance and other automobile related issues. Mr. Blacklidge managed all the legislative, regulatory, public affairs and membership activities in the Southeast and has lobbied in over 30 states. He was commended for helping bring together, legislators, the Department of Insurance and the Florida insurance industry regarding legislation resolving problems with the Florida Hurricane Catastrophe Fund, Joint Underwriting Association and excess profits laws. Following hurricane Andrew, legislators and regulators reacted to deteriorating insurance marketplace in Florida with highly controversial responses, and Ray helped prepare a pro-active, pro-competition strategy that helped shape the economic and political debate taking place. His leadership was recognized by the six new member companies from Florida that joined the Alliance of American Insurers that year. In addition, he helped pass major workers compensation reform in Tennessee and Georgia. Ray also performed statutory and regulatory analysis, drafted comments, and made oral presentations to state regulators and legislators.

PROFESSIONAL: Florida Bar # 0546240, Licensed Florida Health, Life and Variable Annuity Agent, License Number D073580 April 2001-Present, Florida authorized House Counsel 1996-2000, ID# 0051492; Illinois Bar 1986-Present, ID#06192106, U.S. District Court Northern District, Eastern Division, Trial Bar; U.S. District Court Middle District Florida, Fraternal Insurance Counselor, Florida Title Insurance Agent, Illinois Title Insurance Agent Notary Public; and former: Executive Board Member and Property Committee Chairman of the Florida Insurance Council and member of their Automobile, Fraud and Managed Care for Automobile committees, the Workers Compensation committee and its Anti Fraud Committee; Member of the Alliance of American Insurers Government Affairs Committee; Member of the Alliance of American Insurers Southern Regional Advisory Committee; Registered Florida Lobbyist and Formerly Registered Lobbyist in numerous States.

Mr. Blacklidge also served as a member of the Tennessee Anti-Car Theft Committee; a member of the Florida Anti-Car Theft Committee and chairman of its government relations committee; a member of the Georgia Anti-Car Theft Committee and member of its government relations committee. Ray also served as a member of the Executive Committee of Project Safe Georgia,

EDUCATION: Southern Illinois University, Carbondale, IL, B.A. Political Science, May 1982 The John Marshall Law School, Chicago, Illinois, Juris Doctor, August 1985.

BRIAN J. ADAMSKI, CPA

EDUCATIONAL AND PROFESSIONAL DESIGNATION

BBA, Accounting, Loyola College Certified Public Accountant, State of Maryland Certified Public Accountant, State of Florida

EXPERIENCE

Modern USA Insurance Company – Clearwater, Florida April 2006 to Present – Chief Financial Officer

Primarily responsible for the monthly, quarterly and annual reporting of the insurance company's results of operations and financial position. Reporting responsibilities also include related entities. Preparation of quarterly and annual statements filed with the NAIC and FL Office of Insurance Regulation. Management of investment portfolio to maximize return while maintaining compliance with statutory requirements.

Baumann, Raymondo & Company, PA – Tampa, Florida 2003 to 2006 – Sr. Manager

Insurance Clients Served: American Superior Insurance Co., Vesta Insurance Group, Select Insurance Group, ZC Sterling, Risk Enterprise Management.

Certegy, Inc. – St. Petersburg, Florida 2002 to 2003 – Director, Financial Audit

Ernst & Young LLP – Tampa, Florida 1998 to 2002 – Sr. Manager Advised the Florida Residential Property and Casualty Joint Underwriting Association in the development of an audit approach to evaluate compliance with the "take out" programs implemented as a result of hurricane Andrew in 1992.

Insurance Clients Served: American Summit Insurance Co., American Superior Insurance Co., Argus Fire Insurance Co., Companion Property and Casualty, Fortis, Inc., ING, New Hampshire Insurance Co. (AIG), Provident Indemnity Life Insurance Co., Select Insurance Group, Sunshine State Insurance Co., Universal Property and Casualty, Vesta Insurance Group.

USF&G Corporation (St. Paul Companies) – Baltimore, Maryland 1997 to 1998 – Security Auditor

Responsible for the identification, analysis and reporting of agent, employee and policyholder fraud. Additional responsibility included the comprehensive analysis and recovery of erroneous legal fees associated with the litigation of claims for which the company was potentially liable.

Alexander & Alexander (AON) – Baltimore, Maryland 1994 to 1997 – Business Analyst

Designed, implemented and oversaw the Business Analysis Group. The group served as an internal audit and quality assurance group serving the North American offices of Alexander and Alexander, Inc. The function reviewed local offices for potential errors and omissions exposure, performed financial reviews, analyzed local profitability and staffing and performed audits of internal controls.

Schiller, Holinsky & Gardner P.A. – Baltimore, Maryland 1993 to 1994 - Senior Associate

Grant Thornton LLP – Baltimore, Maryland 1990 to 1993 – Staff Auditor

PROFESSIONAL MEMBERSHIPS

American Institute of Certified Public Accountants
Maryland Association of Certified Public Accountants

- Former Chairman, Young Members Committee
- Former Member, Litigation Support Committee

Recent Litigation Involvement

Vesta Fire v Insurance Ventures
Provident Indemnity Life v Reinsurance Group of America

SPEAKER

Sarbanes-Oxley Act of 2002 Internal Audit Best Practices Managing the Relationship Between Accounting and Information Technology

Forward-Looking Information

This release may contain forward-looking statements that are based on management's estimates, assumptions and projections. In connection with the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the Company provides the following cautionary remarks regarding important factors which, among others, could cause the Company's actual results and experience to differ materially from the anticipated results or other expectations expressed in the Company's forward-looking statements. The risks and uncertainties that may affect the operations, performance, development, results of the Company's business, and the other matters referred to above include, but are not limited to: (i) changes in the business environment in which the Company operates, including inflation and interest rates; (ii) changes in taxes, governmental laws, and regulations; (iii) competitive product and pricing activity; (iv) difficulties of managing growth profitably; (v) claims development and the adequacy of the Company's liability for unpaid loss and loss adjustment expenses; (vi) severity of natural disasters and other catastrophe losses; (vii) adequacy of reinsurance coverage which may be obtained by the Company; (viii) ability and willingness of the Company's reinsurers to pay; (ix) future terrorist attacks; (x) the outcome of the Securities and Exchange Commission's industry-wide investigation relating to the use of nontraditional insurance products, including finite risk reinsurance arrangements; and (xi) the outcome of industry-wide investigations being conducted by various insurance departments, attorneysgeneral and other authorities relating to the use of contingent commission arrangements. The Company does not intend to publicly update any forward-looking statement, except as may be required by law.

| UCAA Proforma Financial Statements Property and Casualty Insurance Company | | UNIFORM CERTIFICATE OF AUTHORITY APPLICATION | PICATE | 55 | T. |
|---|---------------------------------------|--|----------|----------|---------------------|
| Instructions | ¥ □ | Alaska | | ΨL | Montana |
| | ¥ □ | Alabama | | SC | North Carolina |
| 1 Enter the Company Name helow | AR | Arkansas | | 일 | North Dakota |
| 2. Enter the first year of the proformas (le. 2006). | □ As | American Samoa | | W Z | Nebraska |
| 3. Select the states to be completed for proformas by | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | Arizona | | ĭ | New Hampshire |
| Create Selected State Worksheets" button below. | S | California | | 3 | New Jersey |
| 4. Complete all sections of the proforma statements | 8 | Colorado | | Σ | New Mexico |
| contained on each tab below. 5. Note that several tabs contain worksheets for 3 years. of | ت ت | Connecticut | | Ž | Nevada |
| data. Be sure to complete all years of data. | 8 □ | District Of Columbia | | × | New York |
| 6. Do not "Cut" and "Paste" cells in the worksheets. Use "Com" and "Daste" instead | 96 | Delaware | | Ð | Ohio |
| 2000 Marie 1 2000 | <u>1</u> | Florida | Go to FL | ş | Oklahoma |
| | GA | Georgia | | O. R. | Oregon |
| | | Guam | | ΡĄ | Pennsylvania |
| 4. () \$1. () \$1. () \$1. () \$2. () \$2. () \$1 | Ī | Hawaii | | R. | Puerto Rico |
| | A . | Iowa | | 霳 | Rhode Island |
| Enter the Company Name: | <u>Ω</u> | Idaho | | SC | South Carolina |
| | = | Illinois | | SD | South Dakota |
| Modern USA Insurance Company | z | Indiana | | Z | Tennessee |
| | ₩ ¥ | Kansas | | ¥ | Texas |
| Year 1: | ≩ | Kentucky | | 5 | Utah |
| | 5 | Louisiana | | Α> | Virginia |
| Year 2: | MA | Massachusetts | | 5 | U.S. Virgin Islands |
| | Q₩ □ | Maryland | | 7 | Vermont |
| Year 3: 2009 | # | Maine | | W | Washington |
| | ≅ | Michigan | | ₹ | Wisconsin |
| | ğ | Minnesota | | ≩ | West Virginia |
| | № | Missouri | | ₩ | Wyoming |
| | SW □ | Mississippi | | | |

If states were added to this spreadsheet in error:

1. Select the states to be deleted by clicking the check boxes on the right.

2. Click on the "Delete Selected State Worksheets" button above.

Company Name: Modern USA Insurance Company (Property & Casualty Insurance Company)
Pro Forma Statutory Balance Sheet (in Thousands)

| | 2007 | | 2008 | 2009 |
|--|--------------|--|---------------|----------------------|
| Admitted Assets | | | | |
| Invested Assets(non-affiliated) Investments in Subs and Affiliates All assets other than investments | 20,774 | | 29,530 895 | 37,042 - 1,070 |
| 4. Total Admitted Assets(1+2+3) | 21,425 | | 30,425 | 38,112 |
| Liabilities | | | | |
| 1 | 1,568 | | 1,891 | 2,301 |
| Loss Adjustment Expenses Uneamed Premiums | 89 11,368 | | 16,921 | 19,859 |
| | 131 | | 168 | 197 |
| 10. All Other Liabilities (5+6+7+8+9+10) | 31 13.187 | | 273 19,353 | 299 22,777 |
| Capital and Surplus | | | | |
| 12. Common Stock | Γ | | | ~ |
| Preferred Stock Gross Paid In and Contributed Surplus | 6,999 | | 6,999 | 666'9 |
| Surplus Notes Unassigned Surplus | (5,762) | | (2,928) | 1,335 |
| Other Items(elaborate) Total Capital and Surplus(12+13+14+15+16+17) | 8,238 | | 11,072 | 15,335 |
| 19. Total Liabilities, | 21 425 | | 30,425 | 38,112 |
| | | in the state of th | | |
| | | Kisk-Based Capital Alialysis | | |
| 20. Total Adjusted Capital 21. Authorized Control Level Risk-Based Capital 22. Calculated Risk-Based Capital (20/21) | % 0 | | %0 | %0 |

Company Name: Modern USA Insurance Company (Property & Casualty Insurance Company)
Pro Forma Statutory Profit & Loss Statement (In Thousands)

| | 2007 | 2008 | 2009 |
|--|---------|------------|---------|
| | | | 0 00 |
| 1. Net Premiums Eamed | 11,192 | 27,215 | 708'00 |
| 2. Net Losses Incurred (Case & IBNR) | 6,577 | 14,614 | 187'8L |
| 3 Net Loss Adiustment Expenses Incurred | 448 | 6/2 | 975 |
| A Direct Commessions & Brokersone | 8.854 | 7,268 | 9,217 |
| 4. Check Collins of the Collins of t | • | ı | • |
| 5. Tellistial Ce Ceurig Collinisators | 8 854 | 7,268 | 9,217 |
| | | 1 | |
| /. Other Contractual Agreements | , | 4 80A | 2.161 |
| 8. Other Underwriting Expenses Incurred | 7,4,5 | 0,00,1 | ī |
| (1.72-848-748) (2007) (2.72-848) | (6.164) | 2,729 | 808'9 |
| 3. Oridelwining Carl (Eccs) (1-(E-C-C-C)) | 684 | 1,001 | 1,334 |
| 11 Other Income | | | |
| 42 Net Oversting Income (Loce) | | | |
| 12. Itel Operating mount (Edgs) Defend Taxes (0.10-11) | (5.480) | 3,730 | 7,642 |
| 13 Income Taxes (notified | | 3,207 | 4,844 |
| 5. Illedine rayed medica | | | |
| 14. Net Operating Income (Loss) | | | |
| After Taxes (12-13) | (5,480) | 523 | 2,798 |
| | | | |
| 15. Stockholder Dividends | | 1 | |
| | | | |
| Operating Percentages: Net Premiums Earned | 100.00% | 100.00% | 100.00% |
| | | %UZ & 5 | 49.50% |
| Net Losses Incurred to Net Premiums Earned(2/1) | 58.7% | 0/07:00 | |
| 17. Net Loss Adjustment Expenses Incurred to Net Premiums Earned(3/1) | 4.00% | 2.86% | 2.64% |
| | | 20 4 7 4 4 | %62 UE |
| 18. Other Underwriting Expenses to Net Premiums Earned ((6+7+8)/1) | 92.31% | 55.4 70 | |
| 19. Net Underwriting Gain Or (Loss) (9/1) | -55.08% | 10.03% | 17.07% |
| | | | |
| Other Percentages: | | | |
| 20. Other Underwriting Expenses to Net Premiums Written ((6+7+8)/Total Net Premiums Written)) | 45,79% | 27.75% | 28.52% |
| 24 Not I are and I are Adjustment Evanage Inclined to | | | |
| LI. Net Loss and Loss Adjustified LAPAisos mouros of Net Premiums Earned ((2+3)/1) | 62.77% | 56.56% | 52.14% |

'ie... MGA(excluding amounts included above as agents commissions), service contracts, claims payment contracts

Company Name: Modem USA Insurance Company (Property & Casualty Insurance Company)
Pro Forma Statutory Cash Flow Statement (in Thousands)

| 2008 | | 14,563 | 824 | 8,055 | 1,532 | 7,216 | 1007 | | | | 245 | 8,462 | | (2) | | | | | 8,459 |
|------|----------------------|--|---|-------------------------------|--|--|-------|---------------------------|-----------------|-------------------------------|--|---|-----------------------|-------------------------------|--------------------------------------|-------------------------------|------------------------------|---|---|
| 2007 | | 15,259 | 1,657 | 4,290 | 1,349 | 10,661 | V 0 0 | 100 | | | , | 11,345 | | (6) | | 14,000 | | 14,000 | 25,337 |
| | Cash From Operations | 1. Premiums Collected Net of Reinsurance | 2. Loss and Loss Adjustments Expenses Paid (Net of S&S) | 3. Underwriting Expenses Paid | 4. Other Underwriting Income(expenses) | 5. Total Cash From Underwriting(1-2-3+4) | | o. Idel Investment Income | 7. Other Income | 8. Dividends to Policyholders | 9. Federal and Foreign Income Taxes (Paid) Recovered | 10. Net Cash From Operations(5+6+7-8+9) | Cash From Investments | 11. Net Cash from Investments | Cash From Financing and Misc Sources | 12. Total Other Cash Provided | 13. Total Other Cash applied | 14. Net Cash from Financing and Misc Sources(12-13) | 15. Net Change in Cash, Cash Equivalents and Short-Term Investments(10+11+14) |

| <u>د</u> | Nationwide | | Company Name: Modern USA Insurance Company (Property & Casualty Insurance Company) Premiums Written to Surplus Ratios Amounts in Whole Dollars | Modern USA Insurar y Insurance Comp o Surplus Ratios Oollars | nce Company any) | | |
|----------|-------------------------|--------------------------------|--|---|----------------------------|-----------------------------------|---------------------------------|
| Year | Direct Premiums Written | Assumed Premiums Written | Gross Premiums Written | Ceded Premiums Written | Net Premiums Written | Gross Written Premiums to Surplus | Net Written Premiums to Surplus |
| 2007 | 35,415,000 | r | 35,415,000 | 12,854,133 | 22,560,867 | 429.9% | 273.9% |
| 2008 | 48,452,745 | | 48,452,745 | 15,685,727 | 32,767,018 | 437.6% | 295.9% |
| 2009 | 61,448,007 | | 61,448,007 | 21,557,144 | 39,890,863 | 400.7% | 260.1% |

No data entry is required on this page.

Nationwide

2007 Year 1

Planned Premium Volume By Line of Business Amounts in Whole Dollars (Property & Casualty Insurance Company)

Modern USA Insurance Company

Company Name:

4,280,127 16,789 7,835 11,192,801 6,858,949 13,431 Premiums Earned 2,281,857 8,951 5,967,199 7,161 4,177 4,177 3,656,699 Premiums Eamed Assumed Premiums Eamed 17,160,000 12,012 6,561,984 25,740 12,012 20,592 10,515,648 Direct Premiums Earned 15,793 8,627,274 22,560,867 15,793 15,793 27,073 13,825,299 Written 12,854,133 15,425 4,915,420 19,281 8,998 8,998 8,998 7,877,013 Ceded Premiums Written Assumed Premiums Written 35,415,000 13,542,694 53,123 42,498 24,791 24,791 21,702,312 Direct Premiums Written Homeowners Multiple Peril Commercial Multiple Peril (Non-Liabiity Portion) Commercial Multiple Peril (Liability Portion) ederal Employees Health Benefits Program Guaranteed Renewable A&H Non-Renew-Stated Reasons Only A&H Other Accident Only Private Passenger Auto No-Fault (PIP) Other Private Passenger Auto Liability Commercial Auto No-Fault (PIP) Private Passenger Auto Phys Damage Commercial Auto Physical Damage Nircaff (All Perlis) Inland Marine Financial Guaranty Medical Malpractice - Occurrence Medical Malpractice - Claims Made Sroup A&H Sredit A&H (Group & Individual) Sollectively Renewable A&H Products Liability - Claims Made Industrial Extended Coverage Mobile Home Multiple Peril Mobile Home Physical Damage Other Commercial Auto Liability roducts Liability - Occurrence Other Liability - Occurrence Other Liability - Claims Made armowners Multiple Peril Norkers' Compensation Von-Cancellable A&H Surglary and Theff Soiler and Machinery Service Warranties Reinsurance Other - Property Other - Casualty Mortgage Guaranty Multiple Peril Crop Home Warranties outo Warranties **Credit Disability** Prepaid Legal Bail Bonds All Other A&H Description Allied Lines Earthquake ivestock idelity Sredit Glass

| Φ |
|-----------------------|
| $\boldsymbol{\sigma}$ |
| 3 |
| 5 |
| ati |
| Z |

2008 Year 2

Modern USA Insurance Company (Property & Casualty Insurance Company)
Planned Premium Volume By Line of Business
Amounts in Whole Dollars Company Name:

| Net Premiums | Eamed | 19,051 | t j | , | 16,677,065 | · | ı | 19,051 | , | | | • | | ŕ | • | | | | 1 | 32,657 | , | | 1 | | 1 | | • | | • | | • | ď | f 1 | z | | | • | 40.408.999 | 10,405,856 | • | | • | 1 1 | | 27,214,535 |
|---------------------|-------------|--------|------------------------------------|--|---------------------------|---|-------------------|--------------|--------------------|----------------------------------|-----------------------------------|-----------|---------------------------------|----------------------------|---------------------|---|---------------------|---------------|---|---|-------------------------------|---------------------------------|----------------------------------|---|--------------------------------|---------------------------------|------------------------------------|---|----------|--------|--------------------|--------|-------------------|----------------------------------|------------|-------|--------------------|------------------------------|----------------------------|--|--------------------|-------------------------------|--------------------------------------|-------|--|
| Ceded Premiums | Earned | 10,024 | | | 8,775,618 | | | 10,024 | | | | | | | | | | | | 17,185 | | | | | | | | | | | | | | | | | | 426 | 5,475,159 21,481 | | | | | | 14,320,525 |
| Assumed Premiums | Earned | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | . 11 |
| Direct Premiums | Eamed | 29,075 | | | 25,452,683 | | | 29,075 | | | | | | | | | | | | 49,842 | | | | | | | | | | | | | | | | | | 0000 | 15,883,007 | | | | | | 41,535,060 |
| Net Premiums | Written | 22,937 | | . , | 20,079,629 | | • | 22,937 | | ı | . 1 | • | • | | | | 1 | | | 39,320 | , | | | ı | • | ŧ | | ī | • | | ıt | | | | 1 | | i - i | , , | 12,530,108 49.150 | . ' | 1 | | 1 1 | | 32,767,018 |
| Ceded | Written | 10,980 | 0) | | 9,612,213 | | | 10.980 | | | | | | | | | | | | 18,823 | | | | | | | | | | | | | | | | | | | 5,998,222 | | | | | | 15,685,727 |
| Assumed | Written | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | - | | | | | | | | | | 11 11 11 11 11 11 11 11 11 |
| Direct Premiums | | 33,917 | n () | | 29,691,842 | | | 33.917 | | | | | | | | | | | | 58,143 | | | | | | | | | | | | | | | | | | | 18,528,330 | | - | | | | 48,452,745 |
| | Description | Fire | Alled Lines Multiple Peril Crop | Federal Flood Farmowners Multiple Peril | Homeowners Multiple Peril | Commercial Multiple Peril (Non-Liability Portion) Commercial Multiple Peril (Liability Portion) | Mortgage Guaranty | Ocean Marine | Financial Guaranty | Medical Malpractice - Occurrence | Medical Malpractice - Claims Made | Group A&H | Credit A&H (Group & Individual) | Collectively Renewable A&H | Non-Cancellable A&H | Guaranteed Kertewable Akin Non-Repew-Stated Reasons Only A&H | Other Accident Only | All Other A&H | Federal Employees Health Benefits Program | Workers, Compensation Other Liability - Occurrence | Other Liability - Claims Made | Products Liability - Occurrence | Products Liability - Claims Made | Private Passenger Auto No-Fauit (#15) Other Drivate Dessencer Arto Lishility | Commercial Auto No-Fault (PIP) | Other Commercial Auto Liability | Private Passenger Auto Phys Damage | Commercial Auto Physical Damage Aircraft (All Perils) | Fidelity | Surety | Burglary and Theft | Credit | Credit Disability | Auto Warranties Prepaid Legal | Bail Bonds | Glass | Title Livestock | Industrial Extended Coverage | Mobile Home Multiple Peril | Mobile notifier raysida Deniage Home Warranties | Service Warranties | Reinsurance Other Presents | Other - Property Other - Casualty | Other | Total |
| Annual | Line | 1.0 | 2.2 | 2.3 | 4.0 | 5.2 | 6.0 | 8.0 | 10.0 | 1.1 | 1.2 | 13.0 | 14,0 | 15.1 | 15.2 | 5 T | 15,5 | 15.6 | 15.7 | 16.0 | 17.2 | 18. | 18.2 | 1.0° | 19.3 | 19.4 | 21.1 | 27.2 | 23.0 | 24.0 | 26.0 | 28.0 | 28.0 | 9.00 | 31.0 | 31.0 | 31.0 | 31.0 | 31.0 | 3.0 | 31.0 | 31.0 | 3.0 | 31.0 | |

| qe | 2009 |
|----------|--------|
| Nationwi | Year 3 |

Modern USA Insurance Company

Company Name: Modern USA Insurance (Property & Casualty Insurance Company)
Planned Premium Volume By Line of Business Amounts in Whole Dollars

| Net | Eamed | 25,867 25,857 | | 22,644,254 | | | 25,867 | 1 5 | • | | | | s 1 | | Ĭ. | | 44,343 | | | , , | (| | • | • | • | , | | • | ı | , , | | • | 14,130,490 | 55,428 | | | 1 1, | 1 | 36,952,116 | |
|---|---------------------|------------------|-------------------------------------|--|--|---|---------------|--------------------|---|------------|--|----------------------------|--------------------------|-----------------------------------|--------------------|---|---|-------------------------------|---------------------------------|---------------------------------------|--|---------------------------------|------------------------------------|----------------------|----------|------------------------------|----------------------|-------------------|-----------------------------------|------------|-------|------|------------------------------|---|---------------------------------------|-------------|------------------|-------|------------|--------|
| Ceded | Earned | 13,163 | | 11 523 445 | 1 | | 13,163 | | | | | | | | | | 22,565 | | | | | | | | | | | | | | | | 7 190.869 | 28,207 | | | | | 18,804,575 | |
| Assumed | Eamed | | | | | | | | | | | | | | | | | - | | | | | | | | | | | | | | | | | | | | | | |
| Direct | Earned | 39,030 | 3 | 94 167 699 | | | 39,030 | | | | | | | | | | 66,908 | | | | | | | | | | | | | | | | 21 321 350 | 83,635 | | | | | 55,756,691 | |
| Net | Written | 27,924 | | 24 445 120 | 021,044,42 | | 27.924 | 1 | | | 1 | | | | | | 47,869 | • | | ı | t 1 | ì | i i | i. | t 1 | i | | | • • | • | | 1 | | 59,836 | | · | t 1 | | 39,890,863 | |
| Ceded | Written | 15,090 | | 7,000 | 0,210,21 | | 15,090 | | | | | | | | | | 25,869 | | | | | | | | | | | | | | | | 0 0.40 460 | 32,336 | | | | | 21,557,144 | |
| Assumed | Written | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Direct | Premiums Written | 43,014 | 1,00,00 1,00,00 1,00,00 | 1. 1. 1. 2. | 37,655,337 | | 43.014 | · • | | | | | | | | | 73.738 | | | | | | | | | | | | | | | | 1000 | 23,497,718 92,172 | | | | | 61.448.007 | |
| (1) (1) (1) (1) (1) (1) (1) (1) (1) (1) | | Fire | Allied Lines Multiple Peril Crop | Federal Flood Farmowners Multiple Peril | Homeowners Multiple Peril Commercial Multiple Peril (Non-Liability Portion) | Commercial Multiple Peril (Liability Portion) Mordone Gularanty | Monday Marine | Financial Guaranty | Medical Malpractice - Occurrence Medical Malpractice - Claims Made | Earthquake | Group A&H Credit A&H (Group & Individual) | Collectively Renewable A&H | Guaranteed Renewable A&H | Non-Renew-Stated Reasons Only A&H | Other Acadent Only | Federal Employees Health Benefits Program | Workers' Compensation Other Liability - Occurrence | Other Liability - Claims Made | Products Liability - Occurrence | Private Passenger Auto No-Fault (PIP) | Other Private Passenger Auto Liability | Other Commercial Auto Liability | Private Passenger Auto Phys Damage | Aircaff (All Perils) | Fidelity | Surely Burglary and Theft | Boiler and Machinery | Credit Disability | Auto Warranties Prenaid I ensi | Bail Bonds | Glass | Lite | Industrial Extended Coverage | Mobile Home Multiple Perii Mobile Home Physical Damage | Home Warranties Service Warranties | Reinsufance | Other - Property | Other | EQ | - כומו |
| Annual | tatement Line | 1.0 | 222 | 3.0 | 5.1 | 5.2 | 000 | 10.0 | 1.1 | 12.0 | 13.0 | 15.1 | 15.3 | 15.4 | رن دن هر - | 15.7 | 16.0 | 17.2 | 18.1 | 19.4 | 19.2 | 19.4 | 27.7 | 22.0 | 23.0 | 26.0 | 27.0 | 28.0 | 31.0 | 3.0 | 31.0 | 3,00 | 31.0 | 34.0 | 31.0 | 0.0 | 31.0 | 31.0 | | |

Nationwide Year 1 2007

Company Name: Modem USA Insurance Company (Property & Casualty Insurance Company) Incurred Loss Summary By Line of Business Amounts in Whole Dollars

| Net Losses Incured* | 6,577 6,577 6,577 6,577 | 185 | 1,935,611 | 7,025,000 |
|--------------------------------|---|--|--|--|
| Ceded Losses Incurred | | | | S II |
| Assumed Losses Incurred* | | | | |
| Direct Losses Incurred* | 6,577 6,577 4,597,323 6,577 | 11.181 | 1,935,611 | 6,577,000 |
| Description | Fire Allied Lines Multiple Peril Crop Federal Floop Federal Floop Federal Floop Formwares Multiple Peril Homeowners Multiple Peril Commercial Multiple Peril Mortgage Gueranty Medical Marine Financial Gueranty Medical Mapractice - Courrence Financial Gueranty Medical Mapractice - Courrence Earthquake Group A&H Group & Individual) Collectively Renewable A&H Non-Cenroellable A&H Gueranteed Renewable A&H Other Accident Only All Other AASH Other Accident Only A Boording Boording Collectively Renewable A&H Other Accident Only A H Other Accident Only A H Other AASH Collective Boording Boording | Workers Compensation Other Liability - Occurrence Other Liability - Claums Made Products Liability - Claums Made Offer Private Passenger Auto No-Fault (PIP) Other Private Passenger Auto Liability Commercial Auto No-Fault (PIP) Other Commercial Auto Physical Danage Commercial Auto Physical Danage Aircraft (Ail Perlis) Frielity Surety Burglary and Theft Burglary and Theft Burglary and Theft Burglary Burglary Burglary Cradity | Credit Disability Auto Warranties Prepaid Legal Bail Bonds Glass Title Livestock Mobile Home Mutiple Peril Mobile Home Physical Damage Home Warranties Service Warranties Reinsurance Other. Other | Total Verification from P & L |
| Annual Statement Line | 2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2.2. | 250 177 187 187 187 187 187 187 187 187 187 | 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 | |

^{*} Include loss adjustment expenses.

Nationwide Year 2 2008

Company Name: Modern USA Insurance Company (Property & Casualty Insurance Company) Incurred Loss Summary By Line of Business Amounts in Whole Dollars

| Net Losses Incurred* | 14,614 | | 10,215,512 | • | • | | 14,614 | • | • • | • | | | , | | | • | • | | 24,845 | | | , | | | | • | | • | | | 4 | | . , | ĺ | ı | 4,301,038 | 29,229 | | t | į | 1 1 | | 14,614,466 | |
|---|----------------------|--------------------------------------|---------------------------|--|---|-----------------------------------|--------------|---|----------------------------------|---|-----------|---------------------------------|---|--------------------------|-------------------------------------|---------------------|---|-----------------------|------------------------------|-------------------------------|----------------------------------|---------------------------------------|--|------------------------------------|---------------------------------|----------------------|----------|--------------------|----------------------|-----------------------------|-----------------|---------------|------------|-------|-----------|------------------------------|-----------------------------|-----------------|---------------------------------|-------|-------|---|------------|-------------------------|
| pea | | | í | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Ceded Losses Incurred* | | | | | | - | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Assumed Losses Incurred* | | | • | | | | | | | | | | | | | | | | | ٠ | | | | | | | | | | | | | | | | | | | | | | ļ | 1 | |
| Direct Losses Incurred* | 14,614 14,614 | | 10 215 512 | 312,514 | | | 14,614 | | | | | | | | | | | | 24,845 | | | | | | | | | | | | | | | | | 4 304 038 | 29,229 | | | | | | 14,614,466 | |
| | | | | rtion) | | | | | | | | | | | | | E | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Description | Fire Allied Lines | Multiple Peril Crop Federal Flood | Farmowners Multiple Peril | nomeroral Multiple Peril (Non-Liability Portion) | Commercial Multiple Peril (Liability Portion) | Mortgage Guaranty Ocean Marine | Ocean Marine | | Medical Malpractice - Occurrence | Medical maipractice - Claims Image Fartholiake | Group A&H | Credit A&H (Group & Individual) | Collectively Renewable A&R Non-Cancellable A&H | Guaranteed Renewable A&H | Non-Renew - Stated Reasons Only A&H | Other Accident Only | Federal Employees Health Benefits Program | Workers' Compensation | Other Liability - Occurrence | Other Liability - Claims Made | Products Liability - Claims Made | Private Passenger Auto No-Fault (PIP) | Commercial Auto No-radii (P.P.) Other Commercial Auto Liability | Private Passenger Auto Phys Damage | Commercial Auto Physical Damage | Aircraft (All Penis) | Fidelity | Burglary and Theft | Boiler and Machinery | Credit Oradit Disability | Auto Warranties | Prepaid Legal | Bail Bonds | Title | Livestock | Industrial Extended Coverage | Mobile Home Physical Damage | Home Warranties | Selvice Wallaines Rensurance | Other | Other | | Total | Verification from P & L |
| Annual Statement Line | 2.0 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

^{*} Include loss adjustment expenses.

Nationwide Year 3 2009

Company Name: Modem USA Insurance Company (Property & Casualty Insurance Company) Incurred Loss Summary By Line of Business Amounts in Whole Dollars

| Net | Incurred* | 18,291 | 18,291 - | | 12,785,218 | | • | 18.291 | , | | | • | i. | | • | . , | , | 1 | 31 094 | , | ı | j 1 | | • | 1 | | • | ı | | r | • | 1 1 | | • | | • • | . 000 | 36,581 | ı | | ı | | 18,290,727 | 19,265,000 |
|---------|---------------------|--------|-------------------------------------|---------------|--|---|-------------------|----------------------------|----------------------------------|----------------------------------|-----------------------------------|-----------|---------------------------------|----------------------------|--------------------------|-------------------------------------|-------------------------------------|---|-----------------------|---|---------------------------------|----------------------------------|--|--------------------------------|---------------------------------|------------------------------------|-----------------------|----------|--------|--|--------|-------------------|---------------|------------|-------|-----------|-------|---|------|--------------------|-------|-------|------------|-------------------------|
| Ceded | Losses Incurred* | | | | ı | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | ı | |
| Assumed | Losses Incurred* | | | | . • | | | | | | | | | | | | | | | | | | | , | | | | | | | | | | | | | | | | | | | ı | |
| Direct | Losses Incurred* | 18,291 | 18,291 | | 12,785,218 | | | 00 00 00 00 00 | 67.0 | | | | | | | | | | 000 | tp0.10 | | | | | | | | | | | | | | | | | | 36,581 | | | | | 18,290,727 | |
| | Description | Fire | Allied Lines Multiple Peril Crop | Federal Flood | Familymies Multiple Ferii Homeowners Multiple Peril | Commercial Multiple Peril (Non-Liability Portion) | Mortgage Guaranty | Ocean Marine | manu manne Financial Guaranty | Medical Malpractice - Occurrence | Medical Malpractice - Claims Made | Group A&H | Credit A&H (Group & Individual) | Collectively Renewable A&H | Guaranteed Renewable A&H | Non-Renew - Stated Reasons Only A&H | Other Acadent Only All Other A&H | Federal Employees Health Benefits Program | Workers' Compensation | Other Liability - Occurrence Other Liability - Claims Made | Products Liability - Occurrence | Products Liability - Claims Made | Private Passenger Auto No-Fault (PIP) Other Drivate Descender Auto Liability | Commercial Auto No-Fault (PIP) | Other Commercial Auto Liability | Private Passenger Auto Phys Damage | Aircraft (All Perils) | Fidelity | Surety | Burgiary and men Boiler and Machinery | Credit | Credit Disability | Prepaid Legal | Bail Bonds | Glass | Livestock | n. | Mobile Home Multiple Peril Mobile Home Physical Damage | | Service Warranties | Other | Other | Total | Verification from P & L |
| Annual | Statement | 1.0 | 2.0 | 2, c & C | 0.4 | £ Cπ Cπ | 9.0 | 0.0 | 10.0 | 11.1 | 11.2 | 13.0 | 14.0 | 15.4 1.5.4 | 15.3 | 15.4 | 15.5 | 15.7 | 16.0 | 17.1 | 18.1 | 18.2 | - 5 - 5 - 5 | 19.3 | 19.4 | 21.1 | 22.0 | 23.0 | 24.0 | 27.0 | 28.0 | 28.0 | 31.0 | 31.0 | 31.0 | 31.0 | 31.0 | 31.0 31.0 | 31.0 | 31.0 | 31.0 | 33.0 | | |

* Include loss adjustment expenses.

| ಶ |
|----|
| |
| ₹ |
| _ |
| 0 |
| := |
| ದ |
| Z |
| |

36,952,116 36,952,000 14,130,490 55,428 25,867 22,644,254 Premiums Earned 24% 14,614,466 15,393,000 4,301,038 14,614 14,614 10,215,512 2008 Losses Incurred* 10,406,838 40,822 27,214,535 27,215,000 19,051 16,677,065 Premiums Earned (Property & Casualty Insurance Company)
Net Premium and Loss Developments By Line of Business
Amounts in Whole Dollars Modern USA Insurance Company 29% 6,577,000 7,025,000 1,935,611 13,154 4,597,323 Losses Incurred* 11,192,801 11,192,000 4,280,127 16,789 6,858,949 Premiums Earned Company Name: Commercial Multiple Peril (Non-Liability Portion) Federal Employees Health Benefits Program Commercial Mutiple Peril (Liability Portion) Collectively Renewable A&H
Non-Cancellable A&H
Guaranteed Renewable A&H
Non-Renew-Stated Reasons Only A&H Private Passenger Auto No-Fault (PIP) Other Private Passenger Auto Liability Commercial Auto No-Fault (PIP) Other Commercial Auto Liability
Private Passenger Auto Phys Damage
Commercial Auto Physical Damage Medical Malpractice - Occurrence Medical Malpractice - Claims Made Products Liability - Occurrence Products Liability - Claims Made Credit A&H (Group & Individual) Mobile Home Physical Damage Industrial Extended Coverage Other Liability - Occurrence Other Liability - Claims Made Mobile Home Multiple Peril Farmowners Multiple Peril Homeowners Multiple Peril Workers' Compensation Burglary and Theft Boiler and Machinery Other Accident Only Service Warranties Reinsurance Mortgage Guaranty Financial Guaranty Allied Lines Multiple Peril Crop Vircraft (All Perils) Auto Warranties Prepaid Legal Bail Bonds Home Warranties Credit Disability Federal Flood Ocean Manne All Other A&H Inland Marine Earthquake Group A&H Description Livestock -idelity Credit Glass Annual Statement Line 22,22,22 22,22,22 23,23 24,25 25,25

12,785,218

2009 Losses Incurred*

49%

18,290,727 19,266,000

Verification from P & L - should equal line above.

* include loss adjustment expenses.

5,382,961 36,581

UCAA Proforma Financial Statements Assumptions

List all of the relevant assumptions used to create the proformas. Note, assumptions enclosed again here.

1 Balance Sheet Assumption

All assets other than investments include accounts receiveables less than 90 days and Fixed assets (Computers).

Florida Year 1

2007

Company Name: Modem USA insurance Company (Property & Casualty Insurance Company)
Expense Allocation to Lines of Business Net of Reinsurance Amounts in Whole Dollars

| 1,572 1,585 1,096 1,11 | | Written | | | | | incurred | | paunoul | | Incurred | | Incurred | Incurred | Incurred |
|--|---|-------------|-----------|--------------------|---------------------------------------|---|----------|--------------|-----------|-------|-----------|------------|----------|--------------|----------|
| LUES (1979) 1. 17. 18. 17. 18. 17. 18. 17. 18. 17. 18. 17. 18. 17. 18. 18. 18. 18. 18. 18. 18. 18. 18. 18 | | Amount | Amount | % | Amount | | - | | Amount | % | 1 | % | Amount | % | Amount |
| 15,723 7,825 1070 | | 15,793 | 7,835 | 100% | 6,577 | 84% | | % 4 % | 3,003 | 38% | 437 | % % © 0 | 597 | % % 80 80 | |
| 15,222,277 6,686,940 (100% 4,587,723 (97% 274,574 4% 3,003 35% 467 6% 522611 (100% 11,113) (100% 11, | ed Lines Historian Doorl Oron | 200 | - | 2 ' | · · · · · · · · · · · · · · · · · · · | | | . ' | | | nementari | , | | , | |
| 15.702 | Jeral Flood | 1 | • | • | - | , | | | | , | | | | 3 | |
| 1000 251 | mowners Multiple Peril | | | ' 200 | 000 | , - , - , - , - , - , - , - , - , - , - | 274 | ' 0 | 2500012 | ,000 | 080 080 | ' %' | 522 R11 | ' % | |
| 15.00 (19.00) | neowners Multiple Peril | 13,825,297 | 6,858,949 | 80 80 80 | 4,597,323 | % 0 | 2/4,5/4 | 0,4 | 7,6,020,2 | 0,000 | 202,303 | 0 | 325.011 | S ' | |
| 27 977 | nmercial Multiple Peril (Non-Liability Portion) | • | | • | | | | | | | | | | ' ' | |
| 15.729 7.655 100% 6.577 8-1% 314 4% 3.003 39% 4.67 6% 5.89 8.8 6.1 6.1 6.1 6.1 6.1 6.1 6.1 6.1 6.1 6.1 | nmercial Multiple Peni (Liability Portion) | | | | | | | | | • | | - | | , | |
| ### Commonate ### 1575 | tgage Guaranty | 1 | • | • | | | | | | | | - | | • | |
| Comparison Com | san Manne | | 100 | , 2006 | 6 577 | 7078 | 214 | 757 | 3,003 | 38% | 437 | %9 | 287 | 8% | |
| gram 27 (73-42) (73-42) (700)k (11.18) (83% (4% 5,146) (33% 775) (4% 1,120) (| nd Manne | 98/6 | 000,7 | 8/00 | 5 | | , | ? ' |) | | 2 | ' | | | |
| ggm. 77 D773 13.42 100% 11.1191 83% 858 4% 5.146 30% 7759 6% 1.0204 83 84 8 8.146 30% 7759 6% 1.0204 83 84 8 8.146 30% 7.1209 84 8 8.166 25 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | ancial Guaranty | | | • | | 1 | | | | | | | | | |
| gram. 27,033 13,451 10,916 11,151 10,936 10,936 11,151 10,936 | dical Malpractice - Occurrence | , | • | • | | , | | , | | , | | 1 | | | |
| gram 27/073 (13.43 100% 11.18) 83% 558 4% 55.148 89% 759 6% 11.024 8 8 8 8 8 10.14 80% 759 6% 11.024 8 8 8 8 8 10.004 11.024 8 8 8 10.004 11.024 8 10.004 11.024 8 10.004 11.024 | dical Marpractice - Claims Made | | , | • | | • | | , | | | | - | | 1 | |
| gram 277,073 13,431 100% 11,1191 83% 858 4% 5,148 88% 750 6% 1,1224 8 8827,228 8527,275 6% 1,1354 14% 14% 1,1354 14% 14% 14% 14% 14% 14% 14% 14% 14% 14 | thquake | | • | 1 | | , | | • | | , | | | | ·- | |
| gram (gram) (27,073 (13,41) (100)) (11,11) (103% (5% 5% 5% 5),149 (39% 7750 6% 1,100)) (13,41) (100) (| UD A&H | | • | , | | , | _ | , | | - | | | | 1 | |
| gram 27,073 (3,401 109%) (1,101 93%) 658 4% 5,146 33% 759 6% (1,024 6) 658 4% (1,101 93%) 658 4% (1,101 93%) 658 4% (1,101 93%) 658 4% (1,101 93%) 658 1,101 93% (1,101 93%) 6 | dit A&H (Group & Individual) | t | | • | - | • | | • | | | | | | | |
| gram 27.073 13.431 100% 11.161 83% 568 4% 5.148 39% 7750 69% 1.0224 6 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | Jackson Poposiable A&H | , | • | , | | t | | • | | | | , | - | • | |
| gram 277,073 13,431 100% 11,1181 83% 558 4% 5,148 38% 779 6% 1,024 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | Contain the Ash | | • | • | | • | | | | , | | • | | - | |
| 9mm 27,073 13,431 100% 11,181 63% 558 4% 5,148 33% 759 69% 1,1024 65% 33,400 60% 11,181 63% 33,400 60% 11,181 | Post Cellable Date | | | • | | • | | | _ | • | | | | • | |
| gram 27.073 13,451 100% 11,181 83% 558 4% 5,148 33% 759 6% 1,024 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 8 | aranteed Kenewade Agn | | | | | | | | - | 1 | | 1 | | , | |
| Grant 27.073 (3.43) 100% (11.18) 89% 658 4% 5,148 38% 759 5% (1024 6) 5% (1024 | -Renew-Stated Reasons Only A&H | ı | • | | | | | | - | | | | | - | |
| gram 27,073 13,431 100% 11,181 33% 588 4% 5,148 38% 7750 6% 11,024 8% 5,148 38% 55.05 6% 11,024 8% 5,148 38% 55.05 6% 11,024 8% 55.05 6% 11,000% 10.05% 11,000% 10.05% 10. | ter Accident Only | 1 | • | | | , | | | | _ | | 1 | | -, | |
| gram 27,773 (13,43) (100% (11,18) 83% 5.88 4% 5,148 38% 7759 69% (1,024 6) 69% (1,024 | Other A&H | 1 | ' | 1 | - | | | • | | • | | 1 | | ' | |
| 8.627.278 4.280.127 100% 11.181 83% 5.88 4% 5.148 38% 775 6% 10.024 83.88 | deral Employees Health Benefits Program | | , | ı | | t | | • | | , | ru-re- | • | | ' | |
| 27.073 13.431 100% 11.181 133% 558 4% 5,148 33% 7750 69% 11.024 15 10 10 10 10 10 10 10 10 10 10 10 10 10 | rkers' Compensation | • | • | 1 | | 1 | | 1 | | 1 | | 1 | | • | |
| 8.627.26 4.280,127 100% 1.935,611 48% 177,355 4% 1.640,496 38% 238,955 6% 7.280,236 4.380,127 100% 1.3,154 78% 1672 4% 1.640,496 38% 288,955 6% 7.280,236 4.380,127 100% 1.3,154 78% 1.040,496 38% 1.640,496 38% 1.640,496 38% 1.8 | more designations | 27.073 | 13 431 | 100% | 11.181 | 83% | 538 | 4% | 5,148 | 38% | 750 | %9 | 1,024 | % % | |
| 6,627.276 4,280,127 100% 1,985,611 45% 177,355 4% 1,640,496 35% 238,855 6% 376,236 83,42 83,42 83,42 85,42 8 | let Lability - Octain elles | | · | . ' | | 1 | | ı | | | | • | | • | |
| 8,627,276 4,280,127 100% 1,995,611 45% 171,355 4% 1,640,496 38% 228,535 6% 3,252,236 93,842 16,789 100% 13,154 76% 1,260 1 | let Cablity - Claims Made | | | | | - | | | | • | | • | | 1 | |
| 8,657.26 4,280,127 100% 1,935,611 45% 171,355 4% 1,640,496 39% 2,38,955 6% 3,26,236 33,342 16,789 100% 1,3,154 76% 16,40,496 39% 6,435 93% 6,53,142 1,280 1,3,154 76% 1,3,154 | ducts Liability - Occurrence | | | | | | | | | _ | | 1 | | | |
| 8.627.276 4.280.127 100% 1.935,611 45% 17.1355 4% 1.540.496 38% 238.955 6% 326.238 8% 3.54.2 6% 3.55.238 6% 3.55.2 | ducts Liability - Claims Made | | , | • | - | 1 | | | | • | | 1 | | | |
| 8.627.276 4.280,127 100% 1.335,611 45% 171,355 4% 1.640,496 38% 238,955 6% 326,236 8% 33,342 16,789 100% 12,154 78% 677 4% 6,435 88% 288,626,556 6% 326,236 8% 33,342 16,789 100% 12,154 78% 677 4% 16,40,496 38% 288,626,556 6% 326,236 8% 33,342 16,789 100% 12,154 78% 16,735 4% 16,40,496 38% 288,626,556 6% 326,236 8% 33,342 16,789 100% 100% 100% 100% 100% 100% 100% 100 | vate Passenger Auto No-Fault (PIP) | | • | • | | 1 | | • | | , | | | - | | |
| 8.622.276 4.280.127 (100%) 1,935.611 4.5% 171.355 4% 1.640.496 38% 238.955 6% 326.236 8% 33.842 16,729 (100%) 1,21.54 7.0% 1,31.54 7.0% | her Private Passenger Auto Liability | • | , | • | anna. | 1 | | - | | • | | | | ~~~ | |
| ### ### ############################## | mmercial Auto No-Fault (PIP) | • | | | . 1875. 17 | 1 | | , | | • | | 1 | | î: | |
| 8,627.276 4,280.127 100% 1,935.611 4,5% 171.355 4% 1,640.436 35% 238.955 6% 3.26.236 8% 33.842 16,789 100% 13,154 76% 672 4% 6,435 89% 69% 67.289 8% 1,280 8% 1,280 8% 1,280 8% 1,280 8% 1,280.127 100% 100% 100% 100% 100% 100% 100% 100 | her Commercial Auto Liability | • | | • | | ı | | • | | | | - | | - | |
| 8.627.276 8.627.276 8.627.276 1.540,496 33.342 1.571.356 8.676 1.540,496 33.342 1.571.356 1.540,496 33.342 1.571.356 1.540,496 33.342 1.571.356 1.540,496 33.342 1.571.356 1.571 | vate Passenger Alito Phys Damage | • | • | • | | , | | - | | 1 | | | | • | |
| 8.627.276 4.280.127 100% 1.935.611 45% 171.355 4% 1.640.496 38% 236.956 6% 336.236 8% 1.280 8 | monard Auto Division Demade | • | • | • | ******* | , | | | | - | | 1 | | , | |
| Valiferiis Val | | | | _ | | - | | , | | • | | 1 | | | |
| and Theff and Machinery Sabability Satisfield The Multiple Peril Sabability Sabability Sabability The Multiple Peril Sabability Sa | craft (All Penis) | 1 | | | | | | _ | | _ | | | | • | |
| Advantes and Thatf and Machinery services and Thatful and Machinery services and Thatful and Advantage and Advanta | Jelity | 1 | • | ' | | | | | | | | , | | | |
| and Machinery Olsability Disability Dis | rety | 1 | • | • | - | • | | | | | | _ | | | |
| ### State of Coverage Company | Inglany and Theft | • | • | • | | • | - | • | | - | | • | | | |
| Disability | Wendmand Machinery | • | , | , | | • | | • | | 1 | | • | | 1 | |
| Comparison Com | | , | | 1 | | • | | , | | 1 | | • | | , | |
| Led Coverage 8,627,276 4,280,127 100% 1,955,611 45% 171,355 4% 1,640,436 38% 238,955 6% 3,262,35 8% 1,540,436 3,542 1,5789 100% 13,154 78% 6,435 38% 238,955 6% 3,262,35 8% 1,280 8% 1,280 8% 1,080 8% 1, | | | | | | | | | | , | | t | | , | |
| Authorities Signature State | edit Disability | • | 1 | | | | | | | -, | | • | | | |
| ric Legal mds control of Legal control | uto Warranties | | • | • | | | | | | | | | | -, | |
| nds by the Multiple Peril 33,842 16,709, 1,935,611 18,154 18,154 18,154 18,154 18,154 18,154 18,154 18,155 | epaid Legal | | | ı | | ı | | | | • | | ' | | | |
| Extended Coverage Home Multiple Peril 33,342 Home Multiple Peril 33,343 Hom | ail Bonds | • | , | - | | 1 | | , | | , | | | | | |
| Extended Coverage Home Multiple Peril S3,842 Home Physical Damage Home Multiple Peril S3,842 Home Physical Damage | SSS | | • | 1 | | 1 | | - | | , | | 1 | - | , | |
| Distriction Distriction 1 | a | • | • | 1 | | , | | ı | _ | • | | , | | , | |
| Tal Extended Coverage Home Multiple Peril 33,842 16,789 1036, 11,543 10,096 113,154 10,005 11,154 11 | Another | • | • | .1 | | • | | • | | • | | , | | ' | |
| ## CAND Manual State | Actions Extended Coverage | | , | 1 | _ | 1 | | • | | 1 | | - | | - | |
| Home Murple Peril Cool 12 4% 6.435 38% 937 6% 1.280 8% 8.435 4.435 38.42 16,789 100% 13,342 16,789 100% 13,342 16,789 100% 13,154 78% 6.435 38% 937 6% 1.280 8% 8.435 8. | | 8 C 7 C 2 B | 4 280 127 | 1000% | 1 935 611 | 45% | 171.355 | 7% | 1 640,496 | 38% | 238,955 | 9% | 326,236 | %8 | |
| Home Playsical Damage | obile Home Muriple Peni | 0.12, 120,0 | 1,400,11 | 7000 | | 78% | 672 | 4% | 6 435 | 38% | 937 | - %9 | 1,280 | 8% | |
| Warranties e Warranties france Irance Iran | cbile Home Physical Damage | 250,00 | 101/01 | 25.5 | ţ 2 | 6 | 1 | ? | <u></u> | ; | | - | | | |
| France Fr | ome Warranties | • | • | • | | | | • | | | | | | - | |
| riance | ervice Warranties | | , | 1 | | 1 | | • | | , | | · · · | | | |
| | Hinsurance | | | • | • | • | | , | | - | | | | , , | |
| 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 | ther | ı | • | 1 | | 1 | | • | • | | | , | | 1 | |
| | To the | ı | | , | | 1 | | - | - | • | | • | | 1 | |
| | i di | , | , | 1 | | • | | -,- | | - | | 1 | | , | |
| 2014892 69% 653,142 | , | | | | | | | - | | - | 1 | | | _ | ŀ |
| 44 4 290 000 8 853.142 898 853.142 | | | | | | | | | | | | | | | |
| | | | | | 111000 | ò | 110000 | 707 | 1 200 000 | 7026 | 624 R92 | 8% | 853 142 | 8% | |

2008

Company Name: Modern USA Insurance Company (Property & Casualty Insurance Company)
Expense Allocation to Lines of Business Net of Reinsurance Amounts in Whole Dollars

| ت د د د | ğ | - 6 | 197 1% | , | 1 | 172.810 2% | | , | • | 197 | | 1 | | | 1 | 1 | 1 | • | | | _ | | 338 1% | t 1 | , | 1 | | , , | | - | , | 1 1 | , | • | 1 1 | 1. | 1 | | , | | | 423 1% | ar mean v | 1 4 | | , | , | | |
|---------------------------|---|--------|------------|----------------------|---------------|---------------------------|--------------------------|---|-------------------|--------------|---------------|--------------------|-----------------------------------|------------|-----------|---------------------------------|---------------------|--------------------------|-----------------------------------|--------------------|---|-----------------------|------------------------------|-------------------------------|---------------------------------|--|--|--------------------------------|---------------------------------|------------------------------------|-----------------------|----------|--------|----------------------|--------|-------------------|---------------|------------|-------|-----------|------------------------------|----------------------------|--|--------------------|-------------|-------|---------------|---|-------|
| All Other | Incurred | Amount | | | | | | | | | | | | | | | | _ | | | | | | | | | | | | | | | _ | | | | | | | | | | | | | | | | |
| | | | 2% | , | | 2% | | | | 5% | | | ' | | | , | | | _ | _ | | | 7% | • | | | ' | | | _ | | | | | | | | | | | | 12,8 | | | | | | | |
| Other Acquisition | Expenses | Amount | 679 679 | | | 594 083 | <u>.</u> | | | 679 | 0 | | | | | | | | | | | | 1,163 | | | | | | | | | | | | | | | | | | 370 720 | 1,454 | | | | | | | |
| | | % | % % | 1 | • | 80 | • | , | 1 | ' %' | ę ' | , | ' | 1 1 | | 1 | 1 | • | | 1 .1 | • | 1 | % | * | 1 | • | , | | | | • | • | 1 1 | , | | | , | 1 1 | , | 1 | , % | . 4 | , | , | 1 1 | • | 1 | | |
| Taxes, Licenses, | & Fees Incurred | Amount | 1,029 | | | 200 367 | | | | 1 020 | 620,1 | | | | | | | | | | | | 1.763 | | | | | | | | | - | | | | | | | | | 561 843 | 2,204 | | | | | **** | | |
| | | % | 19% | , | 1 | 44% | . ' | , | , | . 004 | 0 ' | , | • | • | | , | • | , | , | | , | , | 19% | ľ | | 1 | , | • | 1 1 | | 1 | ' | ' ' | 1 | • | 1 1 | - | | 1 | - | 10% | 2 % | , | • | , , | • | 1 | 1 | |
| Commission & Brokerage | Expenses | Amount | 5,639 | | | 4 936 582 | 1 | | | 000 | B 20'0 | | | | , | | | | | | | | 69'66 | | _ | | | | | | | | | , , | | | | | | • | 3 080 509 | 12.084 | | | nanatra 1 | | | | |
| | | % | 2% | • | 1 | 70,7 | ? ' | , | 1 | 'è | 0,7 | , | , | 1 | 1 1 | ı | 1 | 1 | í | f · 1 | ' ' | • | 2% | 1 | . (| , | • | 1 | 1 | , , | ' | 1 | 1 (| • | , | • 1 | 1 | 1 / | , | • | , %0 | , % % | · ' | • | | , | | | |
| Loss Adjustment | Expenses | Amount | 545 545 | | | 477 115 |) - - - | - " | | 14 | ç 8 | | | | ******* | | | | | | | | 934 | | | | | | | | | | | • | | | | | • | | 707 700 | 1168 | | | | - | | | |
| | | | 50% 50% | | , | 7000 | , | | | ' è | %) %) ' | • | 1 | • | | | • | ' | • | , | ' ' | - | 20% | • | . , | ì | 1 | , | , | | • | • | | | 1 | . 1 | • | • | | , | , 270, | 47% | į t | 1 | | , | • | | |
| , Net | Losses | Amount | 14,614 | | | 10 245 512 | 4.0.0 | | · # | | 4,614 | | | | | | | | | | | | 24,845 | | | - | • | | • | | | | | | | | | | | | 000 100 1 | 92,92 | 2 | | | | | | ***** |
| | | % | 100% | • | , | 1000 | e ' | ! | ' | ' ' | 3,00L | • | 1 | , | | 1 1 | - | 1 | , | , | | | 100% | 1 | | | , | 1 | 1 | . , | • | , | | - | , | 1 1 | , | , | | | - 200 | 800 | 3 ' | | | , | - | - | |
| yet V | Premiums Earned | Amount | 75 | | ı. | 14 130 150 | | , , | , | | 28,075 | . 1 | ı | • | | | • | 1 | , | ' | 1 1 | t | 49,842 | • | . 1 | | • | • | • | | • | 1 | 1 1 | • | • | •) | • | , | 1 1 | • | | 15,883,007 | | , | • | | · | | |
| Net | Premiums Written | Amount | 22,937 | Ĭ | , | 20.040.00 | 20,019,02 | . , | | | 22,937 | , , | • | 1 | | | 4 | • | | | , , | | 39,320 | • | | | • | ı | | 1 1 | • | ı | • 1 | • | • | | 1 | • | | | | 12,530,108 | 2 | • | 1 | 1 1 | . • | 1 | |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | Premiums, Losses, Expenses and Percentages To Premiums Eamed for Business Net of Reinsurance | | Fire | Militiale Peril Crop | Federal Flood | Farmowners Multiple Peril | Homeowners Multiple Peni | Commercial Multiple Peril (Not-Liability Politor) Commercial Multiple Peril (Liability Portion) | Mortgage Guaranty | Ocean Marine | Inland Manne | Financial Guaranty | Medical Malpractice - Clarms Made | Earthquake | Group A&H | Credit A&H (Group & Individual) | Non-Cancellable A&H | Guaranteed Renewable A&H | Non-Renew-Stated Reasons Only A&H | Other Acadent Only | All Other A&H Todom! Smaltando Hoath Bornetts Doorge | Workers' Compensation | Other Liability - Occurrence | Other Liability - Claims Made | Products Liability - Occurrence | Products Liability - Claims made Devote Descende Auto No Pault (DID) | Other Private Passenger Auto Liability | Commercial Auto No-Fault (PIP) | Other Commercial Auto Liability | Private Passenger Auto Phys Damage | Aircraft (All Perils) | Fidelity | Surety | Boiler and Machinery | Credit | Credit Disability | Prepaid Legal | Bail Bonds | Glass | Livestock | Industrial Extended Coverage | Mobile Home Multiple Peril | Mobile home rigsical Damage Home Warranties | Service Warranties | Reinsurance | Cee C | Other | | |
| Annual | Statement Line | ł | 1.0 | 2.5 | | | | | 6.0 | 8.0 | 0.0 | 0.0 | 1.2 | 12.0 | 13.0 | 0.40 | - ~ | 15,3 | 4 | 15.5 | 1 01 | 15.7 | 17.1 | 17.2 | ٠, ٥ | 787 | 19,2 | 19.3 | 19,4 | 21.1 | 22.0 | 23.0 | 24.0 | 27.0 | 0 | 28.0 | óó | 0. | o c | | 31.0 | 31.0 | 31.0 | 31.0 | 31.0 | 33.0 | 31.0 | | |

Florida Year 3

2009

Company Name: Modem USA Insurance Company (Property & Casualty Insurance Company)
Expense Allocation to Lines of Business Net of Reinsurance Amounts in Whole Dollars

| Annual | | Net | Net | | Net | | Loss Adjustment | | Commission & Brokerage | | Taxes, Licenses, | | Other Acquisition Expenses | | All Other | |
|---|--|------------|------------|-------|--------------------|-------|--------------------|-----|---------------------------|------|---------------------|------|----------------------------------|--------|-----------------|------|
| statement Line | Premiums, Losses, Expenses and Percentages To Premiums Earned for Business Net of Reinsurance | Written | Eamed | | paunou | | Incurred | | Incurred | | Incurred | | Incurred | | Incurred | |
| | | Amount | Amount | * | Amount | 8 | Amount | * | Amount | % | Amount | % | Amount | % | Amount | * |
| 0.1 | Fire | 27,924 | 25,867 | 100% | 18,291 | 71% | 682 | 3% | 5,855 | 23% | 2,926 | 11% | 257 | 3% | 108 | % % |
| 2.2 | Allied Lifes Multiple Peril Crop | +26,12 | 100,52 | 2 , | 67.0 | 2 ' | 700 | è ' | 2 | 3 ' | 3 | 2 ' | 5 |)) | 2 | 2 ' |
| 2.3 | Federal Flood | . 1 | • | 1 | | ١ | | • | | 1 | *** | 1 | | | and a series of | , |
| 0. 4 0. C | Farmowners Multiple Peni Homeowners Multiple Peni | 24.445.120 | 22.644.254 | 100% | 12.785.218 | 26% | 597,473 | 3% | 5,125,155 | 23% | 2.561,817 | 11% | 650,414 | 3% | 173,331 | 1 % |
| 5.1 | Commercial Multiple Peril (Non-Liability Portion) | | | | | | | . ' | | , | | 1 | | | | , |
| 5.2 | Commercial Multiple Perli (Liability Portion) | 1 | • | • | | • | | • | ********** | • | | 1 | | ' | | , |
| 0.0 | Mortgage Guaranty | 1 | • | • | | ' | • | • | | , | | 1 | | 1 | | |
| ⊃.c | Ocean Marine Injoint Merine | PC5 26 | 25 867 | 100% | 18 291 | 71% | 683 | 3% | 5,855 | 23% | 2 926 | 11% | 72 | 3%' | 198 | , % |
| 10.0 | Financial Guaranty | | | 3 | 24.0 | | 3 | ; i | 3 | , | | | | ' | | |
| 11.1 | Medical Malpractice - Occurrence | 1 | • | , | | , | | 1 | | • | | 1 | | • | | ż |
| 1.2 | Medical Malpractice - Claims Made | | | ı | | 1 | | | | 1 1 | | 1 1 | | ' ' | | 1 1 |
| 13.0 | Group A&H | • 1 | . , | | | | | | | | | | | 1 1 | | , |
| 0.4 | Credit A&H (Group & Individual) | , | ı | • | | ' | | 1 | | • | | 1 | | 1 | | , |
| 15.1 | Collectively Renewable A&H | 1 | | , | | • | • | ı | | • | | 1 | - | ' | - | 1 |
| 15.2 | Non-Cancellable A&H | 1 | , | 1 | | , | | • | | • | | • | _ | 1 | | 1 |
| | Guaranteed Renewable A&H | 1 | • | , | | , | | • | | • | | 1 | | 1 | | (|
| 4.0.1 | Non-Kenew-Stated Keasons Only Akh | • | • | • | | | | • | | , , | | | | | | |
| 0, r, | Other Academ Only | | . , | | | | | , , | | . , | | ' ' | | | | |
| 15.7 | Federal Emolovees Health Benefits Program | | ٠ | , | | , | | 1 | | • | | , | | • | | , |
| 16.0 | Workers Compensation | ı | į | 1 | | , | | , | | ı | | • | | , | | • |
| 17.1 | Other Liability - Occurrence | 47.869 | 44,343 | 100% | 31,094 | 70% | 1,170 | %8 | 10,036 | 23% | 5,017 | 11% | 1,293 | 3% | 339 | 1% |
| 17,2 | Other Liability - Claims Made | 1 | | 1 | | • | | 1. | | , | | , | | , | | , |
| | Products Liability - Occurrence | 1 | | 1 | | 1 | • | , | | ' | | • | | | | ı |
| 187 | Products Liability - Claims Made | | • | • | | , , | | 1 1 | | | | • • | | , , | | 1 1 |
| , o | Cities Private Passender Auto Liability | . 1 | | | | , | | | | | | - | - | | - | ' |
| 19.3 | Commercial Auto No-Fault (PIP) | t | , | • | | ' | | (| | , | | , | | • | | , |
| 19.4 | Other Commercial Auto Liability | 1 | , | , | | | | • | | • | | | | ' | | 1 |
| 21.1 | Private Passenger Auto Phys Damage | 1 | • | r | | , | | • | | | | | | ' | | 1 |
| 21.2 | Commercial Auto Physical Damage | 1 | | 1 | | ' | | • | | , | | ı | | 1 | | 1 |
| 22.0 | Aircraft (All Perils) | • | í | • | | 1 | | , | | , | * | • | | 1 | | • |
| 23.0 | Fidelity | • | 1 | 1 | | • | | • | | | | | ••• | ' ' | | 1 1 |
| 28.0 0.0 | out ety Birdiany and Theft | | | | | | | | | , , | | | | 1 1 | _ | |
| 27.0 | Boiler and Machinery | , | | | | • | | 1 | | - | | | | , | - | , |
| 28.0 | Credit | 1 | 1 | 1 | | • | - | • | | 1 | | ' | | 1 | | • |
| 28.0 | Credit Disability | • | 1 | ! | | , | | ٠ | | 1 | | 1 | | 1 | | 1 |
| 31.0 | Auto Warranties | | • | ı | | • | | • | | i | | • | | 1 | **** | 1 |
| 31.0 | Prepaid Legal | · | • | 1 | | • | | • | | • | | • | | • | | |
| 2. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5 | Dall Bonds | | | | | | | • | | | | , , | | | | |
| 310 | Tie all | | | 1 | | • | | | - | | | 1 | | -, | | 1 |
| 31.0 | Livestock | , | 1 | 1 | | , | | • | | • | | 1 | | , | | 1, |
| 31.0 | Industrial Extended Coverage | | 4 6 6 | 1 200 | | ' 200 | 000 | 1 6 | 0 | ' 20 | , 000 | , 2 | | ' è | 707 00 7 | 1 3 |
| 3,0 | Mobile Home Multiple Peri Mobile Lome Diversi Demass | 15,254,256 | 14,130,490 | 8 8 | 5,382,90 182,82 | 8 8 | 372,835 | 8 % | 3,188,204 | 23% | 420,080,1 | 1 % | 1.617 | 8 % | 100,101 | 2 % |
| 31.0 | Home Warranties | 3 | | . ' |))) | , | ! | | | | | , | - | • | | |
| 31.0 | Service Warranties | , | , | • | | ٠ | | , | | , | | , | | • | | • |
| 31.0 | Reinsurance | , | 1 | , | | ٠ | | • | | • | | • | | ' | | , |
| 31.0 | Other | 1 | , | , | | , | | , | | • | | • | | • | | • |
| 3 20 | Cther | • • | | , , | | , (| | , , | | | | . , | | 1 1 | | , 1 |
| 2 | | | | | | | | [| | - | | | | | | |
| | | | | | 1 | | | | | | | è | 000 | ć | | ì |
| | Total | 39,890,863 | 36,952,116 | 100% | 18,290,727 | 49% | 974,987 | 8% | [chc,868,8 | 23% | 4,130,507 | 13%1 | 089'//0'1 | 10%9 | 1650,0491 | 1,40 |
| | | | | | | 1 | | | | | | í | | i | | |

Mobilehome County Projections thru 2008

| County | <u>Count</u> | T DYES TA | <u>Ag</u> | gregate | Pre | <u>emium</u> |
|--------------|--------------|-----------|-----------|-------------|-----|--------------|
| Alachua | | 29 | \$ | 2,549,660 | \$ | 33,879 |
| Baker | | 1 | \$ | 70,875 | \$ | 721 |
| Bay | | 1 | \$ | 25,200 | \$ | 485 |
| Brevard | | 319 | \$ | 33,642,576 | \$ | 417,799 |
| Broward | | 300 | \$ | 36,540,000 | \$ | 450,000 |
| Charlotte | | 331 | \$ | 36,445,040 | \$ | 427,417 |
| Citrus | | 349 | \$ | 24,257,860 | \$ | 258,205 |
| Clay | | 28 | \$ | 2,800,526 | \$ | 34,407 |
| Collier | | 50 | \$ | 4,991,680 | \$ | 70,196 |
| Columbia | | 2 | \$ | 161,595 | \$ | 2,057 |
| Desoto | | 56 | \$ | 4,191,236 | \$ | 59,481 |
| Duval | | 61 | \$ | 4,105,108 | \$ | 59,860 |
| Flagler | | 35 | \$ | 2,440,856 | \$ | 36,241 |
| Gadsden | | 2 | \$ | 241,605 | \$ | 3,265 |
| Glades | | 2 | \$ | 146,412 | \$ | 2,741 |
| Hardee | | 67 | \$ | 5,033,975 | \$ | 74,323 |
| Hendry | | 8 | \$ | 695,363 | \$ | 10,210 |
| Hernando | | 754 | \$ | 75,167,783 | \$ | 666,682 |
| Highlands | | 1401 | \$ | 88,719,069 | \$ | 952,469 |
| Hillsborough | | 1249 | \$ | 103,320,000 | \$ | 1,347,914 |
| Indian River | | 65 | \$ | 5,370,561 | \$ | 78,865 |
| Lake | | 1822 | \$ | 135,491,403 | \$ | 1,400,840 |
| Lee | | 464 | \$ | 41,550,054 | \$ | 548,637 |
| Leon | | 67 | \$ | 6,082,549 | \$ | 80,435 |
| Levy | | 28 | \$ | 2,861,340 | \$ | 37,000 |
| Manatee | | 396 | \$ | 33,167,534 | \$ | 426,836 |
| Marion | | 870 | \$ | 56,361,345 | \$ | 603,336 |
| Martin | | 68 | \$ | 6,207,233 | \$ | 85,183 |
| Miami-Dade | | 240 | \$ | 28,980,000 | \$ | 453,000 |
| Nassau | | 1 | \$ | 59,850 | \$ | 1,036 |
| Okeechobee | | 36 | \$ | 2,792,721 | \$ | 45,450 |
| Orange | | 1333 | \$ | 111,566,229 | \$ | 1,095,137 |
| Osceola | | 384 | \$ | 34,010,834 | \$ | 356,761 |
| Palm Beach | | 360 | \$ | 44,131,500 | \$ | 720,000 |
| Pasco | | 1948 | \$ | 157,225,493 | \$ | 1,592,250 |
| Pinellas | | 651 | \$ | 50,548,945 | \$ | 689,515 |
| Polk | | 2332 | \$ | 169,626,781 | \$ | 1,719,733 |
| Putnam | | 160 | \$ | 13,805,505 | \$ | 173,272 |
| Saint Johns | | 26 | \$ | 1,994,832 | \$ | 30,944 |
| Saint Lucie | | 137 | \$ | 14,074,351 | \$ | 185,414 |
| Sarasota | | 298 | \$ | 23,542,887 | \$ | 328,712 |
| Seminole | | 348 | \$ | 29,782,061 | \$ | 303,282 |
| Sumter | | 184 | \$ | 12,663,227 | \$ | 137,672 |
| Volusia | | 1353 | \$ | 114,318,149 | \$ | 1,114,673 |

Homeowners County Projections thru 2008

| County | Count | gregate | mium |
|--------------|-------|-------------------|-----------------|
| | | | |
| Alachua | 534 | \$ 169,767,924 | \$ 529,538 |
| Brevard | 276 | \$ 94,907,197 | \$ 468,917 |
| Broward | 92 | \$ 38,083,388 | \$ 240,000 |
| Charlotte | 57 | \$ 20,649,214 | \$ 136,496 |
| Citrus | 108 | \$ 38,303,333 | \$ 157,503 |
| Clay | 346 | \$ 126,747,121 | \$ 324,221 |
| Collier | 95 | \$ 36,647,584 | \$ 239,760 |
| Columbia | 13 | \$ 3,509,783 | \$ 15,765 |
| Duval | 739 | \$ 243,988,876 | \$ 757,255 |
| Flagler | 134 | \$ 51,103,522 | \$ 133,252 |
| Gadsden | 49 | \$ 12,659,485 | \$ 41,990 |
| Gilchrist | 1 | \$ 412,300 | \$ 1,147 |
| Glades | 1 | \$ 177,072 | \$ 1,706 |
| Hardee | 13 | \$ 2,819,388 | \$ 12,801 |
| Hendry | 18 | \$ 4,670,683 | \$ 17,483 |
| Highlands | 335 | \$ 89,270,514 | \$ 352,584 |
| Hillsborough | 1087 | \$ 454,007,400 | \$ 1,948,568 |
| Lake | 996 | \$ 351,969,958 | \$ 974,611 |
| Lee | 137 | \$ 48,357,066 | \$ 268,797 |
| Leon | 293 | \$ 82,531,492 | \$ 263,865 |
| Levy | 14 | \$ 4,339,008 | \$ 27,614 |
| Manatee | 125 | \$ 49,024,056 | \$ 243,655 |
| Marion | 1019 | \$ 300,242,446 | \$ 883,793 |
| Martin | . 1 | \$ 150,660 | \$ 1,286 |
| Miami-Dade | 180 | \$ 58,900,000 | \$ 540,000 |
| Nassau | 88 | \$ 33,562,609 | \$ 99,266 |
| Okeechobee | 15 | \$ 3,736,331 | \$ 18,125 |
| Orange | 2062 | \$ 797,373,430 | \$ 2,398,688 |
| Osceola | 873 | \$ 316,642,922 | \$ 1,067,533 |
| Palm Beach | 300 | \$ 99,200,000 | \$ 780,000 |
| Pasco | 1 | \$ 249,810 | \$ 2,267 |
| Pinellas | 243 | \$ 100,996,698 | \$ 633,071 |
| Polk | 1000 | \$ 338,460,063 | \$ 1,449,584 |
| Putnam | 51 | \$ 13,146,589 | \$ 62,575 |
| Saint Johns | 222 | \$ 102,897,340 | \$ 372,140 |
| Saint Lucie | 50 | \$ 16,620,804 | \$ 119,102 |
| Sarasota | 115 | \$ 42,359,200 | \$ 248,063 |
| Seminole | 837 | \$ 319,635,141 | \$ 1,216,241 |
| Sumter | 425 | \$ 135,251,689 | \$ 386,504 |
| Suwannee | 2 | \$ 650,764 | \$ 2,352 |
| Volusia | 552 | \$ 179,399,153 | \$ 741,999 |

1. c. If the Applicant's ratio of Net Written Premium to Surplus does not equal or exceed 2:1, or, for newly formed Insurers writing only manufactured housing policies, the ratio provisions provided in Section 624.4095, F.S., include a written strategy for increasing the ratio within sixty days of receiving the proceeds derived from the Surplus Note.

Modern USA Insurance Company is a newly formed Insurer writing manufactured housing policies, which policies will comprise at least 40% of all policies written.

It intends to meet the ratio provisions provided in Section 624.4095, F.S., as demonstrated in the pro forma provided herein outlining its policy writings for the next three years.

1. d. A description of the Applicant's strategy to maintain or increase the Minimum Writing Ratio within 60 days of receiving the proceeds derived from the Surplus Note and to maintain such ratio for the duration of the Surplus Note.

Modern USA Insurance Company intends to meet the ratio provisions provided in Section 624.4095, F.S., within 60 days, and maintain said ratio for the duration of the Surplus Note, as demonstrated in the pro forma provided herein outlining its policy writings for the next three years.

2. A copy of the Applicant's most recent audited financial statement and copies of the audited financial statements for the prior two years.

Applicant, as a newly-formed Florida insurer, does not have audited financial statements to provide.

3. A copy of the Applicant's most recent annual statement of the National Association of Insurance Commissioners required to be filed by authorized insurers pursuant to Section 624.424, F.S.

Applicant, as a newly-formed Florida insurer, does not have such an annual statement to provide.

UNANIMOUS WRITTEN CONSENT OF THE BOARD OF DIRECTORS OF MODERN USA INSURANCE COMPANY

The undersigned, being all of the Directors of Modern USA Insurance Company (the "Corporation"), in accordance with and pursuant to section 607.0821 of the Florida Statutes and the bylaws of the Corporation, do hereby unanimously authorize and adopt the following resolution(s):

WHEREAS, the Board has determined that it is desirable and in the best interest of the Corporation to increase the surplus of the Corporation by participating in the Insurance Capital Build-Up Incentive Program to expand the Corporation's capacity to write homeowners insurance in the State of Florida in 2007 and subsequent years; and

WHEREAS, the Board has reviewed the following material concerning the Insurance Capital Build-Up Incentive Program: Sections 215.5595, 625.012 and 624.405 of the Florida Statutes; Rule 19-15.001, F.A.C.; the application for the Insurance Capital Build-Up Incentive Program including its attachments; and the Surplus Note as proposed to be adopted; and

WHEREAS, the Board has reviewed the form Surplus Note, Form SBA 15-2, and believes the Corporation can comply and intends to comply with the requirements of the Surplus Note as amended, including the requirement that the New Capital received by the Corporation will be unencumbered; and

WHEREAS, the Board acknowledges and intends to meet all of the requirements of the Program including but not limited to meeting the Surplus and writing ratios to the best of the Corporation's ability while rapidly expanding the capacity within the State of Florida.

NOW, THEREFORE, BE IT RESOLVED:

- 1. The Board of Directors authorizes the Corporation to participate in the Insurance Capital Build-Up Incentive Program.
- 2. After review of the Surplus Note, Form SBA 15-2, the Corporation is able to and intends to comply with the requirements of the Surplus Note as amended, including the requirement that that the New Capital received by the Corporation will be unencumbered.
- 3. The Corporation, if selected, intends to meet all of the requirements of the Program including, but not limited to, meeting the Surplus and writing ratios to the best of the Corporation's ability.

4. The Board of Directors authorizes and directs the officers of the Corporation to perform any acts and execute any documents necessary or appropriate to effectuate these resolutions.

IN WITNESS WHEREOF, the undersigned, being all of the Directors of the Company, do hereby execute this Unanimous Written Consent of the Directors in Lieu of Special Meeting as of the 22nd day of May 2007, for the purposes herein contained.

This Unanimous Written Consent is executed in lieu of holding a Special Meeting of the Directors and shall have the same effect as action taken at a duly called Special Meeting of the Board of Directors at which all Directors were present and voting. This Consent may be executed in counterparts.

| Thomas J. Jerger | _, Chairman | T. John Jerger, Jr. |
|------------------------|-------------|---------------------------------|
| Brian Adamski | _, Director | Raymond M. Blacklidge, Director |
| Richard M. Jerger, Jr. | _, Director | |

FEIN#: NAIC#:

Part IV- Documents which must be provided with this Application

5. Provide a list of all officers and board members.

Modern USA Insurance Company

Thomas J. Jerger

Chairman and CEO

T. John Jerger, Jr.

President and Director

Brian Adamski, CPA

Treasurer, CFO and Director

Raymond M. Blacklidge, JD Sr. Vice President, General Counsel, Secretary and Director

Richard M. Jerger, Jr.

Director

6. Provide biographical information on the executive officers.

Thomas J. Jerger

EXPERIENCE

Mr. Jerger has over thirty-five years of executive experience in property and casualty insurance specializing in homeowner and mobile homeowners products.

RESPONSIBILITIES

Tom Jerger currently serves, as Chairman of the Board of American Traditions Insurance Company and formerly served as president of Mobile Homeowners Insurance Agencies, Inc., and Chairman of Mobile USA Insurance Company, he was responsible for the overall operations of the managing general agency. His responsibilities included recruiting new companies, negotiating contracts and reinsurance and oversaw the company filings with the Department of Insurance. Provided direction to management and marketing staff on implementation of new product development. Designed policy issuance and rating system that contained an extensive data bank for reporting purposes. Data system also included a comprehensive park file, which held data for over 9,000 mobile home parks in Florida. Provided leadership by maximizing opportunities to insure success beyond the year 2000.

CHRONOLOGY

| 2006-Present | American Traditions Insurance Company Chairman and CEO |
|--------------|---|
| 1998-2000 | Arx Holding Corporation Board Member |
| 1999 | Philadelphia Consolidated Holding Corp. Board Member |
| 1993-1999 | The Jerger Company, Inc. Chairman of the Board |
| 1993-1999 | Mobile USA Insurance Company, Inc. Chairman of the Board |
| 1988-1999 | MHIA Premium Finance President |
| 1988-1999 | Mobile Adjustment Company, Inc. Executive Vice President |

1971-1999

Mobile Homeowners Insurance Agencies, Inc.

Executive Vice President

President

1971-1999

Jerger & Sons, Inc.

Executive Vice President

EDUCATION

1971

University of Florida, Gainesville, Florida

Bachelor of Science – Insurance

1968

St. Petersburg Junior College

T. John Jerger, Jr.

EXPERIENCE

American Traditions Insurance Company

2006 – Present

President

Mr. Jerger used his knowledge to create a Florida Domiciled Insurance Company dedicated to writing Mobile Home and Homeowner products in the State of Florida. He is responsible for placing reinsurance, setting risk tolerance/goals, day-to-day operations, as well as, the overall profitability of the Company.

West Point Underwriters, LLC

2000 - Present

Chief Operating Officer and Co-Founder

Mr. Jerger used his knowledge to design and build an on-line quoting, rating, policy issuance and inquiry system through a Web Browser. The system utilizes "artificial intelligence" to prevent data entry errors and incompleteness on the electronic application. As of date of issuance of this Business Plan, fully 95% of the homeowners policies issued by the system required no human intervention at West Point Underwriters.

The Jerger Companies

1998-2000

Director of Marketing and Assistant Vice President

• Responsible for overall production and profitability of the Company. Aided in growing the Jerger Company, Inc. from \$65,000,000 in overall production in 1998 to just over \$82,000,000 in 1999. Instrumental in the development of new programs in California, Nevada, Colorado and New Jersey. Worked hand and hand with the President to control the spread risk and help develop rates, as well as, responsible for setting and attaining goals for my Marketing Team. Other duties included identifying production trends and analyzing reinsurance reports.

1996-1998

Marketing Representative

• Responsible for 175 agents in 4 counties. Other duties included training agents on new products, increasing overall production in my territory by 20%, and controlling the agency production, loss ratios and overall attrition through reporting.

1994-1996

Personal Lines Underwriter

 Duties included Underwriting New Business, processing endorsement request, cancellation request. Also charged with answering phone calls from agents related to Billing and Underwriting.

1991-1994

Operations Manager

Duties included nightly processing of business, running and verifying accuracy of
month end reports, developing and running reports for the reinsurance
marketplace, as well as verifying their accuracy. Other responsibilities included
acting as the liaison between all team leaders and IT programmers to develop new
reports and developing report routines for Companies and State Agencies
representatives.

1987-1991

Various Duties as Assigned

EDUCATION

1997-1998 University of Phoenix – Online Campus

1994-1997 University of South Florida

1993-1994 Central Insurance School

1991-1993 St. Petersburg Junior College

BRIAN J. ADAMSKI, CPA

EDUCATIONAL AND PROFESSIONAL DESIGNATION

BBA, Accounting, Loyola College Certified Public Accountant, State of Maryland Certified Public Accountant, State of Florida

EXPERIENCE

American Traditions Insurance Company – Clearwater, Florida April 2006 to Present – Chief Financial Officer

Primarily responsible for the monthly, quarterly and annual reporting of the insurance company's results of operations and financial position. Reporting responsibilities also include related entities. Preparation of quarterly and annual statements filed with the NAIC and FL Office of Insurance Regulation. Management of investment portfolio to maximize return while maintaining compliance with statutory requirements.

Baumann, Raymondo & Company, PA – Tampa, Florida 2003 to 2006 – Sr. Manager

Insurance Clients Served: American Superior Insurance Co., Vesta Insurance Group, Select Insurance Group, ZC Sterling, Risk Enterprise Management.

Certegy, Inc. – St. Petersburg, Florida 2002 to 2003 – Director, Financial Audit

Ernst & Young LLP – Tampa, Florida 1998 to 2002 – Sr. Manager

Advised the Florida Residential Property and Casualty Joint Underwriting Association in the development of an audit approach to evaluate compliance with the "take out" programs implemented as a result of hurricane Andrew in 1992.

Insurance Clients Served: American Summit Insurance Co., American Superior Insurance Co., Argus Fire Insurance Co., Companion Property and Casualty, Fortis, Inc., ING, New Hampshire Insurance Co. (AIG), Provident Indemnity Life Insurance Co., Select Insurance Group, Sunshine State Insurance Co., Universal Property and Casualty, Vesta Insurance Group.

USF&G Corporation (St. Paul Companies) – Baltimore, Maryland 1997 to 1998 – Security Auditor

Responsible for the identification, analysis and reporting of agent, employee and policyholder fraud. Additional responsibility included the comprehensive analysis and recovery of erroneous legal fees associated with the litigation of claims for which the company was potentially liable.

Alexander & Alexander (AON) – Baltimore, Maryland 1994 to 1997 – Business Analyst

Designed, implemented and oversaw the Business Analysis Group. The group served as an internal audit and quality assurance group serving the North American offices of Alexander and Alexander, Inc. The function reviewed local offices for potential errors and omissions exposure, performed financial reviews, analyzed local profitability and staffing and performed audits of internal controls.

Schiller, Holinsky & Gardner P.A. – Baltimore, Maryland 1993 to 1994 - Senior Associate

Grant Thornton LLP – Baltimore, Maryland 1990 to 1993 – Staff Auditor

PROFESSIONAL MEMBERSHIPS

American Institute of Certified Public Accountants Maryland Association of Certified Public Accountants

- Former Chairman, Young Members Committee
- Former Member, Litigation Support Committee

Recent Litigation Involvement

Vesta Fire v Insurance Ventures Provident Indemnity Life v Reinsurance Group of America

SPEAKER

Sarbanes-Oxley Act of 2002 Internal Audit Best Practices Managing the Relationship Between Accounting and Information Technology

RAYMOND M. BLACKLIDGE, JD, FIC

Mr. Blacklidge has been a practicing attorney since 1986. He is licensed in both Florida and Illinois. He currently has a sole proprietorship in Wesley Chapel, Florida and currently serves as Sr. Vice President, General Counsel and Secretary for **American Traditions Insurance Company**. Ray worked closely with the Florida Office of Insurance Regulation in the application and licensing of American Traditions and has on many occasions worked with and is well respected by the department's staff. In addition, Mr. Blacklidge serves as General Counsel for the following companies: West Point Underwriters, LLC; Inter-Coastal Security and Holdings Insurance Group, LLC; Access – P.T., Inc.; US First Holding Company; USF Delta Chi Housing Corporation; Sentinel Surveillance Technology, Inc.; Biotechnical Writing Services, Inc.; The Smart Group, Inc. He also has represented American Strategic Insurance Corporation; ASI Lloyds of Texas and other insurance companies.

Mr. Blacklidge also currently serves as Corporate Secretary for Jerger Holding Corporation, T.J. Jerger, MGA, LLC and Storm King Claims Services, LLC. He has served as Director, Senior Vice President, General Counsel and Corporate Secretary of Liberty American Insurance Group, Inc. (Formerly **JERGER COMPANY, INC**. an insurance holding company,).

He also served as Board Member, Senior Vice President, General Counsel, Corporate Secretary and Registered Agent for each of its subsidiaries. Consisting two property and casualty insurance companies, an independent insurance agency, a managing general agent, a premium finance company and a claims handling company.

Ray has served a head of Philadelphia Insurance Companies' legal department for this A.M. Best A+ rated, \$600 million, 500 plus employee company.

Mr. Blacklidge was employed as a Regional Manager and Counsel for the Alliance of American Insurers a national association of more than 270 property and casualty insurance companies. Ray is a National expert on no-fault automobile insurance and other automobile related issues. Mr. Blacklidge managed all the legislative, regulatory, public affairs and membership activities in the Southeast and has lobbied in over 30 states. He was commended for helping bring together, legislators, the Department of Insurance and the Florida insurance industry regarding legislation resolving problems with the Florida Hurricane Catastrophe Fund, Joint Underwriting Association and excess profits laws. Following hurricane Andrew, legislators and regulators reacted to deteriorating insurance marketplace in Florida with highly controversial responses, and Ray helped prepare a pro-active, pro-competition strategy that helped shape the economic and political debate taking place. His leadership was recognized by the six new member companies from Florida that joined the Alliance of American Insurers that year. In addition, he helped pass major workers compensation reform in Tennessee and Georgia. Ray also performed statutory and regulatory analysis, drafted comments, and made oral presentations to state regulators and legislators.

PROFESSIONAL: Florida Bar # 0546240, Licensed Florida Health, Life and Variable Annuity Agent, License Number D073580 April 2001-Present, Florida authorized House Counsel 1996-2000, ID# 0051492; Illinois Bar 1986-Present, ID#06192106, U.S. District Court Northern District, Eastern Division, Trial Bar; U.S. District Court Middle District Florida, Fraternal Insurance Counselor, Florida Title Insurance Agent, Illinois Title Insurance Agent Notary Public; and former: Executive Board Member and Property Committee Chairman of the Florida Insurance Council and member of their Automobile, Fraud and Managed Care for Automobile committees, the Workers Compensation committee and its Anti Fraud Committee; Member of the Alliance of American Insurers Government Affairs Committee; Member of the Alliance of American Insurers Southern Regional Advisory Committee; Registered Florida Lobbyist and Formerly Registered Lobbyist in numerous States.

Mr. Blacklidge also served as a member of the Tennessee Anti-Car Theft Committee; a member of the Florida Anti-Car Theft Committee and chairman of its government relations committee; a member of the Georgia Anti-Car Theft Committee and member of its government relations committee. Ray also served as a member of the Executive Committee of Project Safe Georgia,

EDUCATION: Southern Illinois University, Carbondale, IL, B.A. Political Science, May 1982 The John Marshall Law School, Chicago, Illinois, Juris Doctor, August 1985.

Part IV- Documents which must be provided with this Application

7. A signed copy of the attestation in Part IX of this application.

Please see attached.

STATE BOARD OF ADMINISTRATION OF FLORIDA INSURANCE CAPITAL BUILD-UP INCENTIVE PROGRAM ("PROGRAM") APPLICATION

Part IX: Attestation

To be eligible and to be considered for participation in the Program, Applicants must meet each of the statutory requirements listed below. To certify that the Applicant meets each requirement, check each of the boxes which follow the list of requirements.

- 1. The Surplus Note amount sought by the Applicant, an Insurer writing manufactured housing policies, does not exceed \$7 million.
- 2. The Applicant, prior to the execution of the Surplus Note, will show that the New Capital contributed equals the amount of the approved Surplus Note. The New Capital contributed will be in the form of Cash* or Cash Equivalents* as defined in Rule 19-15.001, F.A.C.
- 3. Applicant's Surplus, New Capital contributions, and the Surplus Note must total at least \$14 million, as an Insurer writing manufactured housing policies.

Applicant is willing to commit to meeting a Minimum Writing Ratio of Gross Written Premium provided in Section 624.4095, F.S., for the 20-year term of the Surplus Note.

Affirms Applicant meets minimum qualifications.

Affirms Surplus Note, Form SBA 15-2, has been reviewed and terms and conditions contained therein can be met by Applicant.

Acknowledges and accepts all terms and conditions of Surplus Note. We are each, respectively, executive officers of the Insurer making this application, acting within our authority in making the declarations listed in this application.

BY:

TYPED NAME: T. John Jerger

TYPED NAME: Raymond M. Blacklidge

TITLE: President____

TITLE: Secretary

DATE: May 22, 2007

DATE: May 22, 2007

FEIN#: NAIC#:

Part IV- Documents which must be provided with this Application

8. If any items listed in this Application are not provided, please identify the item and provide an explanation as to why it was not provided.

Modern USA Insurance Company is a newly-formed Florida insurer and, accordingly, is unable to provide audited financial statements for the past three years, an NAIC financial statement for the past year, or information regarding its 2006 reinsurance placements.

Modern USA Insurance Company INVESTMENT POLICY

1.0 Policy

It is the policy of Modern USA Insurance Company (MUSA) to invest available funds not required to pay short term obligations in a manner consistent with the greatest safety and protection of assets. The two primary objectives of the investment policy include:

- 1. Adherence to guidelines and requirements stipulated by the NAIC and the Florida Office of Insurance Regulation.
- 2. Maximize investment rate of return while considering potential cash flow requirements.

2.0 Scope

This investment policy applies to all financial assets of MUSA. These funds are reported monthly in MUSA's internally prepared financial statements as well as quarterly and annual statements provided to external regulatory, state and industry bodies.

3.0 Objective

Funds will be invested in accordance with the NAIC, applicable statutes, Board of Director resolutions, and the direction of the MUSA Investment Committee. Direction of the investment portfolio will be supplemented by MUSA senior management including but not limited to the CEO, President and CFO. The objectives below are listed in order of importance.

- 1. **Surplus Preservation** Preservation of policyholder surplus is the primary objective of the investment program. Investments shall be undertaken in a manner that seeks to ensure the preservation of capital in the overall portfolio.
- 2. **Liquidity** The investment portfolio will remain sufficiently liquid to enable MUSA to meet all operating and capital requirements which might reasonably be anticipated.
- 3. **Return on Investment** The investment portfolio shall be designed with the goal of attaining a market rate of return, taking into account MUSA's tolerable investment risk constraints and the cash flow characteristics of the portfolio.

4.0 Delegation of Authority

The Investment Committee will annually review the Investment Policy as it relates to MUSA's financial objectives and make any necessary modifications to the Policy.

The membership of the Investment Committee shall include:

Brian Adamski – CFO Tom Jerger – CEO Christopher Morson – Director

The Committee shall meet quarterly to review current investments and agree on current investment strategies and decisions. The Investment Committee shall include in its deliberations such topics as: economic outlook; portfolio diversification and maturity structure; potential risks to MUSA funds; authorized brokers and dealers; and the target rate of return on the investment portfolio.

5.0 Authorized Investments

The CFO is authorized on behalf of MUSA and in accordance with investment decisions of the Investment Committee to invest monies which, in the judgment of the CFO, are in excess of current cash needs. These excess funds can be invested in the following instruments:

- 1. Commercial Paper
- 2. Certificates of Deposit
- 3. Corporate Notes
- 4. Collaterallized Mortgage Obligations
- 5. Bonds

Investments will generally be made with securities having an investment grade as determined by independent rating organizations such as Moodys and Standard and Poor. As required by Florida Statute, funds invested in non investment grade securities may not exceed 5% of admitted assets. For reporting purposes, investment ratings will be determined by the NAIC's Securities Valuation Office (SVO).

6.0 Diversification

The CFO and the Investment Committee will diversify investments in order to stagger maturity dates thus allowing for available cash and the redirection of funds based on current market conditions.

It is MUSA's policy to maintain balances in its operating checking accounts to cover outstanding checks as well as anticpated loss and loss adjustment expenses. Because actual balances within these accounts are constantly fluctuating and are used for short-term cash-flow purposes, MUSA's operating accounts will not be considered as part of the portfolio diversification.

7.0 Annual Review

MUSA's investments are reveiewed on an annual basis by an independent accountant as part of the audit of MUSA's financial statements. The objective of the independent audit will be to ensure that the value of the securities reported by MUSA are in compliance statutory accounting principals.

8.0 Reporting

The CFO is responsible for the monthly, quarter and annual reporting on the investment portfolio. The CFO will report the results and nature of the investment portfolio to the Investment Committee on a quarterly basis.

FEIN#: NAIC#:

Part V: False or Misleading Statements

Any application or any documents provided with the application which contain false or misleading statements, will, if discovered prior to the execution of a Surplus Note, cause the application to be rejected, and if discovered after the execution of a Surplus Note, will cause the Surplus Note to be in default.

The Applicant understands the above clause and has not knowingly provided any false or misleading statements.

| | t | | | |
|---|---|--|--|--|
| • | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

FEIN#: NAIC#:

Part VI: Limitations

The Insurer is limited in how funds from the Surplus Note can be used. Funds received from this Surplus Note cannot be invested in any items not authorized under Part II of Section 625, F.S. The Board reserves the right to confirm the use of the funds at any time during the duration of the Surplus Note.

The Applicant understands the above limitations.

FEIN#: NAIC#:

Part VII: Selection Period

The Applicant and its agents, officers, principals, and employees will not engage in any written or verbal communication regarding its application or its participation in this Program during the "selection period" (defined below) with the Office or the Board or any employee thereof, whether or not such individual or employee is assisting in the evaluation of applications. Any unauthorized contact may disqualify the Applicant from further consideration. Normal business communications not related to the processing of the Surplus Note are allowed.

The Applicant will not engage in any lobbying efforts or other attempts to influence the Office, the Board, or any financial or insurance consultant employed by the Board in an effort to influence the Board's decision with respect to executing the Surplus Note with a particular Insurer or Insurers under the Program. Any and all such efforts made by the Applicant or its agents, officers, principals, employees, or lobbyists will be disclosed to the Executive Director of the Board within five calendar days of its becoming known.

The "Selection Period" for this application begins on the date the application is submitted and continues until the Applicant is notified that it was or was not selected to participate in the Program.

The Applicant understands the above statements and will adhere to the Selection Period Rules as defined.

| × | | | |
|---|--|--|--|
| | | | |
| | | | |
| | | | |
| | | | |

Part VIII: Delivery Address; Number of Copies; Format; Costs

The Board shall not be liable or responsible for any costs incurred by any Applicant filing this application.

Submit ten (10) bound copies of the application and all accompanying documentation, an unbound original document, and an electronic copy of the responses on a CD in PDF format. All materials shall be in the order set forth in the application, identified, and divided by part. Responses to each part should be kept together and include a divider page between each part.

The application, along with all the required documentation shall be sent to the Board at the following address:

State Board of Administration of Florida c/o The Florida Hurricane Catastrophe Fund P.O. Box 13300 Tallahassee, FL 32317-3300

| | | · | | | |
|--|--|---|--|--|--|
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

STATE BOARD OF ADMINISTRATION OF FLORIDA INSURANCE CAPITAL BUILD-UP INCENTIVE PROGRAM ("PROGRAM") APPLICATION

Part IX: Attestation

To be eligible and to be considered for participation in the Program, Applicants must meet each of the statutory requirements listed below. To certify that the Applicant meets each requirement, check each of the boxes which follow the list of requirements.

- 1. The Surplus Note amount sought by the Applicant, an Insurer writing manufactured housing policies, does not exceed \$7 million.
- 2. The Applicant, prior to the execution of the Surplus Note, will show that the New Capital contributed equals the amount of the approved Surplus Note. The New Capital contributed will be in the form of Cash* or Cash Equivalents* as defined in Rule 19-15.001, F.A.C.
- 3. Applicant's Surplus, New Capital contributions, and the Surplus Note must total at least \$14 million, as an Insurer writing manufactured housing policies.

Applicant is willing to commit to meeting a Minimum Writing Ratio of Gross Written Premium provided in Section 624.4095, F.S., for the 20-year term of the Surplus Note.

- Affirms Applicant meets minimum qualifications.
- Affirms Surplus Note, Form SBA 15-2, has been reviewed and terms and conditions contained therein can be met by Applicant.
- Acknowledges and accepts all terms and conditions of Surplus Note. We are each, respectively, executive officers of the Insurer making this application, acting within our authority in making the declarations listed in this application.

BY:

TYPED NAME: T. John Jerger

TYPED NAME: Raymond M. Blacklidge

TITLE: President TITLE: Secretary

DATE: May 22, 2007 DATE: May 22, 2007